

REPORT ON THE DISCLOSURE OF ADDITIONAL INFORMATION

(FORM 56 – 1)

Submitted to

OFFICE OF THE SECURITIES AND EXCHANGE COMMISSION

OF

CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED

FOR THE YEAR ENDED OF DECEMBER 31, 2016

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Part 1

Business Performance

1. Policy and overall business performance

Chiangmai Frozen Foods Public Company Limited conducts business of producing and distributing frozen vegetables such as Frozen Soy Beans, Frozen Green Beans, Frozen Sweet Corns, Frozen Baby Corns chiefly, having overseas market distribution 98% where the major trade partner located in Japan, and domestic market distribution 2%. The Company had one subsidiary which is Agrifood Processing Company Limited which operating as trader and distributor for the frozen sweet corn product. However, the subsidiary has been dissolve while the trading and export activities through subsidiary has been fully performed by the Company itself. The Company has been registered the dissolve and completed the liquidation process since 27 December 2016

1.1 Corporate philosophy, Vision, Mission, Value, and Business Goals

Corporate philosophy

Maximum satisfaction of the customers is the maximum aspiration of us.

Vision

We intend to develop for leadership sake in frozen agriculture products.

Mission

- The Company intends to develop and select vegetables of quality, clean, free from chemical and deliver the products quickly as required by the customers.
- The Company intends to make a good investment return by seizure the principle of good corporate governance.

Value

- Shall treat toward the shareholders and ever group of stakeholders with equally and fair.
- Shall always think of risk and manage the risk appropriately.
- Shall create leadership to occur in every level of personal, promote to incur good working atmosphere with happy and safety in working.
- Shall create good relationship with society, community and intend to maintain environment.
- Shall create organization of quality and intend to reach an organization of learning.
- Shall resist every form of misconduct and corruption.
- Shall not violate and not support any activities that violate human rights.

Business Goals

- Maintain the product quality always in standard.
- Always strive to produce the goods to meet consumer requirement.
- Seek the business expansion channel for maximum advantage to every stakeholder.
- Fairly conduct business, not ruin an environment and promote of living together with good relationship between company and community.

1.2 Significant change and development

Nov. 1988	Established a company with register capital 50 million Baht with par value 10
	Baht per share.
Apr. 1989	Built 1st plant at Nongjom, Sansai, Chiangmai on area 15 rais 36.6 square wahs
	and finished in Oct. 1989
Dec. 1991	Increased register capital from 50 million Baht to be 125 million Baht.
Jan. 1993	Permitted from The Stock Exchange of Thailand to be as register securities.
Jan. 1993	Started buying-selling shares in The Stock Exchange of Thailand under the name "CM"
Feb. 1994	Changed from company limited into Public Company Limited
Mar. 1994	Built 2 nd plant at Maefagmai, Sansai, Chiangmai on area 26 rais 29.9 square wahs,
	then finished and started producing in Oct. 1995
Nov. 1998	Increased register capital from 125 million Baht to be 210 million Baht.
Apr. 2003	Joint investment with River Kway International Co., Ltd. in ratio 51:49 in
	Agrifood Processing Co., Ltd. with capital invested 120 million Baht, paid-up 30 million Baht.
Mar. 2004	Built cold storage at Maefagmai, Sansai, Chiangmai on area 8 rais 3 ngans 97
	square wahs and finished in Jul. 2005
Jul. 2004	Bought capital investment in Agrifood Processing Co., Ltd.
	from River Kway International Co., Ltd. increased from 51% to 100%.
May. 2005	Increased register capital from 210 million Baht to be 315 million Baht.
May. 2005	Changed par value from original par value 10 Baht per share to be 1 Baht per share.
May. 2007	Increased register capital from 315 million Baht to be 346 million Baht.
May. 2009	Increased register capital from 346 million Baht to be 381 million Baht.
Aug. 2014	Conduct Feasibility study in Land procurement and establish subsidiary company

	in The Republic of the Union of Myanmar.
Dec. 2014	From December 2014 onward, the company proceeded an exportation of Frozen Sweet Corns to over sea directly without passing Agrifood Processing Co., Ltd.
Nov. 2015	The Board of Director resolved to liquidate Agrifood Processing Co., Ltd. (subsidiary Company)
Mar. 2016	The Company has signed the pre-deposit land lease agreement with the lessor as the part of the investment project in Myanmar
Dec. 2016	Agrifood Processing Co., Ltd. (Subsidiary company) has completed the liquidation

Change of Controlling in the previous year

On December 16, 2015, at the Board of Company Meeting no. 7/2015 resolved to change authorized director from original "Mr. Prayoon Pholpipattanaphong, Chairman or Mr. Prapas Pholpipattanaphong, Managing Director or Mr. Suwat Phongphasura to give signature with company seal" to be "Mr. Prayoon Pholpipattanaphong, Chairman or Mr. Ankoon Pholpipattanaphong, Managing Director or Mr. Prapas Pholpipattanaphong to give signature with company seal" with effective from January 1, 2016 onward.

Change of Business Operation in previous year

There is no significant change in the business operating of the Company in the year 2016

Change of Shareholder's Structure, Management or Business performance in previous 3 years

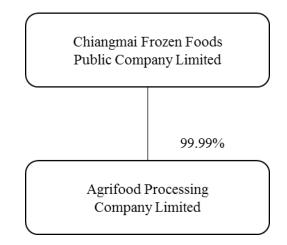
On September 30, 2015 Northern Agricultural Co., Ltd., declared an intention to do tender offer and on November 17, 2015 summed up the results of doing tender offer as follows:

Name of Purchasers	Shares held b acquisitio		Shares acq	uired	Shares held after acquisition		Relationship
	Number of shares	%	Number of shares	%	Number of shares	%	
1.Northern Agricultural Co., Ltd.	129,989,850	34.11	32,469,138	8.51	162,458,988	42.62	None

Important incident in 2016

• March 25, 2016, The Company has signed the pre-deposit lease agreement with the lessor. The pre-lease deposit agreement for the land of 47.73 Acres has the total lease value through the lease period of U.S. Dollars 1.43 million. The lease period is 50 years. The Company shall arrange the deposit for 50% of total lease value, equivalent to Baht 25.36 million.

- December 27, 2016, Agrifood Processing Co., Ltd., (Subsidiary company) has completed the liquidation process
- 1.3 Shareholding structure of the company group



The Business operation of the subsidiary

	Company	Share Holding (%)	Business Operation
1	Agrifood Processing Co., Ltd*	99.99%	Selling and distribution of frozen sweet Corn

Remark* The subsidiary has ceased the business operation since 1 January 2015 as the Company has terminated the selling activities of frozen sweet corn to the subsidiary. On 21 December 2015, the Company has registered the dissolve with the Business Development Department, the Ministry of Commerce. The liquidation has been completed on 27 December 2016. Currently, the Company has no subsidiary

1	Northern	Agricultural	Со.,	Is a company whose conducts business in agriculture
	Ltd.			which is not related with the main business of the
				company and no interrelated cross shareholding in
				which Mr. Prayoon Pholpipattanaphong is a major
				shareholder by 30% and is a shareholder in the
				company amount 306,517 shares come to 0.08%
				company amount 500,517 shares come to 0.0070
				Northern Agricultural Co., Ltd., as at Jan. 1, 2015
				holds the share in the company amount 83,526,100
				shares come to 21.91% increased by buying during
				the year amount 46,463,750 shares total
				129,989,850 shares come to 34.11%, Later, on
				September 30, 2015 Northern Agricultural Co., Ltd.,
				bought securities for Tender Offer amount
				0
				32,469,138 shares come to 8.51% made at
				December 31, 2015 held total share in the company
				162,458,988 shares come to 42.62%
1				

1.4 Relationship with business group of main shareholders

2. Business performance

Structure of Revenue (Consolidated)

(In Million Baht)

Products	2014	%	2015	%	2016	%
Frozen Vegetables	1,413.56	100.0	1,419.89	100.0	1,465.50	100.0
Others	-	-	-	-	-	-
Total sales	1,413.56	100.0	1,419.89	100.0	1,465.50	100.0
Profit (loss) from exchange rate	(29.63)		(26.78)		8.32	
Others income	19.79		12.30		13.48	
Total revenues	1,403.72		1,405.41		1,487.30	
Product markets	2014	%	2015	%	2016	%
Overseas	1,401.70	99.2	1,401.40	98.7	1,434.39	97.9
Domestic	11.86	0.8	18.49	1.3	31.11	2.1
Total sales	1,413.56	100.0	1,419.89	100.0	1,465.50	100.0
Profit (loss) from exchange rate	(29.63)		(26.78)		8.32	
Others income	19.79		12,30		13.48	
Total revenues	1,403.72		1,405.41		1,487.30	

Nature of Customers	Percentage						
	Oversea Market		Domestic Market		Total		
Total sale value (Consolidat	97.88		2.1	2	100.00		
Performance cycle	Percentage			rcentage	ge		
		2014	2015		2016		
1 st Quarter		23.00	4	22.00	21	.00	
2 nd Quarter		28.00	29.00		29	0.00	
3 rd Quarter	28.00		28.00		27	.00	
4 th Quarter	21.00		21.00		23	.00	
Total		100.00	100.00			100.00	

Subsidiary company

Agrifood Processing Co., Ltd., is a distributer (Export) of Frozen Sweet Corns.

Structure of revenue

(Unit: Thousand Baht)

Particular	2014	%	2015	%	2016	%
Overseas	233,393	100.0	-	-	-	-
Domestic	55	-	-	-	-	-
Total sales	233,448	100.0	-	-	-	-
Profit (loss) from exchange rate	(6,712)		-		-	
Others income	955		.42		.20	
Total revenues	227,691		.42		.20	

2.1 Character of products

Products of the company are of frozen vegetables products which is brought an agricultural product such as Soy Beans, Green Beans, Sweet Corns, Carrots, Baby Corns chiefly to pass the processing method such as selecting, cutting, washing, boiling then bring to freeze and keep in cold storage to wait for grading, contain and export by having efficient producing steps according to the various standards such as ISO 22000, FSSC 22000, HACCP, GMP, GAP. The machines are up-to-date and the products are of quality, fresh, clean, tasty to correspond with the required customers.

Investment promotion

At present, the company has not received tax privilege from investment promotion certificate.

2.2 Market and competition

Marketing Strategy in previous year

In the year 2016, the company has a target at 22,040 metric tons, whereas the company sold total at 22,509 metric tons more than target 469 metric tons or come to 2.1%, having total sale value 1,465.5 million Baht increased from previous year amount 45.6 million Baht, equivalent to 3.2%. The Company has market share namely; is a major exporter products of Frozen Green Beans, Frozen Soy Beans and Frozen Sweet Corns by having total export portion 97.88%, sales Domestic 2.12% and having market share in Japan about 15% of above mentioned products. For satisfaction degree of the customers are good to very good.

Competitive Strategy

- 1. Listen every group of customer opinion along with return the customers expectation and requirement very quickly.
- 2. Develop quality of the goods to be of standardize in international level, free from chemical residue and additive continuously.
- 3. Manage to deliver the goods efficiently and always in accordance with the customer requirement.
- 4. Develop personnel to be of knowledgeable with capable and proceeding the work with maximum effectively.

Advantages

- **1.** The company has a good relationship with the customers and join conduct business for a long time.
- **2.** High rank executives of the company are having experienced with knowledge of trading in agricultural products for a decade
- **3.** Main products of the company are the produces from agriculture of good quality, fresh and safety.
- **4.** The growing areas are of plentiful and able to grow throughout the year and few affect from natural peril such as wind storm, heavy rain and flood when compare with the competitor country like China and Taiwan.

Disadvantages

- 1. The delivery distant both inland and sea are farther when compare to the competitor in overseas which make the delivery cost capital higher.
- 2. Size of growing areas are mostly small and scatter in wide vicinity, oversee of growing areas is done harder when compare with the competitors in overseas.

Target customers

Main customers of the company are importer, big co-trader, representative and small customers which scatter the goods to the supermarket, various retail shops and producer in industrial foods and consumer groups of the company are mostly group of middle class up and business group that needs in the form of semi ready-made, clean, healthy and easy to consume.

Pricing policy

The Company has a policy to distribute the products at the price of capable to compete with the competitors both from domestic and overseas.

Distribution and distribution channels

Most all the company's products exported to the overseas through the distribution channels of:

- 1. Distribute through an importer and the representative.
- 2. Distribute directly to the customers.

Distribution portion in domestic and overseas

The company distributes goods mainly to the overseas such as Japan, USA, Sweden, Denmark, Taiwan, China with about 97.88% and domestic sells to other small customers with about 2.12%.

Main market of the company is Japan which is a country that likes to consume frozen products due to better quality in product or equivalent to competitor products in oversea. Therefore, satisfaction degree of the consumers toward company products are good to very good.

Competition condition

Competition condition does not so violent owing Frozen Vegetable products are the products of having consumption demand in considerably volume and the main market of the company is Japan. Japanese customers are the customers of having consumption demand in the form of semi ready-made, fresh, clean, healthy and easy to eat. Also Thailand is a country of plentiful and rather scarce of natural peril problem which differ from competitor country like China which always suffer from national peril problem that make irregular delivery which differ from the company goods that able to deliver the goods regularly the whole year round.

Trade competitor of the company is a competitor in overseas that is China having business size adjacent with the company which the company has capable potential enough to be able to make competition both in quality, price and regularity in deliver. Also the local competitor who sold the same products.

2.3 Procurement

Products of the company produce from raw materials bought from the farmers in project through the collector of raw materials, covering areas of 16 provinces of Northern region such as: Chiang Mai, Chiang Rai, Phare, Nan, Phayao etc, in which the company will arrange seeds, fertilizers and insecticides to the farmers for substitution and the company shall buy their produces under guarantee price. During growing period, there will be the officer which is our agricultural promotion employee to provide knowledge and advice to the farmers for nursing, fertilizing and governance for using chemical in order to obtain quality of produces, safe for consumer and highest yield per rai. When the produces could harvest, the company would buy at guarantee price and deduct the expenses of seeds, fertilizers and insecticides from buying price of the produces.

Production capacity, production volume and production value

Items	Unit	2014	2015	2016
Full production capacity of machinery	Metric tons	42,000	42,000	42,000
Actual production volume (depend on season	Metric tons	28,216	21,105	17,923
and raw material volume)				
Actual rate of usage capacity	%	67.18	50.25	42.68
Increase (decrease) rate of production volume	%	27.49	(25.20)	(15.08)
Increase (decrease) rate of production value	%	12.64	(12.05)	(11.67)

Remark: There are three production shifts. Actual production, which depends on the volume of raw materials supplied to the factory, ranges from one to three shifts.

Buying portion of Raw Material:

Domestic: Approximate 200 collectors of raw material at portion 99%

Oversea : The Company imports raw material at portion 1%

Impact on environment

Wasted water that passed the process of the company may impact on environment. So the company takes to pass the system of reforming wasted water in order to meet the requirement quality of Department of Industrial Works formulated before to let to the system of drain water. For the remainder of raw material from the process, the company will sell in the form of advantage to use as animal feed make no wasted things in this part to affect the environment.

In the past 3 years, the company put effort to reduce environment impact to comply with laws carefully, thus the company has no any dispute or to be accused concerning environment impact.

2.4 Undelivered goods

Since the company produces the goods for selling all year and manage to deliver according to order regularly, so no any order that unable to deliver.

3. Risk factors

The Company has been aware of the risks, and followed the impact of event which could be a risk to the business operations of the Company periodically in order to the consideration and the risk management is prudent and effective. The Company has appointed a Risk Management Committee and a working group, which is a senior executive involved to act as analyzing risk factors and assessing the risks occurring. To find out method to prevent or manage risks appropriately. In addition, the Risk Management Committee will report to the Audit Committee and the Board of Directors to informed and consider at least every six months. The risks which have a significant influence on the Company concluded as follows;

Fluctuation of Raw Material's Quantity and Price

The raw material used in the production is the agricultural products which are Soy Bean, Green Bean and Sweet Corn. The change of climate and natural disaster such as drought and flood would directly impact to the supply and price. Therefore, the Company has exposed to the risk of fluctuation of raw material interims of quantity and price. This would directly impact to the cost and profit for the company

The Company has manage the risk by determined the purchasing price in advance for such raw material using the mechanism of contract farming. Currently there are 20,000 families of farmers engage in the contract with the company. Of which, there is no family who supply the value more than 20% of total raw material purchased in the year. Moreover, the Company has planned the cultivation as the raw materials could be plant to 2-3 crops a year and harvesting life is only about 60-90 days. Therefore, the company can adjust the volume of raw material according to the level of supply in previous crops.

The Dependent on Market

The Company have presently exported Frozen Vegetables product to Japan market about 92% of the total sale which this dependence on Japan market at high portion would impact the company business from their economic slowdown and/or change on the trade policy of such country.

However, as the products of the company is food type that necessary for standard of living and Japanese peoples like to consume Frozen Soy Beans and Frozen Green Beans also the company has a good relationship with the customer throughout, so the risk level for the dependence on Japan market is considered low.

The Fluctuation of Exchange Rate

As the company have its value export more than 97.9% of the total sale and the company sells the products in US Dollar currency, so the company may receive impact due to stronger exchange rate, would make the company receive less Baht value from less exchange rate.

The measurement to reduce risk in this case, the company has made a US exchange forward contract which can reduce moderate risk from foreign exchange rate in which the company will make forward sell contract for periods time 12 months make the company would be able to prevent risk in exchange rate approx. 8-10 months.

The Chemical Residue in Products

Quality products that must free from chemical causes the company having risk in returning products from the customers if incapable to control the quality to free from chemical as agreed with the customers. The chemical residue in products also would cause the serious impact to the profit of the company as well as the confident in the company's product.

The measurement of controlling quality products which is an impact incur from chemical residue, the company is available an inspection process strictly according to GMP standard in which the company has arranged detector for detecting chemical residue that having high efficient which presently the company available 2 detectors capable to detect the chemical residue more than 250 kinds whereas the company uses the chemical about 20 kinds. In the year 2016, there are no rejection of products from customers due to the present of chemical residue in the products.

The Shortage of Labor

Since the business is considered labor-intensive, considering the shortage of labor in Chianmai is intense as the local business is expanding not only the industrial sector but also include the tourism sector. Therefore, the Company expose to the risk of exposing to the shortage of labor, or labor cost increasing. This will impact directly to the increasing production cost and ultimately affected to the Net Profit.

The Company manage the risk by setting the reasonable and attractive wages and salary, including other benefits such as living support, scholarship for the employee's children. Also, the Company has arrange the seminar to continuously improve the labor skill, and creating the working atmosphere to ensure the satisfaction of the workforce.

Management

Board of Company comprise 4 directors that represented main shareholders which are of experience in agricultural business for a long time and 4 Independent Directors jointly formulate the policy to the Board of Executive, take care and control operation of the Board of Executive continuously and efficiency.

Board of Executive comprise 3 high rank executive team which each of person is of knowledgeable and competent in managing agricultural business excellently, having scatter an authority in management and decision appropriately inclusive meeting together to make decision in an important point.

Working of the Board of Executive and Board of Company are conducting under the policy of Good Corporate Governance, think of every group of stakeholders, transparency, checkable and in every meeting of Board of Company, the meeting has reported operation result and open a chance to every director for making inquiry at their wish, so risk in management of the company then is in a low level.

Financial Risk

The Company had total assets amount 1,617.52 million Baht, total liabilities 148.43 million Baht or come to 9.18% of total assets and shareholders' equity 1,469.09 million Baht or come to 90.82% of total assets, ratio of liabilities per shareholders' equity 0.10:1, liquidity ratio

11.78 and quick ratio 7.98, also the credit line from 5 financial institutes that the company using the service each is the credit line that must not have bonds surety altogether which show the financial status and reliably of the company that received from financial institutes is on the high level. Besides, the company has held the financial policy principle that stress on carefulness which make the risk of company financial is on the low level.

Investors

The Company has a good business result and profitable throughout. At December 31, 2016, the company had retained earnings unappropriated altogether amount 981.83 million Baht, equivalent to 60.70% of total assets and the company could pay dividend to the shareholder every year.

Type of assets	Type of possession	Value (Million Baht)	Burden
Land of office building, No.149/32-34 Soi Anglo Plaza, Surawongse Road, Khet Bangrak, Bangkok 54.4 Square wahs	Owner	25.6	None
Land 1 st Plant No.92 Moo 3 Chiangmai-Phrao Road, Nongjom, Sansai, Chiangmai 15 rais 36.6 Square wahs	Owner	3.1	None
Land 2 nd Plant No. 299 Moo 14 Chiangmai- Phrao Road, Maefagmai, Sansai,Chiangmai 27 rais 3 ngan 98.9 Square wahs	Owner	34.7	None
Land 2 nd Plant No. 299 Moo 14 Chiangmai- Phrao Road, Maefagmai, Sansai,Chiangmai 15 rais 1 ngan 53.6 Square wahs	Owner	7.2	None
Land at Maefagmai, Sansai, Chiangmai 16 rais 108.2 Square wahs	Owner	9.6	None
Land at Maefagmai, Sansai, Chiangmai 6 rais 54.3 Square wahs	Owner	3.2	None
Land –New Cold storage No. 299/1 Moo 14 Chiangmai-Phrao Road, Maefagmai, Sansai, Chiangmai 8 rais 3 ngan 97 square wahs	Owner	5.4	None
Land at Amphur Bangragum,Phitsanulok Province 154 rais 30 square wahs	Owner	15.4	None
Office Building, 4 Floors, 3 Units No. 149/32- 34 Soi Anglo Plaza, Surawongse Road, Bangrak, Bangkok	Owner	4.3	None

4. Assets for business performance

Type of assets	Type of possession	Value (Million Baht)	Burden
1 st Plant Building No. 92 Moo 3 Chiangmai- Phrao Road, Nongjom,Sansai, Chiangmai	Owner	16.8	None
2 nd Plant Building No. 299 Moo 14 Chiangmai-Phrao Road, Maefagmai,Sansai,Chiangmai	Owner	26.7	None
New cold storage No. 299/1 Moo 14 Chiangmai-Phrao Road, Maefagmai, Sansai, Chiangmai	Owner	39.5	None
Machinery & Equipment	Owner	89.0	None

5. Legal disputes

In the year of 2016, the company and subsidiary company had no dispute on laws that having important point toward conducting business of the company.

6. General information and other important information.

Ceneral mormation					
Name	Chiangmai Frozen Foods Public Company Limited				
Office Location	149/34 Soi Anglo Plaza, Surawongse Road, Kwaeng Suriyawongse,				
	Khet Bangrak, Bangkok 10500, Thailand.				
Registration	0107-537-000-513				
Telephone	(662) 238-4091, (662) 634-0061-4				
Facsimile	(662) 238-4090				
Website	www.cmfrozen.com				
Business Type	Manufacture and Export of Frozen Vegetables				
	such as Soy Beans, Green Beans, Sweet Corns, Carrot, Baby Corns etc.				
Capacity	42,000 Metric Tons per Year				
Factory	1st Plant No. 92 Moo 3, Chiangmai-Phrao Road, Nongjom, Sansai,				
(Branch)	Chiangmai Province 50210, Thailand.				
	2 nd Plant No. 299 Moo 14, Chiangmai-Phrao Road, Mae Fag Mai,				
	Sansai, Chiangmai Province 50290, Thailand.				
Registered	381,145,725 common share each with par value 1 Baht and in the				
Capital	aggregate value of 381,145,725 Baht.				
Paid-up Capital	381,145,725 common share each with par value 1 Baht and in the				
	aggregate value of 381,145,725 Baht.				

General information

Shares in juristic persons held by the company from 10% upwards

Name	Agrifood Processing Co., Ltd.				
Location	149/34 Soi Anglo Plaza, Surawongse Rd., Kwaeng Suriyawongse,				
	Bangrak, Bangkok 10500, Thailand.				
Business Type	Conduct business buying-selling, distributer (Export) Frozen Sweet				
	Corns.				
Registered	Ordinary share 12,000,000 shares of each 10 Baht per share total				
Capital	120,000,000.00 Baht.				
Paid-up Capital	Ordinary share 12,000,000 shares of each 10 Baht per share paid up				
	30,000,000.00 Baht.				
Percentage of	100 % by the company.				
Shareholding					
Remark: In the year	ar 2015, Agrifood Processing Co., Ltd., has gave up conducting activity				
and at the Board o	of Company Meeting No. 6/2015 resolved to liquidate Agrifood Processing				
Co., Ltd. On 21 December 2015, the Company has registered the dissolve with the Business					
Development Department, the Ministry of Commerce. The liquidation has been completed					
on 27 December 2	2016. Currently, the Company has no subsidiary				

Others important information.

^						
Registrar	Thailand Securities Depository Co., Ltd.					
	62 The Stock Exchange of Thailand Building, 4,6-7 th Floor, Rachadapisek					
	Road, Kwaeng Klongtoey, Khet Klongtoey, Bangkok 10110, Thailand.					
	Tel.(662)229-2800,654-5599 Fax.(662)359-1262-3					
Auditor	Mr. Pradit Rodloytuk, C.P.A.(Thailand) No.218					
	AST Master Office of 790/12 Thonglor Tower, Soi Tonglor 18,					
	Sukhumvit Road 55, Kwaeng Klongtoey, Khet Wattana, Bangkok 10110,					
	Thailand. Tel.(662)381-5716, (662)381-8016					
Legal Advisor	Mr. Wanchandr Sivaboonyawongse					
	No. 51 Trok Srirubsuk, Kwaeng Taradbangkhen, Khet Laksi, Bangkok					
	10210, Thailand Telephone & Fax. (662) 521-4501					
Financial	Siam Commercial Bank Public Co., Ltd.					
Institution	Mizuho Corporate Bank, Ltd. – Bangkok Office.					
	Thanachart Bank Public Co., Ltd.					
	Krungthai Bank Public Co., Ltd.					
	Bangkok Bank Public Co., Ltd					

Part 2

Management and Corporate Governance

7. Securities and Shareholder information.

7.1 Register capital securities and paid-up capital securities

- The Company's registered capital is 381,145,725 Baht, paid up of 381,145,725 Baht, divided into 381,145,725 common shares and each with par value of 1 Baht.
- The company has no other securities such as preference share, warrant, debenture share chiefly.

7.2 Shareholders

- Names of main shareholders at the day of closing register book to suspend transferring shares for the right in attending Ordinary Shareholder Meeting are as follows:

		30 December	r 2015	30 December 2016		
	Major Shareholder	No. of Share	%	No. of Share	%	
1	Northern Agricultural Company Limited	162,458,988	42.62	162,458,988	42.62	
	Mr. Prayoon Pholpipattanaphong	306,517	0.08	306,517	0.08	
	Mr. Ekapong Pholpipattanaphong	874,090	0.23	874,090	0.23	
	Mr Ankoon Pholpipattanaphong	3,702,600	0.97	3,702,600	0.97	
	Mr. Nirand Pholpipattanaphong	3,702,600	0.97	3,702,600	0.97	
	Mrs. Jarurat Pholpipattanaphong	181,500	0.05	181,500	0.05	
	Ms. Phantira Pholpipattanaphong	181,500	0.05	181,500	0.05	
	Ms. Atipa Pholpipattanaphong	181,500	0.05	181,500	0.05	
	Total	171,589,295	45.02	171,589,295	45.02	
2	Nomura Securities Co., Ltd.	19,057,313	5.00	19,057,313	5.00	
3	Mr. Lan Mu Chiou and spouse	18,030,830	4.73	24,030,830	6.30	
4	Mr.Prapas Pholpipattanaphong and spouse	14,441,170	4.03	9,022,800	2.37	
5	Miss Chang, Min-Fang	8,837,730	2.32	8,837,730	2.32	
6	Thai NVDR	8,662,642	2.28	7,544,742	1.98	
7	Mr. Lan, Ming-Te	7,209,514	1.89	7,209,514	1.89	
8	Mr. Lan, Ming-Shih	7,037,625	1.85	7,037,625	1.85	
9	Mr. Liu, Chi-Rong	5,717,250	1.50	5,717,250	1.50	

30 I		30 December	r 2015	30 December 2016	
	Major Shareholder	No. of Share	%	No. of Share	%
10	Mrs. Loppana Kongseri	4,545,002	1.19	4,545,002	1.19
Total		265,128,371	69.56	264,592,101	69.42

	At D	ecember 30, 201	5	At December 30, 2016		
Items	No. of holders	Shares	%	No. of holders	Shares	%
Thai nationality	1,899	303,764,740	79.70	1,911	293,198,750	76.93
Foreign nationality	34	77,380,985	20.30	37	87,946,975	23.07
Total shareholders	1,933	381,145,725	100.00	1,948	381,145,725	100.00
- Taiwanese	12	53,998,569	14.17	13	59,998,569	15.74
- Japanese	10	22,758,595	5.97	10	22,758,595	5.97
- Hongkong	-	-	-	2	4,381,740	1.15
- USA	2	161,476	0.04	3	411,476	0.11
- British	4	224,388	0.06	3	133,638	0.04
- Others	6	237,957	0.06	6	262,957	0.06

- The company holds the share in Agrifood Processing Co., Ltd., (subsidiary company) by holding the shares 100%. On 21 December 2015, the Company has registered the dissolve with the Business Development Department, the Ministry of Commerce. The liquidation has been completed on 27 December 2016. Currently, the Company has no subsidiary
- The company has no agreement between main shareholders that will impact toward issuance and selling propose of securities or work execution of the company.

	At March 13, 2015			At	At March 15, 2016		
Strategic Shareholder	No. of holders	Shares	%	No. of holders	Shares	%	
Directors and Executive including related person and who have relationship	38	167,150,093	43.85	36	244,362,233	64.11	
Shareholder more than 5% with counting include related person	1	19,057,313	5.00	1	19,057,313	5.00	
Small shareholders	2,187	194,935,715	51.15	1,720	117,723,339	30.89	
Holing lower 1 unit of buying- selling	167	2,604	-	192	2,840	-	
Total	2,393	381,145,725	100.00	1,949	381,145,725	100.00	

	A	At March 13 2015		At	At March 15, 2016		
Strategic Shareholder	No. of holders	Shares	%	No. of holders	Shares	%	
Hold excess 0.5% of share	41	282,202,849	74.04	31	305,123,479	80.05	
Hold not excess 0.5% of share but not lower 1 unit of buying-selling	2,185	98,940,272	25.96	1,726	76,019,406	19.95	
Hold share lower 1 unit of buying-selling	167	2,604	-	192	2,840	-	
Total	2,393	381,145,725	100.00	1,949	381,145,725	100.00	

		At March 1	3, 2015	15, 2016	
	Name	Shares	%	Shares	%
1	Nomura Securities Co., Ltd.	19,057,313	5.00	19,057,313	5.00
2	BNP Paribas Securities	-	-	47,800	0.01
3	Commerz Bank Aktiengesellschaft	29,040	0.01	29,040	0.01
4	Land and House Bank PCL.	18,150	0.01	-	-
5	The Securities Srimite PCL.	330	-	330	-
6	The Securities Seamico PCL.	88	-	88	-
	Total	19,104,921	5.02	19,134,571	5.02

Names of Institution Shareholders of the company

Rights and equality of shareholders

Board of Company has fully realized an important of shareholders by intending the shareholders to be treated equally on the process of good corporate governance. The Company then opens a chance for the shareholders to participate by presenting the subject that think it important to put in the agenda of Ordinary Shareholder Meeting and presenting person name of knowledgeable, competent and appropriate qualified for receiving consideration of electing as company independent director and enable to send the question concerning agenda of meeting to the Board of Director in advanced before meeting day and the company is still aware of the right of shareholders in receiving the company information with correct, sufficient, in time and equal to make decision in Shareholder Meeting. Therefore, in every Shareholder Meeting, the company will send a letter of convening meeting with document information for meeting that contains full details and sufficient inclusive Board of Company comments in every agenda toward securities registrar of the company in order to reach in hand of the shareholders before meeting 21 days as fixed by law and the shareholders are still able to study an information for meeting in advanced through website of the company at least 30 days before Shareholder Meeting day to open a chance to the shareholders having time to study such information in details. Besides, the company has still given facilities to the shareholders in participating the Shareholders Meeting by fixing day, time and venue to reach convenient and having appropriate size for serving meeting attendant sufficiently and in case the shareholders are unable to attend the meeting by themselves then able to delegate other persons or Independent Director of either of their company to attend and cast a vote by proxy.

Shareholders' Meetings

Board of Company managed to have Shareholder Meeting and it is Annual Ordinary Meeting within 4 months from the date of cycle year of account and extraordinary shareholder meeting in case of asking special resolution from shareholders. The Company pays an important to every shareholder both institution shareholders and small shareholders, the company then invites and supports institution shareholders and small shareholders to join the meeting in

order to inquire suspicion express one's thought and give various advise that will be useful toward conductive business in which the company is ready to give facilities to every shareholders equally and uses the rights to vote transparently, justice by providing to have the meeting set in agenda order that formulated in an invitation letter. For electing agenda of directors, the company has separated the matter to allow the shareholders use the rights to vote for electing directors individually along with arrange to have an representative of the shareholders in counting the vote for correction and make disclosure of the shareholder meeting resolution with voting result at time 09.00 a.m. of the next working day from the date of shareholder meeting and arrange completely of meeting report and diffuse meeting report toward the Securities and Stock Exchange of Thailand and report through the company website within 14 days from the date of shareholder meeting.

Basis and method of casting a vote in electing director are as follows:

- 1. One shareholder has a vote equal to one share/one vote.
- 2. Each shareholder must use all existing vote as 1 to elect one person or many persons as director but can't share the vote to anyone more or less.
- 3. A person which receives maximum vote respectively shall be elected as director equal to number of available director as it must be and must elect in that time. In case a person which is elected respectively by having equal vote exceed number of director that must have or must elect in that time, let the Chairman vote for arbitrating.
- 7.3 Other securities issuance

The company issues the securities as ordinary share only, not issues other securities such as preference share or warrant or debenture share chiefly.

7.4 Dividend payment policy

Normally, the company has a policy to pay dividend not less than 60% of net profit except in case there is a plan to expand investment, then will consider to paid dividend as financial appropriate.

	Rate	Amount of	Date of closing	Dividend
Year	(Baht/share)	shares (Shares)	register book for the	payment dates
			right of dividend	
2013	0.31	381,145,725	Mar.19-20,1014	May 12,2014
2014	0.10	381,145,725	Mar.12-13,2015	May 14,2015
2015	0.20	381,145,725	Mar. 14-15,2016	May 12, 2016
				-
2016	0.35	381,145,725	Mar. 13-14,2017	May 12, 2017
				-

Record of Dividend

Items	Unit	2013	2014	2015	2016
Net profit Consolidated	Million Baht	135.82	60.43	119.56	196.38
Amount of shares	Million Share	381.14	381.14	381.14	381.14
Par value	Baht/share	1.00	1.00	1.00	1.00
Profit per shares	Baht/share	0.36	0.16	0.31	0.52
Book value	Baht/share	3.48	3.33	3.54	3.85
Annual dividend	Million Baht	118.16	38.12	76.23	133.40
Annual dividend	Baht/share	0.31	0.10	0.20	0.35
Payout ratio	%	87.00	63.08	63.76	67.93

Remark: Ratio of dividend payment and dividend payout date from an operation result of the year 2016 are still uncertain. It depends on the resolution of Ordinary Shareholder Meeting for annual 2017 which will be meeting on April 27, 2017.

8. Management structure

8.1 The Board of Company

The Board of Directors

Names	Position	Type of director
1. Mr. Prayoon Pholpipattanaphong	Chairman of Board of Director and Authorized Director	Executive director
2. Mr. Prapas Pholpipattanaphong	Chairman of Executive Committee and Authorized Director	Executive director
3. Mr. Ankoon Pholpipattanaphong	Managing Director and Authorized Director	Executive director
4. Mr. Lan, Mu - Chiou	Director	Non-executive director
5. Mr. Amnuay Yossuck	Director	Independent director
6. Mr. Ampon Ruayfupant	Director	Independent director
7. Dr. Phusit Wonglorsaichon	Director	Independent director
8. Miss Chutima Tangmatitham	Director	Independent director
By having Mr. Tewin Rungratanapitak as Secretary to the Board of Company		

Audit Committee

Names	Position	Type of director
1. Mr. Amnuay Yossuck	Chairman	Independent director
2. Mr. Ampon Ruayfupant	Director	Independent director
3. Miss Chutima Tangmatitham	Director	Independent director
Mr. Ampon Ruayfupant - Master of Business-Finance, Cornell University, USA., has good knowledge and experience in the field of financials and accounting. By having Mr. Weerawat Sakulmeerit, Assistant Internal Audit Manager as Secretary to the Board of Audit Committee		

Board of Executive Directors

Names	Position	Type of director
1. Mr. Prapas Pholpipattanaphong	Chairman	Executive director
2. Mr. Prayoon Pholpipattanaphong	Executive Director	Executive director
3. Mr. Ankoon Pholpipattanaphong	Managing Director & Secretary	Executive director

Nomination and Remuneration Committee

Names	Position	Type of director
1. Mr. Amnuay Yossuck	Chairman	Independent director
2. Mr. Ampon Ruayfupant	Director	Independent director
3. Mr. Prapas Pholpipattanaphong	Director	Executive director
4. Mr. Ankoon Pholpipattanaphong	Director	Executive director
5. Mr. Wanchandr Sivaboonyawongs	Director & Secretary	Legal Advisor

Corporate Governance Committee

Names	Position	Type of director
1. Dr. Phusit Wonglorsaichon	Chiarman	Independent director
2. Mr. Ankoon Pholpipattanaphong	Director	Executive director
3. Mr. Ampon Ruayfupant	Director	Independent director
4. Mr. Tewin Rungratanapitak	Director	Financial Controller
5. Mr. Sakda Phimmuang	Director & Secretary	Accounting Manager
6. Mr. Vanchandr Sivaboonyawongse	Consultant	Legal advisor

Risk Management Committee

Names	Position	Type of director
1. Mr.Prapas Pholpipattanaphong	Chairman	Executive director
2. Mr.Ankoon Pholpipattanaphong	Director	Executive director
3. Dr. Phusit Wonglorsaichon	Director	Independent director
4. Mr. Tewin Rungratanapitak	Director	Financial Controller
5. Mr.Wanchandr Sivaboonyasongs	Director	Legal advisor
6. Mr.Sakda Phimmuang	Director & Secretary	Accounting manager

Directors of Subsidiaries Company (Agrifood Processing Co., Ltd.)

The resolution of the Board of Director's Meeting No. 2/2015 of Agrifood Processing Company Limited on 16 December 2015, has resolve to appoint and authorize Mr. Vanchandr Sivaboonyawongse, Legal Advisor, to proceed the dissolve and liquidation of the company. Also, all directors has resigned in the meeting. On 21 December 2015, the Company has registered the dissolve with the Business Development Department, the Ministry of Commerce. The liquidation has been completed on 27 December 2016.

Biography of the Directors

1. Mr. Prayoon Pholpipattanaphong

Type of director	Executive director (Chairman of Board of Director,
	Authorized Director)
Age	83 years
nge	
Education	Accounting profession
Other qualifications	Honorary Doctor, Agricultural, Maejoe University
Director training	DAP-15/2004
program/year	
Experience	Chairman of Chiangmai Frozen Foods PCL., from Nov. 3,
	1988-present
Positions in other listed	None
companies	
Positions in non-listed	Chairman of Agrifood Processing Co., Ltd., from Jun. 6,
companies	2003-Dec 21,2015
Positions in rival	None
companies / related	
companies	
Meeting attendance in 2016	Board of Company Meeting 5 / 5 times
	Board of Executive Director Meeting 4 / 4 times
Date and no. of years on the	November 3, 1988, 29 years
board	
CM Shareholding on Dec.	306,517 shares or 0.08%
31'2016	

2. Mr. Prapas Pholpipattanaphong

Type of director	Executive director (Chairman of Executive Committee, Chairman of Risk Management Committee, Authorized Director)
Age	68 years
Education	High school certificate
Director training program/year	DAP-8/2004
Experience	Managing Director of Chiangmai Frozen Foods PCL., from Nov. 3, 1988-Dec 31, 2015 Chairman of Executive Committee of of Chiangmai Frozen Foods PCL., from Jan 1, 2016-present
	Authorized Director of Chiangmai Frozen Foods PCL., from Nov. 3, 1988-present
Positions in other listed companies	None
Positions in non-listed companies	Director of Agrifood Processing Co., Ltd., from Jun. 6, 2003- December 21, 2015
Positions in rival companies / related companies	None
Meeting attendance in 2016	Board of Company Meeting 5 / 5 times Executive Director Meeting 4 / 4 times Board of Nomination & Remuneration Meeting 2 / 2 times Board of Risk Management Meeting 2 / 2 times
Date and no. of years on the board	November 3, 1988, 29 years
CM Shareholding on Dec. 31'2016	Private 9,102,800 shares or 2.39% Spouse - shares or - % Total 9,102,800 shares or 2.39%

3. Mr. Ankoon Pholpipattanaphong

Type of director	Executive director (Managing Director, Authorized Director)
Age	47 years
Education	Master of Business Administration-Colorado University, USA Bachelor of Communication, Bangkok University
Director training program/year	DAP-12/2004, UFS-10/2005
Experience	Executive director & Marketing Manager of Chiangmai Frozen Foods PCL., from Apr. 27, 2000-present Assis.Managing Director of Chiangmai Frozen Foods PCL., from Feb. 1, 2007-Dec. 31, 2015. Managing Director of Chiangmai Frozen Foods PCL., from Jan. 1, 2016-present Company's Secretary of Chiangmai Frozen Foods PCL., from Feb. 28, 2008-Dec. 31,2015.
Positions in listed companies	None
Positions in non-listed companies	Authorized director of Agrifood Processing Co., Ltd., from Jun. 6, 2003-Dec 21, 2015
Positions in rival companies / related companies	None
Meeting attendance in 2016	Board of Company Meeting 5 / 5 times Board of Executive Director Meeting 4 / 4 times Board of Nomination & Remuneration Meeting 2 / 2 times Board of Corporate Governance Meeting 2 / 2 times Board of Risk Management Meeting 2 / 2 times
Date and no. of years on the board	April 27, 2000, 17 years
CM Shareholding on Dec. 31'2016	Private 3,702,600 shares or 0.96% Spouse 181,500 shares or 0.05% Child 363,000 shares or 0.10% Total 4,247,100 shares or 1.11%

4. Mr. Lan Mu Chiou

Type of director	Non-executive director
Age	69 years
Education	High school certificate
Director training program/year	None
Experience	Director of Chiangmai Frozen Foods PCL., from Nov. 3,1988-present
Positions in listed companies	None
Positions in non-listed companies	None
Positions in rival companies / related companies	None
Meeting attendance in 2016	Board of Company Meeting 3 / 5 times
Date and no. of years on the board	November 3,1988, 29 years
CM Shareholding on Dec. 31'2016	Private 18,886,724 shares or 4.96% Spouse 5,144,106 shares or 1.35% Total 24,030,830 shares or 6.30%

5. Mr. Amnuay Yossuck

Type of director	Independent director (Chairman of Audit Committee, Chairman of Nomination & Remuneration Committee)
Age	80 years
Education	Master of Economic (Agriculture), Arisona University, USA. Bachelor of Economics, Thammasat University
Other qualification	Honorary Doctor, Cooperative Agricultural, Maejoe University
Director training program/year	DAP-15/2004
Experience	Deputy Minister, Ministry of Public Health(1981-1983) Deputy Minister, Ministry of Finance (1983-1985) Deputy Minister, Ministry of Commerce (1985-1986) Prime Minister Adviser (1988-1990) Deputy Minister, Ministry of Foreign Affairs (1985-1986) Independent Director-Chiangmai Frozen Foods PCL., from Mar. 12, 1993-present
Positions in listed companies	None
Positions in non-listed companies	Chairman of Piriyapol International (1986-present) President of Mae Joe University Council (1999-present)
Positions in rival companies / related companies	None
Meeting attendance in 2016	Board of Company Meeting 5 / 5 times Board of Audit Committee Meeting 6 / 6 times Board of Nomination & Remuneration Meeting 2 / 2 time
Date and no. of years on the board	March 12,1993, 24 years
CM Shareholding on Dec. 31'2016	667,920 shares or 0.18%

6. Mr. Ampon Ruayfupant

Type of director	Independent director (Audit Committee)
Age	48 years
Education	Master of Business-Finance, Cornell University, USA.
	Bachelor of Business Administration, Assumption University
Director training	None
program/year	
Experience	Risk Management Manager of GE Capital(1994-1996)
	Independent Director-Chiangmai Frozen Foods PCL.,
	from Apr. 26, 2006-present
	Director-Amarin Printing PCL., from 2013-present)
Positions in listed	Director-Amarin Printing PCL., from 2013-present)
companies	
Positions in non-listed	Executive director of Pilot Knit Sport Wear Co., Ltd. (2000-
companies	present)
Positions in rival	None
companies / related	
companies	
Meeting attendance in 2016	Board of Company Meeting 5 / 5 times
	Board of Audit Committee Meeting 6 / 6 times
	Board of Nomination & Remuneration Meeting 2 / 2 times.
	Board of Corporate Governance Meeting 1 / 2 times
Date and no. of years on the	April 26,2006, 11 years
board	
CM Shareholding on Dec.	71,874 shares or 0.02%
31'2016	

7. Dr. Phusit Wonglorsaichon

Type of director	Independent director (Chairman of Corporate Governance Committee)
Age	46 years
Education	 Ph.D - Business Administration Nova Southeastern University,USA. Ph.D - Education Chulalongkorn University,USA. Master of Business Administration (Honor) Indianapolis University. Master of Accounting, Thammasat University. Bachelor - Material Science, Ceramics Chulalongkorn University
Director training program/year	None
Experience	Thai Chamber of Commercestarted Sep. 28, 2012-present Independent Director-Chiangmai Frozen Foods PCL., from Apr. 30, 2010-present
Positions in listed companies	None
Positions in non-listed companies	None
Positions in rival companies / related companies	None
Meeting attendance in 2016	Board of Company Meeting 5 / 5 times Board of Corporate Governance 2 / 2 times Board of Risk Management Meeting 1 / 1 times
Date and no. of years on the board	April 30, 2010, 7 years
CM Shareholding on Dec. 31'2016	None

8. Miss Chutima Tangmatitham

Type of director	Independent director (Audit Committee)
Age	48 years
Education	Bachelor degree: B. Eng (Industrial), Chulalongkorn University
	Post-grad: MBA, Sasin Graduate Institute of Buniness Administration of Chulalongkorn University
Director training program/year	DAP.67/2007
Experience	1990-2015: M.K. Real Estate Development PCL, Latest position: Authorized director and assistant managing director for finance and accounting
Positions in listed companies	None
Positions in non-listed companies	Authorized director: Samukkee Cement Company Limited
Positions in rival companies / related companies	None
Meeting attendance in 2016	Board of Company Meeting 3 / 3 times Board of Audit Committee Meeting 2 / 2 times
Date and no. of years on the board	Company Director on April 26,2016, 1 years
CM Shareholding on Dec. 31'2016	None
Miss Chutima Tangmatithar Committee on August 11, 20	n holds as Company director on April 26, 2016 and Audit 016.

Other important information of directors, independent directors and high rank executives

- Directors or high rank executives of the company have not ever been the officials or partners of outside public account company that the company was using the service in last 2 years.
- No independent directors of the company hold an office in registered company in the Securities and Stock Exchange more than 3 places.

- No executive of the company hold an office more than 3 places in registered company in the Stock Exchange of Thailand.
- The company has at least one none executive having working experience in related with company business.

Change on holding securities of company director in the cycle year of 2016

(Unit: shares)

1	Names - Surname Mr.Prayoon Pholpipattanaohong Nortern Agricultural Co., Ltd. Total		Position Chairman of Board of Director and Authorized Director	Hold the share, beginning of the year 306,517 162,458,988 162,765,505	Hold the share, end of the year 306,517 162,458,988 162,765,505	Change - - -
2	Mr.Prapas Pholpipattanaphong	Private Spouse Total	Chairman of Executive Committee and Authorized Director	9,102,800 5,338,370 14,441,170	9,102,800 - 9,102,800	- (5,338,370) (5,338,370)
3	Mr.Ankoon Pholpipattanaphong	Private Spouse Child Total	Managing Director and Authorized Director	3,702,600 181,500 363,000 4,247,100	3,702,600 181,500 363,000 4,247,100	
4	Mr.Lan, Mu-Chiou	Private Spouse Total	Director	12,886,724 5,144,106 18,030,830	18,886,724 5,144,106 24,030,830	6,000,000 - 6,000,000
5	Mr.Amnuay Yossuck		Independent Director	667,920	667,920	-
6	Mr.Ampon Yuayfupant		Independent Director	71,874	71,874	-
7	Dr.Phusit Wonglorsaichon		Independent Director	-	-	-
8	Miss Darunee Ruangtham		Independent Director	114,856	-	(114,856)

	Names - Surname	Position	Hold the share, beginning of the year	Hold the share, end of the year	Change			
9	Miss Chutima Tangmatitham	Independent Director	-	-	-			
	Total	200,339,255	200,886,029	546,774				
%	o of paid capital of the company (381	,145,725 shares)	52.56	52.71	0.15			
Miss Darunee Rungtham, quitted from the Company director on July 1, 2016								
Miss Chutima Tangmatitham holds as Company director on April 26, 2016								

Change on holding securities of Executive officers and Manager in the cycle year of 2016

(Unit: shares)

	Names - Surname		Position	Hold the share, beginning of the year	Hold the share, end of the year	Change
1	Mr.Prayoon		Chairman of	306,517	306,517	-
	Pholpipattanaohong	a 1 1	Board of Director and Authorized	162,458,988	162,458,988	-
	Nortern Agricultural	Co., Ltd.	Director	162,765,505	162,765,505	-
	Total					
2	Mr.Prapas	Private	Chairman of	9,102,800	9,102,800	-
	Pholpipattanaphong	Spouse	Executive Committee and	5,338,370	-	(5,338,370)
		Total	Authorized Director	14,441,170	9,102,800	(5,338,370)
4	Mr.Ankoon	Private	Managing	3,702,600	3,702,600	-
	Pholpipattanaphong	Spouse	Director and Authorized	181,500	181,500	-
		Child	Director	363,000	363,000	-
		Total		4,247,100	4,247,100	-
5	Miss Warissara Kangkanda		General Manager and Office Manager 2	-	-	-

	Names - Surname	Position	Hold the share, beginning of the year	Hold the share, end of the year	Change
6	Mr. Tewin Rungratanapitak	Financial Controller	-	-	-
7	Mr. Sakda Phimmuang	Accounting Manager	_	-	-
8	Miss Piyalak Chuapoodee	Plant Manager 1	-	-	-
9	Mr. Tummarat Charoensanti	Plant Manager 2	-	-	-
10	Mr. Rangsit Ojaroen	Office Manager 1	-	-	-
11	Miss Thanarat Thepyothin	Vice Office Manager	-	-	-
12	Mr. Pryaraj Koonprayong	Vice Plant Manager	-	-	-
13	Mr. Boonmee Saman	Vice Plant Manager	-	-	-
14	Mr. Thanom Chaiwong	Vice Quality Assurance & Development Manager	-	-	-
15	Mr. Chanwit Suwanrat	Vice Quality Assurance & Development Manager	-	-	-
16	Mr. Sairung Boontom	Vice Office Manager	-	-	-
17	Mr. Tanamet Sutta	Vice Accounting Manager	-	-	-
18	Mr. Wittaya Kumrangkeng	Assis. Office Manager	-	-	-
19	Mr. Weerawat Sakulmeerit	Assis. Internal Audit Manager	-	-	-
20	Miss Ratinuch Wongwisavakit	Senior Assis. Sales & Marketing	-	-	-

	Names - Surname	Position	Hold the share, beginning of the year	Hold the share, end of the year	Change
		Manager			
21	Mr. Wases Wiwatkultorn	Assis. Sales & Marketing Manager	-	-	-

Important qualifications and guideline of directors and executives

- 1. Be a director in registered company in the Securities and Stock Exchange not excess 3 companies.
- 2. Must not ever been the officials or partners of public account company that the company was appointed the service in last 2 years.
- 3. Must manage to make buying-selling securities report of the company in order to report toward Securities and Stock Exchange within 3 working days and report to the company secretary or person that Board of Company assigned for acknowledgement.
- 4. Prohibit to make buying-selling 14 days prior or after financial statements report.
- 5. Prohibit directors, executives to use internal information for buying-selling securities.
- 6. Must report of having common interest to the Board of Company for acknowledgement.
- 7. To make important subject among themselves must receive consideration and approval from Board of Company.

Holding an office as director in the subsidiary company (A), other registered companies (B), working experience in related business (C), accounting knowledge (D) and training as director in the previous year (E)

Name	Type of directors	А	В	C	D	E
Mr. Prayoon Pholpipattanaphong	Chairman	-	-	Yes	Yes	-
Mr. Prapas Pholpipattanaphong	Managing Director	-	-	Yes	Yes	-
Mr. Ankoon Pholpipattanaphong	Executive Director	-	-	Yes	Yes	-
Mr. Lan, Mu - Chiou	Non-executive Director	-	-	Yes	-	-
Mr. Amnuay Yossuck	Independent Director	-	-	-	Yes	-
Mr. Ampon Ruayfupant	Independent Director	-	1	-	Yes	-

Dr. Phusit Wonglorsaichon	Independent Director	-	-	-	Yes	-
Miss Chutima Tangmaticham	Independent Director	-	-	-	Yes	-

Independent Directors definition

- Not holding a share excess 0.50% of paid capital of the company, subsidiary company, corporate company or related company, all this include a share hold by related person. <u>Which stricter than requirement of the SEC stated not exceed 1.0%</u>
- 2. Be a director in registered company in the Securities and Stock Exchange not excess 3 companies. Which stricter than requirement of the SEC stated not exceed 5 companies.
- 3. Not participate in administration, not be the officials, employee, advisor with regular salary or control authorize company, subsidiary company, corporate company, related company or company that major shareholder hold a share both direct and indirect or a person who has conflict of interest by must not having interest or having common interest in such character for not less than 2 years.
- 4. No relationship on business or service provider on profession public account to the company, subsidiary company, corporate company, related company or juristic person that having conflict of interest except would escape from such character not less than 2 years.
- 5. Is freely or not relate with executive section and major shareholder of the company.
- 6. Not be a director in others registered company in the group of the company, subsidiary company, corporate company, related company or the company that major shareholder hold a share both direct and indirect.
- 7. At least one independent director must have good knowledge and experience in the field of financials and accounting.
- 8. No prohibit character according to the policy of Corporate Governance of the company.
- 9. No prohibit character according to the formulated of Securities and Exchange Commission and the Stock Exchange of Thailand.

Limit of duty authority of Board of Company and Board of Executive Directors (Management Division)

	Authority of Board of Company	Authority of Board of Executive Directors
1.	Board of Company have an authority according to the regulation of the company which include supervision and management the company in accordance with laws, objective, regulation and resolution at the shareholder meeting.	Formulate execution policy and operating direction to coordinate with the policy and objective of the company by intending to build up security and maximum advantage to the company. Oversee the management to proceed work as
2.	To formulate visibility, direction and tactics of the company.	formulated policy strictly. Authorize in approving and making juristic

2	T 1 C 1 C 1 C 1		
3.	To give approval for important tactics and		act under the frame formulated by the Board
	important policy including objective,		of Company.
	financial target and company plan also follow	4.	Any other acts as assigned by the Board of
	up, supervise to have practice as planned.		Company.
4.	To manage having account system, financial		
	report and auditing inclusive supervise for		
	having an internal control system and internal		
	audit to be efficiently and effective.		
5.	To investigate supervising and manage to		
	amend problem of conflicts of interest that		
	may arise inclusive related subject.		
6.	To formulate line of risk management		
	comprehensively and supervise executive for		
	having system or efficiently process in risk		
	management.		
7.	To supervise in having system or mechanism		
	of paying suitable remuneration to the high		
	rank of executive to create inducement power		
	both in short-run and long-run.		
8.	To supervise for having appropriately		
	channel of communication with each group		
	of shareholder and stakeholder of the		
	company.		
9.	Allow to have disclosure of correct		
<i></i>	information, clear, transparent, reliably and		
	high standard.		
10	To be a leader and good example in practice.		
10.	To be a reader and good example in practice.		
		1	

Balance of power for Non-Executive Directors

Board of Company consist of 8 Directors as follows:

- 3 Executive Directors
- 1 Non-executive Directors
- 4 Independent Directors

Chairman of the company though it may have blood relationship with Managing Director but viewpoint in operation are freely each other, also structure of Board of Company comprises executive directors and non-executive directors in which in number of non-executive directors are having number of Independent Directors one third of the whole Board or not less than 3 persons make capable to inspect an administration freely. So every group of stakeholder can convince that the Chairman and Managing Director have performed their duty fairly, equality in their capacity as representative of shareholders and having balance of power appropriately.

Aggregation or segregation of positions

The Chairman and Managing Director are not the same person so as to make the role separated clearly.

Board of Directors' Meeting

1. The Company formulates advance table of the Board of Director Meeting yearly by formulating to have a regular meeting at least one time/quarter and each director acknowledges of it. The Company have meeting plan in year 2017 details as follow:

Meeting No.	DD-MM-YY		
1	Friday	February 24, 2017	
2	Thursday	April 27, 2017	
3	Friday	May 12, 2017	
4	Friday	August 11, 2017	
5	Friday	November 10, 2017	
6	Friday	December 22, 2017	

- 2. The Chairman and Managing Director joint in consideration for agenda meeting.
- 3. To manage in sending invitation letter for meeting, agenda of a meeting and document for meeting to the directors in advanced at least 7 days before meeting enable to have time for considering information sufficiently.
- 4. To formulate in having not less than two third of the directors attend the meeting with quorum when having considered to resolve in important matters such as list of obtained or distributed assets of the company and subsidiary company that impact to the company, expansion of investment project, formulate work level of executive power, formulate policy of financial management and risk management chiefly.
- 5. In the meeting, if any director who is a stakeholder in the considering agenda, must depart from the meeting before begin considering in that agenda.
- 6. Every director has a right to present the subject to the agenda of a meeting, examine document for meeting and other important documents. If any doubt, other directors and management must operate for answering that doubt.
- 7. Company Secretary or one who has assigned must manage minutes of the Board of Director Meeting completely within time formulated by the laws.

Meeting attendance of each director concludes as follows:

Name list	Period of	Attending meeting / total meeting (times), % of Meeting					
	rank hold	Normal meeting	Special meeting	Total	%		
1.Mr. Prayoon Pholpipattanaphong	3 years	4 / 4	1 / 1	5 / 5	100		
2.Mr. Prapas Pholpipattanaphong	3 years	4 / 4	1 / 1	5 / 5	100		
3.Mr. Ankoon Pholpipattanaphong	3 years	4 / 4	1 / 1	5 / 5	100		
4.Mr. Prayuth Pholpipatanaphong	3 years	- / 1	1 / 1	1 / 2	50		
5.Mr. Lan, Mu-Chiou	3 years	3 / 4	- / 1	3 / 5	60		
6.Mr. Amnuay Yossuck	3 years	4 / 4	1 / 1	5 / 5	100		
7.Mr. Ampon Ruayfupant	3 years	4 / 4	1 / 1	5 / 5	100		
8.Dr. Phusit Wonglorsaichon	3 years	4 / 4	1 / 1	5 / 5	100		
9.Miss Darunee Ruangtham	3 years	2 / 2	1 / 1	3/3	100		
10.Miss Chutima Tangmatitham	3 years	3/3	-	3/3	100		

Every director are having portion of attendance Board of Director Meeting, equivalent to 93% of whole year meeting in the year 2016.

Mr. Prayuth Pholpipatanaphong, quitted from Company director on April 26, 2016

Miss Chutima Tangmatitham holds as Company director on April 26, 2016

Miss Darunee Rungtham, quitted from Company director on July 1,2016

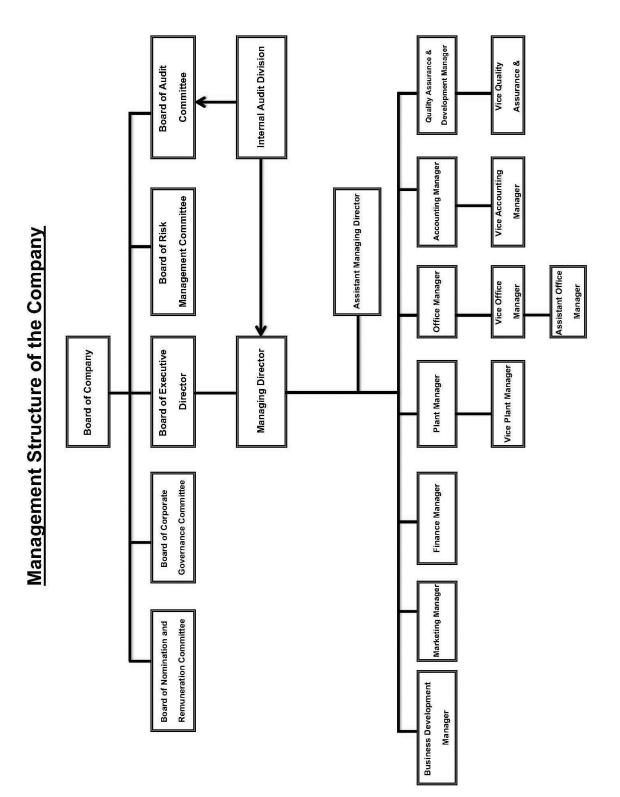
Meeting attendance of each sub-committee concludes as follows:

Remark: BED=Board of Executive Directors, BAC=Board of Audit Committee, BNR=Board								
of Nomination	&	Remuneration	Committee,	BCG=Board	of	Corporate	Governance	
Committee, BRM=Board of Risk Management Committee								

Name list	BED	BAC	BNR	BCG	BRM
1.Mr. Prayoon Pholpipattanaphong	4 / 4				
2.Mr. Prapas Pholpipattanaphong	4 / 4		2/2		2/2
3.Mr. Ankoon Pholpipattanaphong	4 / 4		2/2	2 / 2	2 / 2
4.Mr. Prayuth Pholpipatanaphong				1 / 1	1 / 1
5.Mr. Amnuay Yossuck		6/6	2 / 2		
6.Mr. Ampon Ruayfupant		6/6	2/2	1 / 2	
7.Dr. Phusit Wonglorsaichon				2 / 2	1 / 1
8.Miss Darunee Ruangtham		3/3			
9.Miss Chutima Tangmatitham		2/2			
10.Mr.Twein Rungratanapitak				1 / 1	1 / 1
11.Mr.Wanchandr Sibaboonyawongse			2/2		
12.Mr. Sakda Phimmuang				2/2	2/2

8.2 Executive officers and Manager

	Name	Position	Education
1.	Mr.Prayoon	Chairman of Board of	Accounting profession,
	Pholpipattangphong	Direcotr, Authorized	Honorary Doctor, Agricultural,
		Director	Maejoe University
2.	Mr. Prapas	Chairman of Executive	High school certificate
	Pholpipattanaphong	Committee,	
		Authorized Director	
3.	Mr.Ankoon	Managing Director,	Master of Business
	Pholpipattanaphong	Marketing Manager	Administration, Colorado
			University, USA.
			Bachelor of Communication,
			Bangkok University
4.	Mr. Tewin Rungratanapitak	Financial Controller	Master of BA in Finance,
			Birmingham City University
			Bachelor of BA, Internatinal
5.	Miss Warissara Kangkanka	Gemeran Manager and	Diploma
	C	Office Manager plant 2	
6.	Mr.Sakda Phimmuang	Accounting Manager	Bachelor of Accounting, MBA
7.	Miss Piyalak Chuapoodee	Plant Manager plant 1	Bachelor of Food Science
8.	Mr. Tummarat	Plant Manager plant 2	Mechanical Engineer
	Charoensanti		C C
9.	Mr. Rangsit Ojaroen	Office Manager plant 1	Bachelor of Art in Economic
10.	Miss Thanarat Thepyothin	Vice Office Manager	M.SArt in Industrial
			Psychology
11.	Mr.Piyaraj Koonprayong	Vice Plant Manager	Bachelor of Food Science
12.	Mr. Boonmee Saman	Vice Plant Manager	Bachelor of Plant Science
			(Agronomy)
13.	Mr. Thanom Chaiwong	Vice Quality Assurance &	Master of Food Science
		Development Manager	
14.	Mr. Chanwit Suwannarat	Vice Quality Assurance &	Bachelor of Food Science
		Development Manager	
15.	Mr. Sairung Boontom	Vice Office Manager	Agricultural Education
			Horticulture
16.	Mr. Tanamet Sutta	Vice Accounting Manager	Bachelor of Accounting, MBA
17.	Mr. Weerawat Sakulmeerit	Assis. Internal Audit	Bachelor of Accounting
		Manager	
18.	Mr. Wittaya Kumlungkeng	Assis. Office Manager	Master of Business
			Administration
19.	Miss Ratinuch	Senior Assis. Marketing	Bachelor of Arts, MBA
	Wongwissawakit	Manager	
20.	Mr. Weses Wiwatkultorn	Assis. Marketing Manager	Bachelor of BBA



Organization chart as of 31 December 2016

8.3 Company's secretary

The Company manages to have company secretary to perform duty of governance activity of the Board of Company inclusive to coordinate in the following various matters:

- To give primary advice to the directors concerning provision, rule, discipline and various regulations of the company and follow up to act properly and regularly inclusive alteration report of important point to the directors.
- To manage shareholder meeting and Board of Director Meeting in accordance with laws, regulation of the company and various performance points.
- To record the proceedings of Shareholder Meeting and Board of Company Meeting inclusive follow up to act as resolution at the Shareholder Meeting and resolution at the Board of Company.
- To governance in having disclose information and report news in responsible part in accordance with discipline and provision of Securities and Stock Exchange of Thailand and Securities and Exchange Commission.
- To contact and communicate with General Shareholders to learn about various right and information of the company.
- To governance activity of the Board of Company.

8.4 Remuneration for directors and executives

The Company has fixed clearly and transparently the remuneration for Directors and Executives in the appropriate basis to uphold as Directors and Executives with required qualification. The Directors that assigned as Audit Committee will receive additional remuneration according to the volume of work.

Remuneration amount: In the year 2016, the company has paid various remuneration to the Directors and Executives as following details:

Names	Position	2015	2016
1.Mr. Prayoon Pholpipattanaphong	Chairman	400,000	400,000
2.Mr. Prapas Pholpipattanaphong	Managing Director	400,000	400,000
3.Mr. Suwat Phongphasura	Executive Director	318,905	-
4.Mr. Ankoon Pholpipattanaphong	Executive Director	400,000	400,000
5.Mr. Prayuth Pholpipatanaphong	Director	400,000	127,867
6.Mr. Lan, Mu-Chiou	Director	400,000	400,000
7.Mr. Amnuay Yossuck	Independent Director	400,000	400,000
8.Mr. Ampon Ruayfupant	Independent Director	400,000	400,000
9.Dr. Phusit Wonglorsaichon	Independent Director	400,000	400,000
10.Miss Darunee Ruangtham	Independent Director	400,000	198,908
11.Miss Chutima Tangmatitham	Independent Director	-	273,225

Names	Position	2015	2016		
Other remuneration such as meeting fee, bonus, insurance premium etc.	Directors 11 persons	None	None		
Total 3,918,905 3,400,00					
Mr. Suwat Phongphasura, passed away on October 18, 2015					
Mr. Prayuth Pholpipatanaphong, quitted from the Company director on April 26, 2016					
Miss Chutima Tangmatitham holds as Company director on April 26, 2016					
Miss Darunee Rungtham quitted from the Company director on July 1, 2016					

Remuneration for Audit Committee

(Unit: Baht)

Names	Position	2015	2016	
1.Mr. Amnuay Yossuck	Chairman	480,000	480,000	
2.Mr. Ampon Ruayfupant	Director	240,000	240,000	
3.Miss Darunee Ruangtham	Director	240,000	120000	
4.Miss Chutima Tangmatitham	Director	-	93,548	
Other remuneration such as meeting fee, bonus, insurance None None premium etc.				
Total	960,000	933,548		
Miss Chutima Tangmatitham holds as Audit Committee on August 11, 2016				
Miss Darunee Ruangtham quitted from the Company director on July 1, 2016				

Particular	Year 2015		Year 2016		
Particular	No. of person	Total amount (Baht)	No. of person	Total amount (Baht)	
Salary	7	18,814,344	9	19,867,840	
Bonus, remuneration	7	4,694,438	9	7,212,192	
Cost of living	7	53,040	9	59,800	
Social security fund	7	61,500	9	69,000	
Provident fund	7	554,117	9	575,785	
Sub total	7	24,177,439	9	27,784,617	
Grand total	29,056,344		32,118		

8.4 <u>Remuneration for Executive Directors and Executives</u>

Other remuneration benefit

- Director: none (such as meeting fee, bonus, insurance premium etc.)
- Executive Directors and Executives: Provident fund 3% of payroll, office car, bonus etc.

Remuneration structure of Non-Executive director details as follow:

- Director's Remuneration for 5 persons each 400,000.00 Baht per year.
- Remuneration for Chairman of Audit Committee amount 40,000.00 Baht per month.
- Remuneration for 2 members of Audit Committee amount 20,000.00 Baht per month.
- Other remuneration: None

Remuneration payment policy

Board of Nomination and Remuneration Committee perform duty in proposing remuneration of Board of Company, Board of Sub-Committee, Managing Director, Executives and High Rank Executives that suitable as increase work volume by compare with the same industrial information or remuneration information report of Thai Company Director Institution Promotion Co., Association or equal to remuneration in the previous year and are remuneration suitable with work volume, knowledge and ability that would last for directors and executives required by the company to propose the shareholders for considering approval every year in which the company has a policy to pay remuneration of Board of Company, Board of subcommittee, Managing Director, Executive Directors and High Rank of Executives in the suitable degree to coordinate with directors task that have to perform in accordance with the laws and related discipline.

Personnel at December 31, 2016

Particular	Meal	Female	Total
Management/Administration Department	28	45	73
Manufacture/Technical Engineering Department	88	25	113
Daily employees	307	994	1,301
Total	423	1,064	1,487

- No change shall be made on number of employee or dispute in labour during the past three years.
- In the meeting of Board of Company No. 1/2017 on February 24, 2017 resolve to consent remuneration for Executive Directors and High rank Executives amount 5,891,100 Baht.
- Total remuneration of the employees amount 267,723,634.00Baht comprises salary, wages, remuneration, bonus, overtime, diligent cowries, hospital charge, cost of insurance group, cost of living, provident fund 3% of salary, employee benefit when reach age limit of 60 years.
- Provide to have provident fund with name: Provident fund Thai Commercial Piemsub which already registered under no. 77/1997 by having Thai Commercial Public Company Limited as fund manager at the date of December 31, 2016. Fund membership specific part of Chiangmai Frozen Foods Public Company Limited have 180 persons and having saving money, add money and interest total amount 54,012,467.14 Baht.
- The development on employee has made every year by inviting outside scholar to train and provide knowledge both in practical, safety on working and to cooperate in developing association. Besides, the company has sent them for training in various training institute regularly. In the year 2016, the company had training and seminar hours for the officials with average 6.20 hours/person/year.

9. Corporate governance

9.1 Policy of Corporate Governance

Board of Company have realized the important of Good Corporate Governance for transparency to add limit of ability in work racing and add confident to the Shareholders, investors and every concerned, then have formulated the operation policy for cooperating governance by comprehend the following keystones:

- 1) The Company will treat the shareholders and stakeholders in equal manner with fair for everyone.
- 2) Board of Company are intended to build up sustainable growth of the company in long-run, to execute the company activity with carefulness and caution under regulation frame of law and business morality. All this Board of Company will perform duty with full capability in order to produce maximum efficient toward the shareholders, and other stakeholders, also take care of not having conflict of interest arises and responsible toward decision and self-performance.
- 3) The Company will operate with transparency, able to check and disclose sufficiently information to every party concern.
- 4) The Company will conduct the business with always thinking of risk and will execute risk appropriately.
- 5) The Company has formulated an important policy that will be the operation direction of the company in advance every year. Board of Company will pay an important toward internal control and inspection system by governance executive section to proceed as efficiency policy.
- 6) The Company has managed business morality to let directors, executives and every officer practice.

Leadership and Vision

Board of Director have considered to review and approve vision, company mission, renovate business ethics, Corporate Governance Policy and other sides policy to have suitable, coordinate with rule, regulation that exist in present and to be occur regularly in future at least every 5 years.

Conflict of interest

Board of Company have executed carefully and cautiously to prevent conflict of interest when incur any matter that may cause conflict of interest. Board of Audit Committee will learn about the subject that get conflict of interest and related subject and have considered the suitability thoroughly every time by formulating to have practice according to the basis of Securities and Stock Exchange in which prices and conditions as if doing subject with outsiders and disclose details, subject value, partnership, reason/necessity in the annual report and type 56-1 also have disclosed in notes to Financial Statements heading, general information and account with related person.

Various groups of stakeholders

Board of Company acknowledge and aware of the right of concerned stakeholders and have a policy to support in incurring a cooperation between the company with every group of stakeholders in creating advantage among themselves and take care firmly that all stakeholders have received well protected and served by the company pay important toward the right of every group of stakeholder such as officials, customers, co-partners, competitors, shareholders and think of safety and health, responsibility toward community and society, environment and national resources, human rights and misconduct and corruption resistant by formulating performance line for directors, executives and officials distinctly in business ethics and formulate as policy in the policy of Corporate Governance, manage to have channel for every group of stakeholder enable to grievance toward the company in case of not receiving justice from company performance whatever by directors, executives or officials. All this, the company can convince that grievance of every group of stakeholders are likely to receive protection and keep for secret. The Company shall proceed for inspecting as formulate process and find a remedy way quickly.

Business Morality

Board of Company have permitted discipline of business morality to promote the directors, executives and every rank of officials to hold in practice regularly as usual which the directors, executives and every officers have signed for document concerning such discipline and confirmed in practice which regards as practical standard frame of the company, also all Board of Company have assigned one who responsible to follow up result of practice continuously and always revise such discipline appropriately. Business Morality 4th revise edition which has received permission to modify from the Board of Company Meeting no. 1/2016 dated February 26, 2016.

Corporate Governance

Board of Company Director have an intention to build up the process of Good Corporate Governance that standardizes and allow scatter the practice to every rank of the officials of the whole company to create real culture of Good Corporate Governance, so wish the directors, executives and every officer to strictly hold in practice according to the policy of Good Corporate Governance 4th revise edition which has received permission to modify from the Board of Company Meeting no. 1/2016 dated February 26, 2016.

Anti-Corruption

The Company pays an important concerning misconduct and corruption and regards as a part of policy in conducting business which the company formulates in the business ethics, heading: misconduct and corruption resistant and formulates in the policy of Corporate Governance – heading: "policy of misconduct and corruption resistant" so as directors, executives and every official to hold practice. In the meeting of Board of Company no. 4/2013 dated November 11, 2013 Board of Company have resolved to agree the company to show intentional in order to join cooperation of Thai private sector in resisting misconduct and in the meeting of Board of Company no. 1/2015 on February 26, 2015 have resolved to consent in managing policy of misconduct and corruption resistant in writing in order to be an performance line distinctly in conducting business

and intends to develop to an organization sustainable, and on April 21, 2015 the company applied for a member of net-work partnership on misconduct for Thailand in order to fight for every organization to aware of misconduct and corruption impact. The Board of Directors' Meeting No.1/2015 held on February 26, 2016, resolved to approve the anti-corruption policy edition 1

9.2 Sub Committees

The Board of Company have appointed Board of Sub-committee to help in governing the activity of the company as follows:

Executive Committee

Established on January 4, 2000 consist of 3 Executive Directors, by formulating authority as follows:

- 1. To formulate an executive policy and operation direction to coordinate with policy and company objectives with intends to create security and maximum advantage to the company.
- 2. To governance the management to proceed as policy that formulate with efficiently and effectively.
- 3. To have authority to consent in buying assets investment, other expenditures and/or borrow money in the credit line as formulated by Board of Company.
- 4. To act others as assigned by Board of Company.

On December 16, 2015, at the Board of Company Meeting no. 7/2015 resolved to change authorized director from original "Mr. Prayoon Pholpipattanaphong, Chairman or Mr. Prapas Pholpipattanaphong, Managing Director or Mr. Suwat Phongphasura to give signature with company seal" to be "Mr. Prayoon Pholpipattanaphong, Chairman or Mr. Ankoon Pholpipattanaphong, Managing Director or Mr. Prapas Pholpipattanaphong to give signature with company seal" with effective from January 1, 2016 onward.

Audit Committee

Established on August 28, 1998 with holding term each time 3 years, consist of 3 directors which are all Independent Directors and one Independent Director namely: Mr. Ampon Ruayfupant is knowledgeable in accounting and financial which names are as follows:

- 1. Mr. Amnuay Yossuck Chairman
- 2. Mr. Ampon Ruayfupant Audit Committee
- 3. Miss Chutima Tangmatitham Audit Committee

By having Mr. Weerawat Sakulmeerit, Assistant Internal Audit Manager as Secretary to the Board of Audit Committee

Audit Committee authority

- 1. Have an authority in proposing to appoint and quit employ external auditor.
- 2. Have an authority in proposing to appoint, transfer and quit employ Internal Audit.
- 3. To verify financial statements of the company to be in accordance with generally accepted auditing standards.
- 4. Inspect sufficiency of internal control system.
- 5. Inspect sufficiency of risk protection and misconduct and corruption resistant.
- 6. Review the anti-corruption guideline and practice for director, executive, and employee and ensure the compliance.
- 7. Manage to report performance work of Board of Audit Committee.
- 8. Other performance works concerning with inspect activity as assigned by Board of Company.

Nomination & Remuneration Committee

Established on August 13, 2009 withholding term each time 3 years. There are 5 Directors, consist of 2 Independent Directors, 1 Executive Director and 1 Legal Advisor in which Independent Director performs duty as Chairman, having an authority to select appropriate qualified person to be director as provision of the company and qualified as the provision of Securities and Stock Exchange of Thailand and Securities and Exchange Commission to present toward Board of Company to consider for approval and present to the Shareholder Meeting for appointing and have an authority to consider the style and basis of paying remuneration of directors to recommend an opinion toward Board of Company and Board of Company will present in the Shareholder Meeting for approval.

Report of Nomination and Remuneration Committee

In the previous cycle year, Board of Nomination and Remuneration Committee had gathered 2 meetings. Board of Nomination and Remuneration made a meeting and selected the director to substitute 2 completed term directors comprised: 1. Mr. Prayoon Pholpipattanaphong, Executive Director and 2. Mr. Amnuay Yossuck, Independent Director Therefore, Board of Nomination and Remuneration opined that those 2 completed term directors are knowledgeable with competent and experience in the field of agriculture industry and qualified with the Board Skill Matrix. Also, they are qualified to the company's director qualification and had devoted in performing duty as company director continuously which were much advantage toward the company, then were of opined that it should propose those 2 completed term directors namely: Mr. Prayoon Pholpipattanaphong and Mr. Amnuay Yossuck to be company director once again, herewith had considered remuneration with a view that remuneration that directors received at present was suitable with the duty in the capacity as company director.

The Company opens an opportunity for shareholders to propose name list of persons having suitable property to be Independent Director of the company to replace complete term Independent Director. This year, the company opens an opportunity to propose name list from October 11, 2016 till December 30, 2016. When due time, it appears that no any shareholder propose name list for such purpose.

Nomination and Remuneration Committee had performed the duty with always thinking of company benefits, to make reviewing the Charter to be up-to-date and review performance by using data bases in the same industry level and Board of Nomination and Remuneration Committee had made self-assessment which were annual assessment result. For the result of assessment in the year 2016 which sum up overall that Board of Nomination and Remuneration Committee performed duty with attainable as target.

Corporate Governance Committee

Appointed on November 12, 2012, having holding period of each 3 years. There are five directors consisting of Board of Company, executives and/or other qualified persons. At least one director of corporate governance must come from Independent Director which Mr. Vanchandr Sivabonyawongse as advisor to the Committee. The Corporate Governance Committee have an authority in arranging policy of corporate governance under the frame of laws, basis, discipline and regulations that are current issue of organization that perform duty on corporate governance such as The Stock Exchange of Thailand, Securities and Exchange Commission and related units through the guide line in good corporate governance that are international standard and provide advice to the directors, executives, officials of the company in performance duty as frame and basis of corporate governance policy so as to allow performance duty of directors and management of executive section to be in good manner, good resulting in performance and having appropriate continuation to be in accordance with expectancy of the shareholders and every group of stakeholders.

Report of Board of Corporate Governance Committee

In the previous year, the Corporate Governance Committee had gathered 3 meetings in order to review the policy of Corporate Governance, Business ethics through the Charter of Board of Director, review progress of Company's policy to align with the Private Sector Collective Action Coalition Against Corruption Council (CAC), Corporate Government Assessment result, and the preparation of Corporate Sustainability Report.

Corporate Governance Committee had modified the policy of Corporate Governance, Business ethics and the Charter of Corporate Governance Committee through oversee the directors, executives, officials to hold practice according to the policy of corporate governance and business ethics that company formulated and the Corporate Governance Committee had made self-assessment which were assessment annual result. For the result of assessment in the year 2016 with sum up overall that the Corporate Governance Committee had performed duty with attainable as target.

Risk Management Committee

The company manages to have Board of Risk Management Committee. There are 5 directors, comprise 2 Executive Directors, 1 Independent Director, 2 Executives and

Legal Adviser is consultant to consider formulating the policy and system of risk management, follow up result in risk management from the process of pointing out, analize, management assess, follow up and report in system inclusive to provide supporting by managing to have advisory of risk management process to various internal sections through follow up to have continuously and regularly practice to the whole company.

Report of Risk Management Committee

In the previous year, Board of Risk Management Committee had gathered 2 meetings to review the policy of risk management and assess the impact of such risks to the business includes: Risk concerned production activities, business risk, quality of products and residue, management risk, financial risk, investment risk, and the risk concerning the corruption activities.

Board of Risk Management had managed the risk of the company in order the company to have the least as possible on business risk and Board of Risk Management Committee had made self-assessment which were annual result assessment. For the result of assessment in the year 2016 with sum up overall that Board of Risk Management Committee had performed duty with attainable satisfactory.

9.3 Selection of directors and executives

Basis and process on select and appoint new director

The Company opens an opportunity for shareholders enable to propose person name which is non-prohibit person according to the Royal Act of Securities and Securities and Stock Exchange and provision of Securities and Exchange Commission and get along with company provision and person who is proposed the name must allow to propose the name for electing as Independent Director of the company in which this year the company formulates to propose the name since October 11, 2016 till December 30, 2016 which the company has proposed details, basis and performance method on website of the company – www.cmfrozen.com under group "Investor Relations" heading: Rights of shareholder and notify through website of The Stock Exchange of Thailand – www.set.or.th.

Nomination and Remuneration shall consider name list of person from recommending of shareholders (if any), name list from director information base and complete term director to select property of above said person to be in accordance with the laws and various basis through it must be a person to have profession skill, business talented in related with company business and/or having skill on accounting and financial inclusive necessary skill of Board of Director which still lacking by not restrict sex, age, race, religion and propose toward Board of Company for consideration and give approval and propose to the shareholder for consideration to select for appointing individually.

In the Shareholder Meeting must have shareholders and proxy from shareholders (if any) to attend meeting not less than 25 persons and must hold the shares total not less than one third of 381,145,725 shares to be as quorum.

Each shareholder has to use all theirs vote to elect one person or many persons as director but can't share the vote to either of them more or less.

To nominate director must receive approval from the Shareholder Meeting. The person who gets highest vote respectively will be elected as director according to the number of available directors or election that time. In case of the elected respective person who has equal vote exceed quota, final vote will be made by Chairman for arbitration.

Self - Assessment

The Company arranges to have performance result assessment of Board of Director every year which company secretary shall send form of such assessment to each director and collect to propose Chairman of Board of Nomination and Remuneration for assessing performance result and bring performance result to consult in the Board of Company Meeting. All this, various recommend that receive from performance result assessment of Board of Director, the company shall bring to use in revision working efficient of Board of Director so as to produce maximum advantage in corporate governance of the company.

Descendent plan

The Company executes a plan concerning development for recompensing the position with object in making preparation on manpower both in quality and volume to create continuation in appropriate administration for selecting and make preparation of suitable person in holding an office that is the main position of the company, for instance: company supreme executive inclusive important position in management structure or company conducting business or a position with specific skill, sharp talented or hard to recompense. So the company has formulated arrangement basis for descending plan such as important position, consideration basis and select through arrangement procedure of descend plan chiefly.

Training and knowledge development

The Company has a policy to support new director in director curriculum training to enhance knowledge, understanding, role and duty of director through for acknowledging various regulations, rules, discipline and related laws.

9.4 Operation on corporate governance of subsidiary company

The Company is a shareholder of Agrifood Processing Co., Ltd. (subsidiary company) at portion 100%, then having management policy in the subsidiary company as follows:

- The subsidiary company manages work under the same policy of Corporate Governance and business ethics with the company.
- The directors and executives are all represented from the company.
- Practical discipline and any provision of the subsidiary company have received resolution for approval from the company.
- To disclose financial status and operation result, related subject between the subsidiary company with related person, procurement or distribution of assets use the same basis of the company.

- The subsidiary company has appropriate and enough tightened of internal control system.
- Corporate Governance, approval on capital increase, reduce capital or dissolve activity must receive approval from the company.

Remark: In 2015, Agrifood Processing Co., Ltd., has gave up conducting activity and at the Board of Company Meeting No. 6/2015 dated November 13, 2015 resolved to register for dissolving Agrifood Processing Co., Ltd. The liquidation has been completed on December 27, 2016

9.5 Usage control of internal information

The Company has a policy and method to look after directors, executives and officials of the company in bringing internal information which does not yet disclose toward public to use for own sake and other persons and punishment, communicate for providing knowledge to the directors, executives and officials for acknowledgement and hold practice as follows:

- Provide knowledge to the directors including executives concerning the duty that must report of self-holding securities, married couple and child of unattained majority and lesson of penalty formulation according to Royal Act of Securities and Stock Exchange of 1992 and according to the provision of Securities and Stock Exchange of Thailand.
- Prohibit the directors, executives and officials whose acknowledge important essence of internal information which effects toward change of par value of company securities to disclose information or use internal information or make buying-selling securities or persuade other persons buying-selling securities of the company both direct or indirect way. Whatever, such act would do for own interest or others, 14 days before financial statements or internal information would disclose toward public, persons whose concern with internal information must not disclose that information to other persons to know until it has informed that information to the Stock Exchange of Thailand.

Penalty measurement, if violate such discipline, the company regards as guilty in discipline according to the company working regulation by considering punish according to circumstances for instance: warning by speech, warning in writing, condone a fault through quit employ out-of-status from officials with the cause of expel, dismiss or quit as the case may be.

9.6 Audit fee

According to the resolution at Ordinary Shareholder Meeting for annual year 2016 approved to select AST Master Office Co., Ltd., by having 1) Mr. Pradit Rodloytuk, register no. 218 and 2) Miss Nongram Laohaareedilok, register no. 4334 are doing inspect financial statements of the company for annual year 2016 which are an Auditor of having independence, reliably and are an Auditor whose receive approval from Securities and Exchange Commission.

- The Company and Subsidiaries paid audit fees for 2016 amount 750,000 Baht.

- Other service: none
- 9.7 To act in accordance with the Code of best practices of SET.

The Company has acted in accordance with the Code of best practices very well in which the company has made self-assessment of the Board of Director every year and has tried to improve to allow administration to be according to the practical of Securities and Stock Exchange of Thailand, business ethics and Corporate Governance policy and the company has still received better points from CG and AGM assessment as follows:

Subjects			Year		
	2012	2013	2014	2015	2016
Average point by adding up of CG assessment	81	87	79	88	87
AGM assessment point result	93.75	100	96.50	100	100
Anti-Corruption Progress Indicator	-	1	2	3	3

10. Social responsibility and Sustainability Report

Board of Company pays an important toward the development of community, society and environment to have strong and live together with sustainable and happy. The company then formulates the role, duty and responsibility of the directors, executives and officials of the company that have to treat toward community, society and environment in the business ethics principle of the company in order to allow the directors, executives and offices of the company to hold for practice.

In the year 2016, the company arranges to make report of responsibility toward society and environment and Sustainability Report separately from annual report, can see information from website: www.cmfrozen.com heading: Investor Relations.

Various policies for development on community, society and environment comprise:

a. <u>Shareholder treatment policy</u>

The Company holds the principle of equality treatment toward shareholders by having guide line as follows:

- The Company intends to create growth with quality and security in order the shareholders receive good return sustainable from efficient working and good business result of the company.
- The Company shall respect rights of shareholders in receiving equality necessary information and disclose business result, financial status along with support information that correct as the truth according to the Securities and Stock Exchange of Thailand and Securities and Exchange Commission formulated.
- The Company shall perform duty with honest, upright, transparent, fair in order to create conviction that any decision and act always think of maximum interest of every shareholder and every related group.
- The company shall control to have operation, act in accordance with company policy and develop performance to have better quality continuously.

b. <u>Customer treatment policy</u>

The Company has a policy to create satisfaction to customers then formulate a guide line as follows:

- The Company manages to have service system to create satisfaction to the customers by treating every customer with equality by equitable treatment.
- The Company shall provide information concerning services completely, correct and not distort the facts with thinking of customer interest as main.
- The Company shall manage the system for the customers capable to grievance concerning services or conducting business of the company by rush proceed and return reply the customers at the best.
- The Company shall oversee an environment, internal areas and vicinity of the factory and office to have safety toward life and customer possessions and one who contact business with the company.
- The Company has an intention to create impression and satisfaction with the customers in order the customers receive best services.

c. <u>Co-trader treatment policy</u>

The Company wish to see goods procurement and services in accordance with standard measure and aim to develop and maintain sustainable relationship with co-traders and copartners which have clear objective in the matter of goods quality and services that suits with money value, technique quality and reliable with each other, the company then has a guide line concerning goods procure and services procedure as follows:

- The Company manages to have competition on received information equality.
- The Company manages to have basis in assessment and select co-traders and copartners with just.
- The Company manages to make contract form with appropriate co-traders and fair.
- The Company manages to have management and pursuit system to ensure that it having follow the condition of contract completely and protect misconduct and corruption in every step of procure procedure.
- The Company pays money to the co-traders and co-partners with on time according to the agreed payment condition.

d. Trade competitor treatment policy

The Company conducts business under rule frame of fair competition by holding the principle as follows:

• The Company shall not seek the secret information of trade competitors by the way of bad faith or not suitable.

- The Company shall conduct business under rule frame of good competition, not ruin fame of competitors by find fault with competitors.
- e. <u>Creditor treatment policy</u>

The Company has a policy to treat with creditor with fair by having guide line as follows:

- The Company shall maintain and follow the conditions toward creditors strictly.
- The Company shall control to return back loans and interest to every type of loan creditors completely with on time and follow the conditions of loan as agreed by not using loan in the way that contrary to the objective of loan.
- The Company shall administer the work to make creditors assure in financial status and ability in paying debt of the company.
- The Company shall report and provide correct information of the company and complete to the creditors.
- f. Officials treatment policy

The Company is fully aware of human resources value and wish the personnel proud of organization by having working atmosphere like participate and progress in profession equality. The personnel shall receive potential promotion development to have knowledge talent throughout and continuously for creating value and uphold excellence in business. The Company then has a policy on remuneration and welfare, policy on knowledge development and official potential, policy on safety and health and others policy by having guide line as follows:

- The Company selects a person for hiring to hold various offices with fair by thinking of property of each position, study qualification, experience and other provisions which necessary to work without obstruct in the matter of sex, age, race, religion.
- The Company formulates remuneration and welfare to the officials fairly, having suitability with knowledge and talent, condition and character of work, performance result and coordinate with operation result of the company both in shot-run and long-run by considering from business result of the company, administration and assessment result of whole organization.
- The Company supports the officials to receive training, knowledge development, talent, develop working potential to be higher in order to add working efficient and open opportunity for officials to progress in duty.
- The Company supports the officials to always receive related news as opportunity and as far as it can be done for adding efficient and good relationship in collaboration.

g. Treatment policy on safety and health

The Company is fully aware that safety and health are the basis responsibility of the company and is an important factor toward sustainable growth of organization, the

company then formulate the policy that would give the officials and co-partners work safety and in accordance with provision of related law by:

- The Company shall find a way to protect accident, wounded and illness due to work performance with earnestly cooperation of every official inclusive to seek a way to get rid and control risk in un-safety work performance.
- The Company shall give cooperation with government unit and other organizations in suppressing emergency trouble or accident which happen from work performance quickly, efficient and cautious.
- The Company shall act in accordance with law and various regulations in the matter of safety strictly and shall bring management standard measure concerning reliable safety to be effective in case not yet available of laws and regulation formulated.
- The Company managed to have designing on equipment, making performance discipline, operation planning and officials training to have knowledge and understanding and receive sufficient information in the matter of working safety to protect danger which may happen from machines, working method or various diseases.
- The Officials whose join working by having illegal narcotics essence in the body system or having liquor power or other narcotics essence in a level that able to cause damage on performance would receive punishment by discipline as company regulation.
- In the year 2016, Statistics on accident to the stage of ceasing work excess 3 days come to 0.28 persons / 1,000 persons.
- h. Participation development on community and society policy

In order to maintain for good community and society, the company then formulates the following guide lines:

- The Company shall behave as own rights in their capacity as a good population by law and/or discipline issued by corporate governance section strictly and give cooperation with public sector regularly.
- The Company supports the officials and related person to acknowledge, understand guide line in operation in order to participate in community and society development.
- The Company shall proceed the project or do activity for society continuously in order to create affection, union, to be unanimous with community and society.
- The Company shall take good care and protect not to allow company operation to incur damage toward life quality of community and society.
- The Company shall create mind conscious in responsibility toward community and society in every level of official group continuously and earnestly.

- The Company shall cooperate to support and create community and society, support any activities which related with community development both in the part of life quality development and exchange experience from operation with community and society for bringing to improve working regularly.
- i. Environment and Natural Resources policy

The Company has an intention to attend business with responsibility, friendly toward environment and natural resources as below principles:

- The Company shall administer by having target in protection not to incur impact toward environment and natural resources and better than provision of laws.
- The Company intends to develop operation process to be in accordance with international standard measure through revise and operation assess regularly.
- The Company shall establish firmly and promote officials including related person to have responsibility toward environment and natural resources.
- The Company shall fully aware of maintenance environment and natural resources for nice living and is a source of river and brook manage to have a process for providing knowledge to the officials by training in order to allow every official fully aware of its important, incur guarding jealously, maintain and use most worthwhile on natural resources.
- The Company shall maintain environment condition and biodiversity in operation areas to incur balance of residence system sustainable.
- The Company shall participate in reducing incurred greenhouse gas that shall impact toward change of climate.
- The Company shall seek an opportunity to exchange, learning and share experience from operation with other units for renovating operation continuously.
- j. Human rights policy

The Company has a policy to conduct business by holding principle of respect toward human rights as international principle below:

- The Company shall treat every official with respect in honor and dignity.
- The Company supports the officials to use their legal rights as population according to edit of constitution and to be prescribed by the laws.
- The Company shall maintain personal information of the officials such as autobiography, health record, working resume, disclosure or personal information transfer of the officials to the public would be able to do when receive consent from those official. All this, violation regards as fault by discipline except has done according to the company discipline or as laws.
- The Company does not violate and not support activities that violate human rights.

- Every official must not do anything that violate or threaten either by speech or act toward other persons on basis of race, sex, religion, age cripple on body.
- k. <u>Misconduct and corruption resistant policy</u>

The Company has an ideal in conducting business with virtue, act in accordance with law, transparent, adhere to responsible toward society and every group of stakeholders according to the principle of good Corporate Governance (private) and ethics in conducting business, not supporting every form of misconduct and corruption. Therefore, in the year 2013 the company has joint the operation of Thai private sector in misconduct and corruption resistant and in 2015, the company applied for a member of net-work partnership on misconduct for Thailand in order to fight for every organization to aware of misconduct and corruption impact and formulate following guide lines:

- The Company formulate the written policy of Anti-Corruption and misconduct that is: the directors, executives and officials of the company are prohibited to do whatever that are related with every form of misconduct and corruption both for own benefit, family, friend and acquainted persons, both direct or indirect, not even in the status as recipient, provider or proposer, even its money or not to the government service units or private units that the company has conducted business or contacted and must perform strictly according the company policy. If not, shall be punished by discipline as company formulated rule and may be punished by law if that doing is illegal.
- The Company pays an important in human resources administration, can bring the policy of misconduct and corruption resistant to use practicing to incur form and appearance of things, communicating, provide knowledge and train officials concerning protection for seeking improper interest in duty and guide line to promote the personnel to understand and perform as organization culture.
- For the official whose refuse to misconduct and corruption, the company has a policy not to reduce rank, punish or give result in a bad way to those officials, though refusal on misconduct and corruption would make the company lose an opportunity in business.
- The Company has available internal inspection section that having independence and upright by report direct to the Board of Audit Committee in inspecting risk assess on misconduct, possibility assess in the matter of misconduct and consider on protection and control measurement to have maximum efficiency in order to assure that the company shall be able to protect and control misconduct and corruption efficiently.
- The Company has a guide line to oversee and consult for protecting and follow performance assess as the policy of misconduct and corruption resistant by formulate Board of Audit Committee perform duty on governance to act in accordance with policy of misconduct and corruption resistant at least once a year through revise, practical line and provision in operation to coordinate with change on business, discipline, regulation and provision by law.
- The Company makes risk assessment on misconduct and corruption by managing risk management policy that may happen from normal operation and risk that may happen

from misconduct and corruption, to look for risk measurement and protection guide line.

• The Company will disseminate policy of misconduct and corruption resistant both in giving or receiving present, donation for merit, support money, political assistance, purchasing, personal administration through expenditure for business entertainment to the customers, co-traders, creditors, related units, company officials through subsidiary company, corporate company, other companies that has authorize to control, business representative, the people to acknowledge through communication channel of the company such as website of the company, e-mail, fax, annual report of disclosure information (type 56-1 and 56-2), fold sheet, responsibility toward environment report, first explanation, training, seminar and post letter.

1. <u>Clue notification policy</u>

The Company manages to have measurement in clue notification or grievance from offending or morality or behavior that may reveal for misconduct and corruption or behave improper of the person in organization both from directors, executives, officials and other stakeholders which grievance or clue by every group of stakeholder are likely to receive protection, its regarded as secret and not regarded as fault in discipline in case one who grievance or notify clue is an official of the company and the company shall rush inspection and remedy problem quickly.

Safety channel in approaching information advice acceptance, clue notification or complaints channels

- Safety channel that the officials or stakeholders can approach to the information firmly when require an advice concerning performance in accordance with anti-measurement of misconduct and corruption by company website: <u>www.cmfrozen.com</u> click Investor Relations click required various heading such as anti-corruption policy or Business Morality or Corporate Governance Policy or other headings.
- Safety channel that the officials or stakeholders can approach firmly when requires to file complaint, notify information or clue that concerns with misconduct and corruption without risk to the informant afterwards by sending complaint, clue or information by post letter to:-

Chairman of Board of Audit Committee /

Chairman of Board of Corporate Governance /

Company Secretary / Human Resources Section

Chiangmai Frozen Foods Public Company Limited

No. 149/34 Soi Anklo Plaza, Surawongse Road,

Kwaeng Suriyawongse, Khet Bangrak, Bangkok 10500, Thailand

or send by E-mail address: cg@cmfrozen.com

or by phone: 662-238-4091, 662-634-0061-4

or Complaint box.

Relations with investors

Board of Company realize that company information both concern and not concern with financial are entirely effected to the decision of investor and stakeholders of the company. Board of Company then have a policy to let the executives section disclosing complete information to correspond with truth, reliable, regular and in time which the company has paid an important and kept throughout practicing. With regard to work in investment relation, the company has not set up this section owing such activity is not much but has assigned <u>Mr.</u> <u>Tewin Rungratanapitak - Company Secretary or Mr. Sakda Phimmuang - Accounting Manager</u> to contact and communicate with institution investors, shareholders, analyst and state concerned which the investors can see the company information at Website : www.cmfrozen.com or contact at phone : (662) 238-4091 or at E-mail address : cg@cmfrozen.com.

Business Operations Affecting Social Responsibility

The company has operations guidelines to assure that the direction and main target of the sustainable development is in compliance with the changes of economy, society and environment as well as the expectation of stakeholders in order to effectively, efficiently and sustainably grow and develop. The summary of main operations for many areas is as follows;

Operations for Economy

In 2016, the Company had key performance for economy and could provide the economic value to all stakeholders as following details;

Item	Value (Million Baht)*
Income from sales, helping in driving economy	1,465.50
Total net Profit (Loss) to increase value to shareholder	196.38
Salary and Wages to remunerate employees **	266.88
Employees' training expenses	0.39
Donations	0.02
Taxes paid to government for utilizing in further development	51.40
of the country ***	

- * Data from 2016 Financial Statements of the Company
- ** Consisted of salary, wage, welfare and contributions to the providence fund and social security fund
- *** Corporate income tax, local tax, property tax, sign tax and withholding tax

Operations for Society and Community

Since the company has realized the importance of the coexistence with surrounded community and society, the policy framework has been focused on the assistance towards society and community in order to promote the good relationship and have cooperation and support the organization operations from community and society. Besides, the conflict had been decreased while the intensity of future problems has been relieved, the company can increase their understanding and create good recognition and be a good role model for society. All implemented activities had concerned on the benefits of organization and the development of community and society together which has made community confident and trustful towards organization in promoting intimate business relationship and sustainably being success partners to each other. In 2016, the company had organized activities beneficial for society and community as follows:

- Supporting educational institution and students

Since the Company considered the importance of human resource as the significant drive to the success of business and country especially for the students who will become a workforce in the future, the Company therefore supporting by providing knowledge and experience which could be applied to the academic lesson learnt in the educational institution. The Company has Cooperate with the Mae Jo University and Khon Khan University in holding the seminar and factory visit on March 22 and November 17, 2016 respectively. There are totalling 50 students participate in the seminar and company visit.

- Blood Donation Activities

The Company with the cooperation of The Thai Red Cross Society had implemented the activity of blood donation from the Company's employees. This is a part of blood supply and donation arranged on April and November 2016 with the objective that National Blood Center of The Thai Red Cross Society will have donated blood to medically utilize for helping other people.

- Kathin Ceremony during end of Bhuddist Lent Day

The Company and employee has arrange the Kathin Ceremony during end of Bhuddist Lent Day at San Pa Sak Temple, Tambol Nong Jom, Amphur San Sai, Chiangmai on Novmber 14, 2016 to promote, continue, and preserve local tradition and culture.

- Donation for the Hospital

The Company has donate 20,000 Baht as the part for the procurement of medical equipment and supply as the hospital is expanding the capacity to support the increasing number of patient on December 13, 2016 at San Sai Hospital, Tambol Nong Han, Amphur San Sai, Chiangmai. This is to support the hospital in prompt response to the treatement of patient. Also, the Company has support by donation products and fund to the opening of medical clinic in Tambol Nong Jom, Amphur San Sai, Chiangmai.

- Children Day Activities

The Company also supporting the children day activities by donating products and funds and cooperating with Jay Dee Mae Krua Municipal and Nong Jom Municipal to arrange the Children Day Activities.

Operations for Environment

The Company has promoted all directors, executives, employees to utilize resources effectively, suitably, and sufficiently for utmost benefits as well as communicated, provided the knowledge, supported and build awareness for employees and relevant parties to manage the utilization of existing resources for organization's utmost benefits

The Company has realized the significance of the environment then established the environmental management system to decrease the effect on environment and improve surroundings to be better continuously. All executives and employees have focused to strictly follow the policy by implementing activities under the scope and practice as follows:

- The Company has operated the work process following to environment law by organizing the measurement of environment, such as measurement for weather quality, noise, heat, lighting and quality of water released from factory, the result of the inspection is qualified according to the standard specified by law.
- The Company has participate in the planting of trees as the part of the landscape improvement at village plaza, Ban Klang Pattana, Moo 9, Tambol Mae Fak Mai, Amphur San Sai, Chiangmai. In addition, the Company providing a young plant to the employee to plant at their residence with supporting from Chiangmai Plant Center, Amphur Mae On, Chiangmai
- The Company held the meeting with the dairy farmers who use our byproducts as cow feeds as to provide knowledge and management of byproducts to maximization benefits of byproducts.

The company has continuously organized the activity of energy usage reduction by encouraging employees to be aware of energy conservative within the organization, as well, the company has invested on efficiency improvement of machines and equipment, in 2016, the Company's measurement of energy conservative has been implemented as follows:

- Energey conservative in the lighting system through the use of LED light in the cold storage. Form the measure of the energy consumption, the result has indicate the energy save comparing to the traditional light bulb. Also, the company has promote the on-off of lighting system according to the space required the light.
- The Company has participate in the efficiency improvement project held by industrial factory department and obtain the idea and framework in operating the factory efficiently while conserving the energy through the engineering adjustment of machine
- The Company has substitute part of the energy usage through the use of Biogas. The power generated by Biogas will be use with the water treatement system.
- The Company has held the seminar providing knowledge on energy conservative in the daily life. The participant in the seminar are 50 persons which will represent the group of worker in monitoring the misuse of energy by turning on-off the switch where the light is required.

From the operation in 2016, the company can reduce the use of energy from the measurement of energy conservative and improve the energy efficiency. The behavior of employee has gradually change by turning off the light switch during lunch break and when the light is not required.

11. Internal control

The Company pays an important on internal control system with efficiently both in executive level and practical level, then has formulated duty, operation power of proceeding and executives in writing, having control usage of company assets to incur advantage and available development of good internal control system in regard to financial and accounting include effective report system.

The Company has an internal inspection section which are appointed by Board of Executive Director with an approval of Board of Audit Committee to perform inspection duty to ensure that the main practical and important financial activity of the company have proceeded as estimated way with efficiently inclusive inspection practice as laws and provision of the company as per work chains.

Risk Management

Board of Company are aware of the important risk management and see that such process is one of the most important component of good corporate governance. So it manages to have risk management process which is standard system and more efficiently by assigning the Board of Risk Management Committee to formulate the policy, objectives, tactics in risk management and risk level that the company acceptable inclusive notify these matters to everyone in association to acknowledge for aware an important and is to make culture in risk management to incur in every level of the company enabling to bring for continuously practice to overtake changed situation for being as practice on background of risk management inclusive take care of having formulate to follow up method of risk management result appropriately owing it is an important final step that effect toward success of risk management and formulate for reporting to the Board of Company.

12. Connected transactions

Conflict of interests

Board of company have executed carefully and cautiously to prevent conflict of interest when any matter that may cause conflict of interest. Board of Audit Committee will learn about the subject that get conflict of interest and related subject and have considered the suitability cautiously every time by formulating to have practiced according to the basis of Securities and Stock Exchange of Thailand in which prices and conditions are as if doing subject with outsider and have already disclosed details, subject value, partnership, reason/necessity in the annual report and type 56-1 also have disclosed in notes to Financial Statements heading : general information and account with related person.

The Company has a policy to fix the selling price of the products to the related company as trade agreement in the same manner with sages should do with general partners under same circumstances.

The necessity of listing among themselves, owing the company established from business cooperation between investor Thai, Taiwan and Japan to Manufactured and Export Frozen Vegetables to Japan. Also Japan and Taiwan investors have their own customer bases make the company has an advantage that able to produce goods by having their market served. There the company uses their customer bases as good export base. Meanwhile, the company has tried to look for further new customers. For domestic sale, the company has sold through P.P. Foods Supply Co., Ltd., which the executive has a good relationship with main shareholder of the company. With reason that Thailand is the land with plenty of fresh vegetables in season, able to buy throughout the year with cheap price cause popularity of frozen vegetables in domestic declined and the important is that price is expensive, also very few customers in Thailand, so the company is necessary to distribute through such company to have more channels of distributing and to release the products that cannot export. However, the company is in position to accept every new customer which intends to sell our product by fixing the sale price as per market same with everyone.

For the step of making list among themselves will be in accordance with the business mechanic in all respects both in fixing the price, provide discount and credit by the authorized officer who responsible directly with an approval of the executives. For the shareholders who have common interest, take no part in such approval. However, to fix the price, provide discount and credit shall be in accordance with the market mechanic which the company has treated in the same way with every customer of the company.

In future this making list among themselves shall have to continue further with thinking of the company maximum advantage that the company would receive as main.

Agrifood Processing Co., Ltd. (Subsidiary)

In 2015, Agrifood Processing Co., Ltd., has gave up conducting activity and the Board of Company Meeting No. 6/2015 dated November 13, 2015 resolved to liquidate Agrifood Processing Co., Ltd., The liquidation has been completed on December 27, 2016

<u>C.T. Prosper Group Co., Ltd.</u>, is a company to conduct business of buying – selling, having joint shareholder and director, hire office building from the company with 30 square metres areas for rent rate 7,500.00 Baht per month.

Part 3 Financial status and operation result

13. Financial data 1) Financial Statements Information A. Independent Auditor's Report

To the Board of Directors and Shareholders of Chiangmai Frozen Foods Public Company Limited

Opinion

I have audited the accompanying financial statements of **Chiangmai Frozen Foods Public Company Limited** ("the Company"), which comprise the statement of financial position as at 31 December 2016, and the related statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Chiangmai Frozen Foods Public Company Limited** as at 31 December 2016, and its financial performance and cash flows for the year then ended, in accordance with Thai Financial Reporting Standards.

Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Company in accordance with the Code of Ethics for Professional Accountants as issued by the Federation of Accounting Professions under the Royal Patronage of His Majesty the King as relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Key Audit Matters

Key audit matters are those matters that, in my professional judgement, were of most significance in my audit of the financial statements of the current period. These matters were addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

Key audit matters and how audit procedures respond for each matter are described below.

Revenue recognition

The Company's revenue are mainly derived from the distribution of frozen vegetables in domestic and export markets which are accounted for 99% of total revenue. Revenue from the sales of goods are considered as significant transaction and have a direct effect on the profit and loss of the Company. Therefore, I give particular attention to the appropriateness of the Company's revenue recognition and identify this matter as significant to the audit.

I examined the Company's revenue recognition by assessing and testing the effectiveness of internal controls over the revenue cycle, applying a sampling method to select sales transactions to examine

the accuracy and appropriateness of the revenue recorded whether they were in compliance with the conditions set out in the sales documents and in compliance with the Company's policy. On a sampling basis, I examined supporting documents of sales incurred during the year and near the end of the accounting period. I examined the credit notes issued after the period-end and examined the significant adjustment made to the revenues. I also analyzed revenues disaggregated by products group to determine the accuracy and the appropriateness of revenues recognized throughout the accounting period.

Other Information

Management is responsible for the other information. The other information comprises information in the annual report, we have received such other information in the annual report that has been prepared for issuance before the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

I have read other information in the annual report that has been prepared for issuance, I did not find any material inconsistency therein which I have to report.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Thai Standards on Auditing, I exercise professional judgement and maintain professional skepticism throughout the audit. I also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

PRADIT RODLOYTUK Certified Public Accountant Registration No. 218

Ast Master Co.,Ltd. 24 February 2017

Remark: -Opinion in the Auditor's report of the past three years is unconditional

Important Accounting Policies

BASIS FOR FINANCIAL STATEMENTS PREPARATION

The consolidated and the separate financial statements have been prepared in accordance with Thai Financial Reporting Standards (TFRS); guidelines promulgated by the Federation of Accounting Professions ("FAP"); and applicable rules and regulations of the Thai Securities and Exchange Commission.

The preparation of financial statements in conformity with Thai generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses in the reported periods. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from those estimates.

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies

The consolidated financial statements include the financial statements of Chiangmai Frozen Foods Public Company Limited and its subsidiary, Agrifood Processing Company Limited. with the holding of 100% of authorized share.

Agrifood Processing Co., Ltd. registered for liquidations with the Ministry of Commerce on 21 December 2015. For the purpose of consolidated financial statements preparation, the Company presented the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the period from 1 January 2015 to 21 December 2015. The Company does not prepared the consolidated statements of financial position as at 31 December 2015.

"The Company" represents "Chiangmai Frozen Foods Public Company Limited," while "The Group" represents "Chiangmai Frozen Foods Public Company Limited" and its subsidiary which is "Agrifood Processing Company Limited".

The significant transactions between the Company and its subsidiary have been eliminated in the consolidated financial statements.

For the convenience of the user, an English translation of the financial statements has been prepared from the financial statements that are issued in the Thai language.

NEW FINANCIAL REPORTING STANDARDS

(a) Financial reporting standards that became effective in the current year

During the year, the Company has adopted the revised (revised 2015) and new financial reporting standards and accounting treatment guidance issued by the Federation of Accounting Professions which become effective for fiscal years beginning on or after 1 January 2016. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company's financial statements.

(b) Financial reporting standard that will become effective in the future

During the current year, the Federation of Accounting Professions issued a number of the revised financial reporting standards and interpretations (revised 2016) which is effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with

most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards.

The management of the Company believe that the revised and new financial reporting standards and interpretations will not have any significant impact on the financial statements when they are initially applied. However, one standard involves changes to key principles, which are summarised below.

TAS 27 (revised 2016) Separate Financial Statements

This revised standard stipulates an additional option to account for investments in subsidiaries in separate financial statements under the equity method, as described in TAS 28 (revised 2016) Investments in Associates and Joint Ventures. However, the entity is to apply the same accounting treatment for each category of investment. If an entity elects to account for such investments using the equity method in the separate financial statements, it has to adjust the transaction retrospectively.

ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below;

Cash and cash equivalents

Cash and cash equivalents consist of cash in hand, cash at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

Deposits at financial institutions that are restricted in use are presented as "Fixed deposits pledged as collateral" as part of non - current assets in the statements of financial position.

Investments in unit trusts of mutual funds

Investments in unit trusts of mutual funds which the Company holds as trading investments are determined at fair value. Gains or losses arising from changes in the value of securities are included in statement of income. The fair value of unit trusts is determined from their net asset value.

Accounts receivable

Accounts receivable are carried at original invoice amount less allowance for doubtful accounts.

Allowance for doubtful accounts

The Company provide allowance for doubtful accounts equal to the estimated losses that may be incurred in the collection of receivables and receivables- planters. The estimated losses are based on the collection experiences and the review of the current status of the existing receivables Bad debts are written off during the year in which they are identified.

Inventories

Inventories are stated at the lower of cost or net realisable value. Cost is determined by the weighted average method. The cost of purchase comprises both the purchase price and costs directly attributable to the acquisition of the inventory, such as import duties and transportation charges, less all attributable discounts, allowances or rebates. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads, the latter being allocated on the basis of normal operating activities. Net

realisable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

At the end of year, the Company considers the physical of finished goods in the estimation of adequately allowance for obsolete.

Investments in subsidiary

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains (losses) on transactions between group companies are eliminated; unrealised losses are also eliminated unless cost cannot be recovered. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group, respectively.

In the company's separated financial statements, investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

Transactions and non-controlling interests

The Company treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

Investment properties

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and allowance for loss on impairment (if any).

On disposal of investment properties, the difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period when the asset is derecognised.

Property, plant and equipment

Property, plant and equipment are initially recorded at cost. All assets except for land are stated at historical cost less accumulated depreciation.

Depreciation of plant and equipment are calculated on the straight line method over their estimated useful lives as follows:

	No. of Years
Buildings	20 years
Machineries and equipment	5-10 years
Vehicles	5 years
Office equipment and fixtures	5 years

When assets are sold or retired, the Company will eliminated their costs and accumulated depreciation from the accounts and any gain or loss resulting from their disposal is included in the statements of income.

Building-in-progress and machinery under installation are stated at cost. These assets are not depreciated until such time as the relevant assets are completed and ready for their intended operational use.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Intangible asset and amortization

Intangible asset is computer software which is stated at historical cost and amortized using the straight line method over a period of five (5) years.

Impairment of assets

The Company reviewed the impairment of assets whenever events or changes in circumstances indicate that the recoverable amount of assets is below the carrying amount (the higher of an assets selling price or value in use). The review is made for individual assets or the cash generating unit.

In case that the carrying value of an asset exceeds its recoverable amount, the Company recognize the impairment losses in the statements of income. The reversal of impairment losses recognized in prior years is recorded as other income when there is an indication that the impairment losses recognized for the assets no longer exist or are decreased.

Foreign currency transactions

Foreign currency transactions are translated into Thai Baht using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currency are translated to Thai Baht at the exchange rate prevailing at the statements of financial position date. Gains and losses resulting from the settlement of foreign currency transactions and from the translation of monetary assets and liabilities denominated in foreign currencies, are recognized in the statement of income.

Accounting for leases - where a company is the lessee

Leases of assets which substantially transfer all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Each lease payment is allocated to the principal and to the finance charges so as to achieve a constant rate on the finance balance outstanding. The outstanding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the profit or loss over the lease period. The property, plant or equipment acquired under finance leases is depreciated over the useful life of the assets.

Leases not transferring a significant portion of the risks and rewards of ownership to the lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the less or) are charged to the profit or loss on a straight - line basis over the period of the lease.

Employee benefits

Short - term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

Post-employment benefits

Defined contribution plans

The Company, and its employees have jointly established a provident fund. The fund is monthly contributed by employees and by the Company. The fund's assets are held in a separate trust fund and the Company contributions are recognised as expenses when incurred.

Defined benefit plans

The Company have obligations in respect of the severance payments it must make to employees upon retirement under labor law. The Company and its subsidiaries treat these severance payment obligations as a defined benefit plan.

The obligation under the defined benefit plan is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from other long-term benefits are recognised immediately in other comprehensive income.

Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Company and subsidiary expect a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

Revenue recognition

The Company recognized sales as income when goods are delivered and the risks and rewards are transferred to customers.

Interest income is recognized on a time proportion basis that reflects the effective yield on the asset.

Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

Current tax

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

Deferred tax

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company reviews and reduces the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company records deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

Basic earnings per share

Basic earnings per share is calculated by dividing the net income by weighted average number of paid - up common shares during the years.

Financial instruments

Financial assets carried on the statements of financial position include cash and cash equivalents, fixed deposit, trade and other receivable and loan to. Financial liabilities carried on the statements of financial position include trade accounts payable, accrued income tax and accrued expenses. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between buyer and seller (market participants) at the measurement date. The Company and its subsidiaries apply a quoted market price in an active market to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards. Except in case of no active market of an identical asset or liability or when a quoted market price is not available, the Company and its subsidiaries measure fair value using valuation technique that are appropriate in the circumstances and maximizes the use of relevant observable inputs related to assets and liabilities that are required to be measured at fair value.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy into three levels based on categorize of input to be used in fair value measurement as follows:

Level 1 - Use of quoted market prices in an observable active market for such assets or liabilities

Level 2 - Use of other observable inputs for such assets or liabilities, whether directly or indirectly

Level 3 - Use of unobservable inputs such as estimates of future cash flows

At the end of each reporting period, the Company and its subsidiaries determine whether transfers have occurred between levels within the fair value hierarchy for assets and liabilities held at the end of the reporting period that are measured at fair value on a recurring basis

Significant accounting judgements and estimates

The preparation of financial statements in conformity with generally accepted accounting principles at times requires management to make subjective judgements and estimates regarding matters that are inherently uncertain. These judgements and estimates affect reported amounts and disclosures and actual results could differ from these estimates. Significant judgements and estimates are as follows:

Property plant and equipment/Depreciation

In determining depreciation of plant and equipment, the management is required to make estimates of the useful lives and residual values of the Company's plant and equipment and to review estimate useful lives and residual values when there are any changes.

In addition, the management is required to review property, plant and equipment for impairment on a periodical basis and record impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgements regarding forecast of future revenues and expenses relating to the assets subject to the review.

Allowance for doubtful accounts

In determining an allowance for doubtful accounts, the management needs to make judgement and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the prevailing economic condition.

Allowance for net realizable value

The Company considers the allowance for net realizable value based on the estimate of selling price in the ordinary course of business and normal condition of inventory. The net realizable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

Deferred tax assets

Deferred tax assets are recognized for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the temporary differences and losses can be utilized. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of estimate future taxable profits.

Leases

In determining whether a lease is to be classified as an operating lease or finance lease, the management is required to use judgement regarding whether significant risk and rewards of ownership of the leased asset has been transferred, taking into consideration terms and conditions of the arrangement.

Post-employment benefits under defined benefit plans

The obligation under the defined benefit plan is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

Related person and companies

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiary and fellow subsidiary are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

B. Summary of Financial Statements

				(U	nit: Thousan	d baht)
ASSETS		Sepa	rate Financ	ial State	ments	
	2014	%	2015	%	2016	%
Current Assets						
Cash and cash equivalents	129,142	9.5	259,786	17.4	405,132	25.1
Short-term investments	290,000	21.3	300,000	20.2	350,682	21.7
Trade and other receivables	91,561	6.8	78,777	5.3	69,962	4.3
Accounts receivable-planters-net	24,831	1.8	24,390	1.6	48,281	3.0
Receivable from the liquidation	-	-	31,181	2.1	-	-
of a subsidiary						
Inventories-net	436,666	32.1	451,873	30.4	345,065	21.3
Total Current Assets	972,200	71.5	1,146,007	77.0	1,219,122	75.4
Investment property	22,129	1.6	22,129	1.5	22,128	1.4
Investments in subsidiary	23,354	1.7	-	-	-	-
Property, plant and equipment-net	325,022	23.9	305,899	20.5	330,294	20.4
Lease deposit	-	-	-	-	25,359	1.6
Computer software-net	6,751	0.5	7,497	0.5	8,557	0.5
Deferred tax assets	9,094	0.7	7,046	0.5	10,409	0.6
Other non-current assets	1,760	0.1	44	-	1,647	0.1
Total non-current assets	388,110	28.5	342,615	23.0	398,394	24.6
TOTAL ASSETS	1,360,310	100.0	1,488,622	100.0	1,617,516	100.0

Statements of Financial Position

LIABILITIES AND	Separate Financial Statements					
SHAREHOLDERS' EQUITY	2014	%	2015	%	2016	%
Current Liabilities						
Trade and other payables	72,769	5.4	82,161	5.5	74,886	4.6
Accrued income tax	957	0.1	13,000	0.9	25,452	1.6
Other current liabilities	3,346	0.2	3,584	0.2	3,180	0.2
Total Current Liabilities	77,072	5.7	98,745	6.6	103,518	6.4
Employee benefit obligations	40,304	2.9	40,935	2.8	44,908	2.8
Total Liabilities	117,376	8.6	139,680	9.4	148,426	9.2
Shareholders' Equity						
Share capital - Baht 1 par value						
Authorized shares 381,146,251						
common shares in 2014- 2015						
and 381,145,725 common shares						
in 2016						
Issued and paid-up Shares	201 146	20 0	201 146	25.6	201 146	226
381,145,725 in 2014-2016	381,146	28.0	381,146	25.6	381,146	23.6
Premium on share capital	68,000	5.0	68,000	4.6	68,000	4.2
Retained earnings						
-Appropriated for legal reserve	38,115	2.8	38,115	2.5	38,115	2.3
-Un appropriated	755,673	55.6	861,681	57.9	981,829	60.7
Total Shareholders' Equity	1,242,934	91.4	1,348,942	90.6	1,469,090	90.8
TOTAL LIABILITIES AND						
SHAREHOLDERS' EQUITY	1,360,310	100.0	1,488,622	100.0	1,617,516	100.0

				(Un	it: Thousan	d baht)
ASSETS		Consolid	lated Finan	cial Stat	ements	
	2014	%	2015	%	2016	%
Current Assets						
Cash and cash equivalents	172,884	12.5	-	-	-	-
Short-term investments	296,000	21.3	-	-	-	-
Trade and other receivables	91,582	6.6	-	-	-	-
Accounts receivable-planters-net	24,831	1.8	-	-	-	-
Inventories-net	436,666	31.5	-	-	-	-
Total Current Assets	1,021,963	73.7	-	-	-	-
Property, plant and equipment-net	347,231	25.0	-	-	-	-
Computer software-net	6,752	0.5	-	-	-	-
Deferred tax assets	9,323	0.7	-	-	-	-
Other non-current assets	1,761	0.1	-	-	-	-
Total non-current assets	365,067	26.3	-	-	-	-
TOTAL ASSETS	1,387,030	100.0	-	-	-	-

Statements of Financial Position

LIABILITIES AND	Consolidated Financial Statements					
SHAREHOLDERS' EQUITY	2014	%	2015	%	2016	%
Current Liabilities						
Trade and other payables	74,187	5.4	-	-	-	-
Accrued income tax	1,664	0.1	-	-	-	-
Other current liabilities	3,377	0.2	-	-	-	-
Total Current Liabilities	79,228	5.7	I	-	I	-
Employee benefit obligations	40,304	2.9	-	-	-	-
Total Liabilities	119,532	8.6	-	-	-	-
Shareholders' Equity Share capital - Baht 1 par value Authorized shares 381,146,251 common shares in 2014 Issued and paid-up Shares 381,145,725 in 2014	381,146	27.5	_	_	_	_
Premium on share capital	68,000	4.9	-	-	-	-
Retained earnings -Appropriated for legal						
reserve	38,115	2.7	-	-	-	-
-Un appropriated	780,237	56.3	-	-	-	-
Total Shareholders' Equity	1,267,498	91.4	-	-	-	-
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	1,387,030	100.0	-	-	-	-

Statement of Comprehensive Income

(Unit: Tl	nousand	baht)
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Particular		Sep	arate Financia	1	ents	
	2014	%	2015	%	2016	%
Revenues from sales	1,386,116	100.0	1,419,895	100.0	1,465,504	100.0
Cost of sales	(1,140,891)	(82.3)	(1,075,742)	(75.8)	(1,062,169)	(72.5)
Gross profit	245,225	17.7	344,153	24.2	403,335	27.5
Dividend income from	-	-	16,800	1.2	-	-
subsidiary			7.007	0.6		
Gain on the liquidation of a subsidiary	-	-	7,827	0.6	-	-
Gain on exchange rate	(22,921)	(1.7)	(26,779)	(1.9)	8,318	0.6
Other income	19,476	1.4	11,889	0.8	13,475	0.9
Profit before expenses	241,780	17.4	353,890	24.9	425,128	29.0
Selling expenses	(87,222)	(6.3)	(93,737)	(6.6)	(94,879)	(6.5)
Administrative expenses	(87,426)	(6.3)	(84,187)	(5.9)	(86,398)	(5.9)
Total expenses	(174,648)	(12.6)	(177,924)	(12.5)	(181,277)	(12.4)
Profit before income tax	67,132	4.8	175,966	12.4	243,851	16.6
Income tax	(9,360)	(0.7)	(31,844)	(2.2)	(47,475)	(3.2)
Profit for the year	57,772	4.1	144,122	10.2	196,376	13.4
Earnings per share	0.15		0.38		0.52	
Actuarial losses-net of tax	(1,604)		-		-	
Total comprehensive						
income for the year	56,168		144,122		196,376	
Equity holders of the parent	56,168		144,122		196,376	
Un-appropriated						
retained earnings						
Beginning balance						
	817,659		755,673		861,681	
Appropriated for						
-Dividend paid	(118,154)		(38,114)		(76,228)	
Ending balance	755,673		861,681		981,829	

Statement of Comprehensive Income

(Unit:	Thousand	baht)
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Particular		Conso	lidated Financ	,	ments	la ounoj
	2014	%	2015	%	2016	%
Revenues from sales	1,413,564	100.0	1,419,895	100.0	-	-
Cost of sales	(1,140,891)	(80.7)	(1,075,742)	(75.8)	-	-
Gross profit	272,673	19.3	344,153	24.2	-	-
Gain on exchange rate	(29,633)	(2.1)	(26,779)	(1.9)	-	-
Other income	19,786	1.4	12,305	0.9	-	-
Profit before expenses	262,826	18.6	329,679	23.2	-	-
Selling expenses	(100,516)	(7.1)	(93,737)	(6.6)	-	-
Administrative expenses	(91,817)	(6.5)	(84,311)	(5.9)	-	-
Total expenses	(192,333)	(13.6)	(178,048)	(12.5)	-	-
Profit before income tax	70,493	5.0	151,631	10.7	-	-
Income tax	(10,067)	(0.7)	(32,073)	(2.3)	-	-
Profit for the year	60,426	4.3	119,558	8.4	-	-
Earnings per share	0.16		0.31		-	
Actuarial losses-net of tax	(1,604)		-		-	
Total comprehensive	58,822		119,558		-	
income for the year						
Equity holders of the parent						
	58,822		119,558		-	
Un-appropriated						
retained earnings						
Beginning balance						
	839,568		780,237		-	
Appropriated for						
-Dividend paid	(118,153)		(38,114)		-	
Ending balance	780,237		861,681		-	

STATEMENT OF CASH FLOWS

(Unit: Thousand baht)

2014 2015 2016 Cash flows from operating activities: 67,132 175,966 243,851 Adjustments to reconcile net profit to net cash provided by operating activities 67,132 175,966 243,851 Adjustments to reconcile net profit to net cash provided by operating activities 41 (41) 58 Unrealized gain on exchange rate (78) (39) 2 Reversal of doubtful accounts 41 (41) 58 Reversal of loss on diminution of inventories 115 1,261 3,727 Unrealized gain from changes in value of investments - - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (7.827) - Depreciation 59,892 50,833 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change 131,434 207,536 293,361 Decrease (increase) in operational assets 3,302 11,508 8,864	Particular	Separate F/S.		
Profit before income tax 67,132 175.966 243,851 Adjustments to reconcile net profit to net cash provided by operating activities (39) 2 Reversal of doubtful accounts 41 (41) 58 Reversal of loss on diminution of inventories 115 1,261 3,727 Unrealized gain from changes in value of investments - - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change - - 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) 11,604) Increase (decrease) in operational liabilities - 1,6040 </td <td></td> <td></td> <td></td> <td>2016</td>				2016
Profit before income tax 67,132 175.966 243,851 Adjustments to reconcile net profit to net cash provided by operating activities (39) 2 Reversal of doubtful accounts 41 (41) 58 Reversal of loss on diminution of inventories 115 1,261 3,727 Unrealized gain from changes in value of investments - - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change - - 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) 11,604) Increase (decrease) in operational liabilities - 1,6040 </td <td>Cash flows from operating activities:</td> <td></td> <td></td> <td></td>	Cash flows from operating activities:			
Adjustments to reconcile net profit to net cash provided by operating activitiesImage: constraint of the second s		67,132	175,966	243,851
operating activities (78) (39) 2 Unrealized gain on exchange rate (78) (39) 2 Reversal of doubtful accounts 41 (41) 58 Reversal of loss on diminution of inventories 115 1,261 3,727 Unrealized gain from changes in value of investments - - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Preciation 59,892 50,839 39,247 Trade accounts receivables 3,302 11,508 8,864 Accounts receivables 3,302 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) Inventories 3,302 11,508 8,864 Accounts re	Adjustments to reconcile net profit to net cash provided by	,	,	,
Unralized gain on exchange rate (78) (39) 2 Reversal of doubtful accounts 41 (41) 58 Reversal of loss on diminution of inventories 115 1.261 3.727 Unrealized gain from changes in value of investments - - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2.545 Dividend income from subsidiary - (7,827) - Depreciation 59.892 50.839 39.247 Provisions for employee benefit obligations 6,005 4,614 4,613 Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets (11) 1,717 8,864 Accounts receivables 3,302 11,508 8,864 Accounts receivables (97,309) (16,468) 103,081 Other non-current assets (11) 1,717 (1,604) Increase (decrease) in operational liabilities 189 205 8 Other curr	5 1 1 5			
Reversal of doubtful accounts 41 (41) 58 Reversal of loss on diminution of inventories 115 1,261 3,727 Unrealized gain from changes in value of investments - - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets 3,302 11,508 8,864 Accounts receivables 3,302 11,508 8,864 Accounts receivable-planters (14,773 482 (23,948) Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities 189 205 8 <		(78)	(39)	2
Unrealized gain from changes in value of investments - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change - - - in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets - - - - Trade accounts receivables 3,302 11,508 8,864 Accounts receivable-planters (1) 1,717 (4.604) Increase (decrease) in operational liabilities - 14,773 482 (23,948) Other onreurnet assets (1) 1,717 (1.604) 103,081 040 Other current iabilities (1,299) (3,983) (640) - 1		41	(41)	58
Unrealized gain from changes in value of investments - (682) Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change - - - in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets - - - - Trade accounts receivables 3,302 11,508 8,864 Accounts receivable-planters (1) 1,717 (4.604) Increase (decrease) in operational liabilities - 14,773 482 (23,948) Other onreurnet assets (1) 1,717 (1.604) 103,081 040 Other current iabilities (1,299) (3,983) (640) - 1	Reversal of loss on diminution of inventories	115	1,261	3,727
Loss(gain) on disposal of equipment and written off (1,763) (437) 2,545 Dividend income from subsidiary - (16,800) - Gain on the liquidation of a subsidiary - (7,827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operatinal assets - <td></td> <td>-</td> <td>-</td> <td></td>		-	-	
Dividend income from subsidiary - (16.800) - Gain on the liquidation of a subsidiary - (7.827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change - - - in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets - - - Trade accounts receivables 3,302 11,508 8,864 Account receivable-planters 14,773 482 (23,948) Inventories (97,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operating activities 27,350 188,105 339,022 Cash received from operating activities 27,350 188,105		(1,763)	(437)	
Gain on the liquidation of a subsidiary - (7.827) - Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets 14,773 482 (23,948) Inventories (97,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Increase (decrease) in operation 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Income tax refund - 1,31 - Income tax paid (16,080	· · · · · · · · · · · · · · · · · · ·	-	· /	
Depreciation 59,892 50,839 39,247 Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets 131,434 207,536 293,361 Decrease (increase) in operational assets 3,302 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) Inventories (97,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Other current liabilities (1,6080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 33,9022 Cash flows from Investing Activities - - (25,559)		_	,	-
Provisions for employee benefit obligations 6,095 4,614 4,613 Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets 131,434 207,536 293,361 Decrease (increase) in operational assets 3,302 11,508 8,864 Accounts receivables 3,302 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) Inventories (97,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Employee benefit obligations 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operating activities 21,330 - 1 Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 21,350 188,105 339,022 Decrease (increase) in sho		59,892		39.247
Profit from operating activities before change in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets -				
in operational assets and liabilities 131,434 207,536 293,361 Decrease (increase) in operational assets 3,302 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) Inventories (9,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1,299) (3,933) (640) Increase (decrease) in operational liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Other current liabilities - 1,331 - Income tax paid (16,080) (17,752) (38,886) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities 110,000 (10,000) (50,000) Dividend income from subsidiary liquidation - 16,800 - Cash received from subsidiary liquid		3,070	.,01	.,010
Decrease (increase) in operational assets 3,302 11,508 8,864 Accounts receivables 3,302 11,508 8,864 Accounts receivable-planters 14,773 482 (23,948) Inventories (97,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Trade accounts payable (7,659) 3,529 (1,714) Employee benefit obligations 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Income tax refund - 1,331 - Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities 110,000 (10,000) (50,000) Dividend income from subsidiary liquidation - 16,800 - <		131.434	207.536	293.361
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Inventories (97,309) (16,468) 103,081 Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Employee benefit obligations 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Income tax refund - 1,331 - Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities 110,000 (10,000) (50,000) Dividend income from subsidiary - 16,800 - Cash received from subsidiary liquidation - - 31,181 Cash received from subsidiary liquidation - - (25,359) Proceeds from disposal of vehicle and equipment (39,812) (25,724)				/
Other non-current assets (1) 1,717 (1,604) Increase (decrease) in operational liabilities (1) 1,717 (1,604) Trade accounts payable (7,659) 3,529 (1,714) Employee benefit obligations 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Income tax refund - 1,331 - Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities Decrease (increase) in short-term investments 110,000 (10,000) (50,000) Dividend income from subsidiary - 16,800 - Cash received from disposal of vehicle and equipment 1,892 460 641 Cash paid for acquisition of plant and equipment (39,812) (25,724) (72,110) Cash paid for acquisition of computer software (2,756) (915) (1,390) Net cash provided by (use in) Investing Activities 69,		,		
Increase (decrease) in operational liabilities Trade accounts payable(7,659)3,529(1,714)Employee benefit obligations1892058Other current liabilities(1,299)(3,983)(640) Cash received from operation 43,430204,526377,408Income tax refund-1,331-Income tax paid(16,080)(17,752)(38,386)Net cash provided by operating activities27,350188,105339,022Cash flows from Investing ActivitiesDecrease (increase) in short-term investments110,000(10,000)(50,000)Dividend income from subsidiary-16,800-Cash received from subsidiary liquidation31,181Cash paid for lease deposit(25,359)Proceeds from disposal of vehicle and equipment(39,812)(25,724)(72,110)Cash paid for acquisition of computer software(2,756)(915)(1,390)Net cash provided by (use in) Investing Activities69,324(19,379)(117,037)Cash flows from financial activitiesCash paid for dividends(118,025)(38,082)(76,639)				
Trade accounts payable (7,659) 3,529 (1,714) Employee benefit obligations 189 205 8 Other current liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Income tax refund - 1,331 - Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities 110,000 (10,000) (50,000) Dividend income from subsidiary - 16,800 - Cash paid for lease deposit - - 31,181 Cash paid for lease deposit - - 31,181 Cash paid for acquisition of plant and equipment (39,812) (25,724) (72,110) Cash paid for acquisition of computer software (2,756) (915) (13,30) Net cash provided by (use in) Investing Activities 69,324 (19,379) (117,037) Cash flows from financial activities 69,324 (19,379) (117,037)		(-)	_,	(-,,
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Other current liabilities (1,299) (3,983) (640) Cash received from operation 43,430 204,526 377,408 Income tax refund - 1,331 - Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities 27,350 188,105 339,022 Decrease (increase) in short-term investments 110,000 (10,000) (50,000) Dividend income from subsidiary - 16,800 - Cash received from subsidiary liquidation - - 31,181 Cash paid for lease deposit - - (25,359) Proceeds from disposal of vehicle and equipment (39,812) (25,724) (72,110) Cash paid for acquisition of plant and equipment (39,324) (117,037) Met cash provided by (use in) Investing Activities 69,324 (19,379) (117,037) Cash flows from financial activities (38,082) (76,639)				
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Income tax refund - 1,331 - Income tax paid (16,080) (17,752) (38,386) Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities 27,350 188,105 339,022 Decrease (increase) in short-term investments 110,000 (10,000) (50,000) Dividend income from subsidiary - 16,800 - Cash received from subsidiary liquidation - - 31,181 Cash paid for lease deposit - - (25,359) Proceeds from disposal of vehicle and equipment (39,812) (25,724) (72,110) Cash paid for acquisition of plant and equipment (39,812) (25,724) (1390) Net cash provided by (use in) Investing Activities 69,324 (19,379) (117,037) Cash flows from financial activities (118,025) (38,082) (76,639)				. ,
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Net cash provided by operating activities 27,350 188,105 339,022 Cash flows from Investing Activities -		(16.080)	,	(38.386)
Cash flows from Investing Activities Intervention				
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Decrease (increase) in short-term investments 110,000 (10,000) (50,000) Dividend income from subsidiary - 16,800 - Cash received from subsidiary liquidation - - 31,181 Cash paid for lease deposit - - (25,359) Proceeds from disposal of vehicle and equipment 1,892 460 641 Cash paid for acquisition of plant and equipment (39,812) (25,724) (72,110) Cash paid for acquisition of computer software (2,756) (915) (1,390) Net cash provided by (use in) Investing Activities 69,324 (19,379) (117,037) Cash flows from financial activities Image: Cash paid for dividends Image: Cash paid for dividends (118,025) (38,082) (76,639)	Cash flows from Investing Activities			
Dividend income from subsidiary-16,800-Cash received from subsidiary liquidation31,181Cash paid for lease deposit(25,359)Proceeds from disposal of vehicle and equipment1,892460641Cash paid for acquisition of plant and equipment(39,812)(25,724)(72,110)Cash paid for acquisition of computer software(2,756)(915)(1,390)Net cash provided by (use in) Investing Activities69,324(19,379)(117,037)Cash flows from financial activities(118,025)(38,082)(76,639)		110,000	(10,000)	(50,000)
Cash received from subsidiary liquidation31,181Cash paid for lease deposit(25,359)Proceeds from disposal of vehicle and equipment1,892460641Cash paid for acquisition of plant and equipment(39,812)(25,724)(72,110)Cash paid for acquisition of computer software(2,756)(915)(1,390)Net cash provided by (use in) Investing Activities69,324(19,379)(117,037)Cash flows from financial activities(118,025)(38,082)(76,639)		_		-
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Proceeds from disposal of vehicle and equipment1,892460641Cash paid for acquisition of plant and equipment(39,812)(25,724)(72,110)Cash paid for acquisition of computer software(2,756)(915)(1,390)Net cash provided by (use in) Investing Activities69,324(19,379)(117,037)Cash flows from financial activitiesCash paid for dividends(118,025)(38,082)(76,639)		_	_	
Cash paid for acquisition of plant and equipment (39,812) (25,724) (72,110) Cash paid for acquisition of computer software (2,756) (915) (1,390) Net cash provided by (use in) Investing Activities 69,324 (19,379) (117,037) Cash flows from financial activities Cash paid for dividends (118,025) (38,082) (76,639)		1.892	460	
Cash paid for acquisition of computer software(2,756)(915)(1,390)Net cash provided by (use in) Investing Activities69,324(19,379)(117,037)Cash flows from financial activitiesCash paid for dividends(118,025)(38,082)(76,639)	· · · ·			
Net cash provided by (use in) Investing Activities 69,324 (19,379) (117,037) Cash flows from financial activities Cash paid for dividends (118,025) (38,082) (76,639)				
Cash flows from financial activities Cash paid for dividends(118,025)(38,082)(76,639)				
Cash paid for dividends (118,025) (38,082) (76,639)	A CO CHEM PLOTADOR OJ (USO M) MITODING INCLITADO	07,524	(1),01)	(11,007)
Cash paid for dividends (118,025) (38,082) (76,639)	Cash flows from financial activities			
		(118 025)	(38 082)	(76 639)
		()	(22,002)	(,)

Net increase (decrease) in cash and cash equivalents	(21,351)	130,644	145,346
Cash and cash equivalents, Beginning of year	150,493	129,142	259,786
Cash and cash equivalents, End of year	129,142	259,786	405,132
Supplement disclosure of cash flows information			
1. Property, Plant and Equipment-			
Acquisition of plant and equipment during the year	(39,624)	(31,570)	(66,498)
Increase (decrease) in payable from acquisition of assets	(188)	5,846	(5,612)
Cash paid for acquisition of plant and equipment	(39,812)	(25,724)	(72,110)
2.Cash paid for Dividends			
Dividends paid	(118,154)	(38,114)	(76,228)
Increase in accrued dividends	129	32	(411)
Cash paid for dividends	(118,025)	(38,082)	(76,639)

STATEMENT OF CASH FLOWS

	J)	Jnit: Thousa	nd baht)
Particular	Co	nsolidated F/S	5.
	2014	2015	2016
Cash flows from operating activities:			
Profit before income tax	70,493	151,631	-
Adjustments to reconcile net profit to net cash provided by			
operating activities			
Unrealized gain on exchange rate	(78)	(39)	-
Reversal of doubtful accounts	41	(41)	-
Reversal of loss on diminution of inventories	115	1,261	-
Loss(gain) on disposal of equipment and written off	(2,245)	(584)	-
Depreciation	60,279	50,861	-
Provisions for employee benefit obligations	6,120	4,614	-
Profit from operating activities before change in Operational			
assets and liabilities	134,725	207,703	-
Decrease (increase) in operational assets			
Trade accounts receivables	4,527	11,506	-
Accounts receivable-planters	14,773	482	-
Inventories	(97,309)	(16,468)	-
Other non-current assets	(1)	1,717	-
Increase (decrease) in operational liabilities			
Trade accounts payable	(9,161)	2,196	-
Employee benefit obligations	69	174	-
Other current liabilities	(1,299)	(3,983)	-
Cash received from operation	46,324	203,327	-
Income tax refund	-	1,332	-
Income tax paid	(16,371)	(18,459)	-
Net cash provided by operating activities	29,953	186,200	-
Cash flows from Investing Activities			
Decrease (increase) in short-term investments	110,000	(4,000)	-
Increase in fixed deposits pledged as collateral	15,197	-	-
Gain and cash equivalents in subsidiary at liquidation date	_	(31,242)	-
Proceeds from disposal of vehicle and equipment	2,406	665	-
Cash paid for acquisition of plant and equipment	(39,825)	(25,724)	-
Cash paid for acquisition of computer software	(2,756)	(915)	-
Net cash provided by (used in) Investing Activities	85,022	(61,216)	-

Cash flows from financing activities			
Cash paid for dividends	(118,025)	(38,082)	-
Net cash used in financing activities	(118,025)	(38,082)	-
Net increase (decrease) in cash and cash equivalents	(3,050)	86,902	-
Cash and cash equivalents, Beginning of year	175,934	172,884	-
Cash and cash equivalents, End of year	172,884	259,786	-
Supplement disclosure of cash flows information			
1. Property, Plant and Equipment			
Acquisition of plant and equipment during the year	(39,637)	(31,570)	-
Increase (decrease) in payable from acquisition of assets	(188)	5,846	-
Cash paid for acquisition of plant and equipment	(39,825)	(25,724)	-
2.Cash paid for dividends			
Dividends paid	(118,154)	(38,114)	-
Increase in accrued dividends	129	32	-
Cash paid for dividends	(118,025)	(38,082)	-

2) FINANCIAL RATIOS (Unit: thousand baht)							
Ratio		Con	solidated	F/S.	Se	parate F	/S.
	Unit	(Mil. Baht)		((Mil. Baht)		
		2014	2015	2016	2014	2015	2016
Liquidity Ratios							
Current ratio	Time	12.90	11.61	11.78	12.61	11.61	11.78
Quick ratio	Time	7.07	6.47	7.98	6.63	6.47	7.98
Cash flow ratio	Time	0.35	2.09	3.35	0.33	2.14	3.35
Account receivable turnover	Time	15.07	16.67	19.71	14.88	16.67	19.71
Debt collection period	Days	24.22	21.90	18.52	24.53	21.89	18.52
Inventory turnover	Time	2.94	2.42	2.67	2.94	2.42	2.67
Good distribution ratio period	Days	124.15	150.74	136.93	124.15	150.74	136.93
Account payable turnover	Time	14.64	13.76	13.53	14.58	14.73	13.70
Debt payment period	Days	24.93	26.52	26.98	25.03	24.78	26.64
Cash cycle	Days	123.44	146.11	128.47	123.65	147.85	128.81
Profitability Ratios							
Gross profit margin	%	19.29	24.24	27.52	17.69	24.24	27.52
Operation profit margin	%	4.99	10.68	16.64	4.84	12.39	16.64
Cash ratio against making profit	%	49.57	155.74	172.64	47.34	130.52	172.64
Net profit margin	%	4.27	8.42	13.40	4.17	10.15	13.40
Return on equity	%	4.66	9.14	13.94	4.53	11.12	13.94
Efficiency Ratios							
Return on total assets	%	4.25	8.32	12.64	4.14	10.12	12.64
Return on fixed assets	%	4.07	4.64	4.44	3.99	4.64	4.44
Total assets turnover	Time	1.00	0.99	0.94	0.99	1.00	0.94
Financial Policy Ratios							
Ratio debt against equity part	Time	0.09	0.10	0.10	0.09	0.10	0.10
Dividends paid rate	%	63.08	63.76	67.93	-	-	-

- 14. Explanation and analysis financial situation and operation result
- 1. Overview of previous operation

Performance Overview

The overall of Thailand's economy in the year 2016 considered in the recover stage with increasing risks concerning the recovery of global economic amidst the uncertainty of political and economic policy of USA, the difficulties concerning the Brexit which could slow down the EU's economic, and the possible risk of financial crisis in EU and China. However, Japan economic, which is our vital trading partner, has been expected the slight increase in GDP from the economic stimulus applied since August 2016 after Japanese Yen has continuously appreciated from the beginning of 2016. However, the volatile of exchange rate during 2016 especially the continuously depreciation of Thai Baht (THB) against U.S. Dollar (USD) have positively affected to all the exporter, include the company. The average exchange rate for the year 2015 revealed in the Bank of Thailand indicated 34.25 THB/USD, comparing to 35.29 THB/USD in 2016. This has directly affected the Company's revenue in which products majorly sold in USD, considered approximately 98% of the total revenue. Therefore, the sales revenue reveals in the financial statement for the year 2016 of THB 1,465.50 Million, increasing of 3.21% comparing to THB 1,419.89 Million indicated in 2015. However, the depreciation of THB against USD might also deteriorate the competitiveness of the company as the import price perceived as increasing. Also, total sales volume of 2016 presented 22,509 Tons, which increased 2.91% comparing to 21,873 Tons in previous year. Nonetheless, due to the effective management for costing to reflect the realistic production activities and the globally oversupply of fossil fuel which continuously drive the oil price down during the year, the company's consolidated financial statement has indicate the net profit THB 196.38 Million in the year 2016, equivalent to the significant increase of 64.25% considering previous year performance of THB 119.56 Million, while the gross profit margin and net profit margin in 2016 displayed 27.52% and 13.40% respectively which increase from 24.24% and 8.42% previously shown in 2015

In this year, the sales volume has increased comparing to previous year. However, the financial performance has significantly change more than 20%, whereby the net profit has increased 64.25% comparing to the previous year. The major contribution for such change is the continuous depreciation of THB against USD during 2016 comparing to 2015 which result in the increasing of revenue. In addition, the effective production cost management from the superior quality of agricultural products harvested in previous season, and the slump of global oil price in the year 2016, also the decreasing overhead cost from the limited production hour due to the severe drought in the year, these factors greatly contribute to reduce cost of goods for 1.26%. Therefore, the net profit for the Company is increased.

The company has restructured its business structure and subsidiary purposely to reduce cost and increase the effectiveness in management. The resolution of the Board of Director's meeting No. 6/2015 held on 13 November 2015 has resolve to terminate the subsidiary which is Agrifood Processing Company Limited ("AFP") which the company held 100% shares, the registered capital of THB 120 Million and the paid-up capital of THB 30 Million. In this regard, AFP has stop its business operation since 1 January 2015 due to the company has stop trading activities with AFP. On 21 December 2015, AFP is registered the dissolve with the Department of Business Development, the Ministry of Commerce, and the process of liquidation has been completed on 27 December 2016.

On 25 March 2016, The Company has signed the pre-deposit lease agreement with the lessor. The pre-lease deposit agreement for the land of 47.73 Acres has the total lease value through the lease period of USD 1.43 million. The lease period is 50 years and the 2 extensions offering right considered 10 years for each extension. The Company shall arrange the deposit for 50% of total lease value, considering USD 0.71 million (equivalent to THB 25.36 million) immediately after signing the pre-lease deposit agreement on 25 March 2016. The remaining lease value shall be paid upon the lease agreement date. The lessor is obliged to fill the land appropriate for the plant construction, and coordinate with the authorities to arrange the usage of land allowed the construction of plant prior to the entering of lease agreement with the Company's subsidiary currently determining for the incorporation in Myanmar.

On 26 April 2016, the annual meeting of shareholders for the year 2016 has resolved to approve the decrease of registered capital from THB 381,146,251 to THB 381,145,725 to be align with the registered and paid-up capital. The company has completed the reduction of the registered of capital and registered with the Ministry of Commerce on 1 July 2016.

The Company has non-recurrent transaction indicated in the financial statements for the year 2015 and 2016 as follows

2015

- The company has dividend from the subsidiary of THB 16.80 Million indicated in the separate financial statement which derive from the AFP which registered the dissolve on 21 December 2015 and the liquidation has been completed on 27 December 2016.
- The company has profit from the liquidation of subsidiary which is AFP of THB 7.83 Million indicated in the separate financial statement.

2016

• The company has engaged in pre-deposit agreement to lease the land in Myanmar as the part of investment project to construct the factory for frozen products. The lease value for 50 years considered USD 1.43 Million. The Company has made deposit of 50% of lease value equivalent to USD 0.71 Million, consider THB 25.36 Million.

During the year, the company has not change the accounting policy, but only the application of accounting standard which is mandatory applied. The mentioned change has not material to the financial statement.

For the year 2017, the global economic expected to slowly recover amidst the uncertainty of economic and financial system driven by the direction and policy of USA after the president election, the Brexit which considered negative effect to the recovery of EU, and the fear of possible financial crisis in EU and China. However, Japan is expected to grow from the government's stimulus expected to be effective to the economic system after applied in August 2016. The agricultural sector of Thailand is also expected to recovery after the severe drought during the mid-year. The oil price tended to stable and positively increase after continuous slump for the past few years. Moreover, the withdrawal of USA from the Trans-Pacific Partnership possibly allows the Company the greater opportunity for the business competition in Japan market. However, the management has aware of theses factor and best attempt to reduce such negative effects. Also, the management has best attempt to determine the policies and strategies to cope with the situations such as the continuous improvement for the production costing by improving cultivating yield and production yield, the study of the demand for the products in other country rather than existing trade partner, the study for

the feasibility in the investment in neighborhood country purposely to increase the agriculture area and quantity produces, and the closely monitor for the exchange rate to determine the appropriate use of financial instrument and increase the effectiveness of the hedge against the risk of exchange rate fluctuation.

Summary of Financial Performance

Revenue Structure

1. Sales Revenue

The Company has sales revenue majorly from the sales of frozen vegetables such as frozen soy beans, frozen green beans, frozen sweet corns and frozen mixed vegetables. The details of sales revenue, according to the financial statement categorized by the geographic is as follows,

Sales Revenue	Valu	ue (THB Mill	Increa	ase (decrease	e) %	
	2014	2015	2014	2015	2016	
Export Sales Revenue	1,401.70	1,401.40	1,434.39	0.09	(0.02)	2.35
Domestic Sales Revenue	11.86	18.49	31.11	(25.36)	55.90	68.25
Total Sales Revenue	1,413.56	1,419.89	1,465.50	(0.91)	0.45	3.21

In 2016, sales revenue indicated totaling THB 1,465.50 Million, of which domestic sales proportion is 2.12% of total sales revenue, increasing from proportion 1.30% comparing to 2015, and the proportion of export sales for the year 2016 is to 97.88%, slightly decreased from 98.70% in 2015.

Total sales revenue in 2016 totaling THB 1,465.50 Million increasing from THB 1,419.89 Million in 2015, equivalent to the increase of 3.21%. This due to the continuously depreciation of THB against USD which the average exchange rate in 2016 is 35.29 THB/USD comparing to average exchange rate of 34.25 THB/USD, equivalent to the depreciation of 3.04%. In addition, the sales volume has been increase comparing to the previous year due to the increasing demand from customers.

2. Other Revenue

In 2016, the company has indicated other revenue of THB 13.48 Million which increased from THB 12.30 Million in 2015, equivalent to the increase of 9.52%.

Cost of Goods Sold

Cost of goods sold in 2016 presented THB 1,062.17 Million, equivalent to the decrease of 1.26%, comparing to THB 1,075.74 Million in 2015. The major reasons for the decrease is as follows,

- The reduction of unit cost due to the effective management for the quality controlling in the raw material purchased activities which enhancing of production yield, and the adjusting effect of production cost to be more realistically reflect the production activities. However, the cost of goods sold possibly increased this year due to the low quality and quantity of agriculture produces cultivated during seriously drought season.
- The decrease overhead production cost as the global oil price is decrease. The average fuel oil price in 2016 is THB 19.38 per litre while reveal THB 20.91 per litre in 2015. Besides, the overtime labor cost and electricity cost is also reduced due to the decrease of production activities.

Selling and Administration Expenses

In 2016, the Company has reported the selling and administration expenses of THB 181.28 Million which slightly increase from THB 178.05 Million as reported in 2015, equivalent to the increase of 1.81% which derive from the following factors,

- The domestic transportation expenses is increase due to the increasing sales volume
- The export expenses which is the cost for the transportation of finished goods to be delivered at domestic sea port and the custom fee, is increase due to the increasing sales volume

Gross Profit Margin and Net Profit Margin

The Gross Profit Margin for the Company presented in the financial statement for the year ended 31 December 2016 is 27.52% increase from 24.24% indicated in previous year, while the Net Profit Margin reveal 16.64% significantly increase from 10.68% comparing to 2015. This is majorly contributed to the depreciation of exchange rate which favor the sales revenue of the company, while the sales volume is increased. At the same time, cost of goods has been decrease due to the effective management of production and inventory costing, the decrease of production activities also decrease the overhead production cost, and the continuously drop of fuel oil price. However, the selling and administration expenses has increased due to the increase sales volume and activities for the year.

Net Profit

The Company has indicated net profit in the financial statements in 2016 of THB 196.38 Million, significantly increase from THB 119.56 Million presented in 2015, equivalent to the increase of 64.25%. The major contribution to the significant increase of net profit derive from the favorable exchange rate as THB is continuously depreciated against USD, with the average quarterly exchange rate range fluctuated between 34.88–35.66 THB/USD. Also, the cost of goods has been decreased due to the effective management of production costing and inventory costing. and the drop of price for fuel due to oversupply globally. Although, the selling and administration expenses is increase from increasing of sales volume.

Financial Highlight	Valu	e (THB Mill	ion)	Increa	ase (decreas	se) %
	2014	2015	2016	2014	2015	2016
Sales Revenue	1,413.56	1,419.89	1,465.50	(0.91)	0.45	3.21
Cost of Goods Sold	1,140.89	1,075.74	1,062.17	2.51	(5.71)	1.26
Gross Profit	272.67	344.15	403.33	(13.05)	26.21	17.20
Gain on Exchange Rate	(29.63)	(26.78)	8.32	(267.26)	9.63	131.06
Other Revenue	19.79	12.30	13.48	3.50	(37.81)	9.52
Operating Profit	262.83	329.68	425.13	(25.00)	25.44	28.95
Selling and administration	192.33	178.05	181.28	(0.70)	(7.43)	1.81
Expenses						
Earnings Before Interest and	70.49	151.63	243.85	(55.02)	115.10	60.82
Tax						
Net Profit	60.43	119.56	196.38	(65.28)	97.86	64.25
Earnings Before Interest, Tax,	130.77	202.47	283.10	(39.57)	54.83	39.82
Depreciation and Amortization						
Cash Flow from Operation	29.95	186.20	339.02	(83.45)	521.63	82.07
Earnings per share (Baht)	0.16	0.31	0.52			
Book Value per share (Baht)	3.33	3.54	3.85			

Summary Table for the Financial Performance

Key Financial Ratios

Key Financial Ratios	2014	2015	2016
Current Ratio (Times)	12.90	11.61	11.78
Quick Ratio (Times)	7.07	6.47	7.98
Gross Profit Margin (%)	19.29	24.24	27.52
Operating Profit Margin (%)	4.99	10.68	16.64
Net Profit Margin (%)	4.27	8.42	13.40
Return on Equity (%)	4.66	9.14	13.94
Return on Assets (%)	4.25	8.32	12.64
Debt To Equity Ratio (Times)	0.09	0.10	0.10

Company's Financial Position

Assets

The Company has total assets according to the financial statements as of 31 December 2016 of THB 1,617.52 Million comparing to THB 1,488.62 Million in the previous year, equivalent to the increase of 8.66%. The major increase is from the increase of cash and cash equivalent and short term investment in the forms of cash in fix saving account altogether presented THB 755.81 Million in 2016 comparing to THB 559.79 Million in 2015, equivalent to the increase of 35.02%. The increase net cash flow from operation derive from increase sales revenue has contributed to such increase of cash.

Trade Receivables in 2016 indicated THB 69.96 Million, decrease from THB 78.78 Million presented in 2015, of which THB 62.82 Million is receivable that not yet due for payment, equivalent to 94.76% of total receivables in 2016. The Company has policy to reserve for allowance for bad debt for the whole amount on any doubtful receivable, considering financial position of client and their historical payment. In 2016, most of the client able to made payment within due.

Liabilities

The Company has total liabilities according to the financial statements as of 31 December 2016 of THB 148.43 Million which increase from THB 139.68 Million, equivalent to the increase of 6.26%, comparing to the previous year. This is due to the increase of defer tax liabilities which increase from THB 13.00 Million in 2015, to THB 25.45 Million in 2016 as the Company has increasing sales revenue and Earnings before interest and tax.

As of 31 December 2016, the Company has liabilities obligation other than employee benefit which are

- Licensing agreement and consulting agreement for the usage of computer program and system for the amount of THB 0.5 Million
- Consulting agreement for financial advisor regarding the investment in Myanmar. The obligation amount according to the contract is THB 0.3 Million
- The Company might expose to the occurrence of obligation from the issuance of guarantee letter from bank against the government authorities for the amount of THB 11.0 Million
- The Company has hire the contractor for the repair and maintenance of building and freezing machine for the amount of THB 15.80 Million

The Company has appropriate and sufficient liquidity for the payment of liabilities and obligation. In the year 2016, the Current Ratio indicated 11.78 times and the Quick Ratio of 7.98 times, while most of the current assets are in the form of cash and cash equivalent.

Currently, there is no file or active case of lawsuit against the Company.

Shareholder's Equity

Shareholder's equity for the company presented in the financial statement for the period ended 31 December 2016 of THB 1,469.09 Million, increase from THB 1,348.94 Million comparing to the previous year, equivalent to the increase of 8.91%. The major contribution to the increase is the inappropriate retained earnings from better financial performance which indicated THB 981.83 Million in 2016, comparing to THB 861.68 Million in 2015, equivalent to the increase of 13.94%.

Cash flow and Capital Structure

The Company has increased net cash flow from operation THB 338.39 Million, comparing to THB 186.20 Million indicated in 2015 due to the increasing revenue from sales and the depreciation of THB against USD, while the sales volume has increase. In addition, the company spent totaling THB 25.36 Million as deposit for the lease agreement as the part of investment plan in Myanmar, THB 72.11 Million on the investing activities majorly on the repair and maintenance of building and machine, THB 1.39 Million on the purchase of computer software, and THB 76.64 Million as the dividend payment in the year 2016.

In the 2016, the Company has sufficient liquidity which evidence from the current ratio of 11.78 times, increase from 11.61 times in 2015. The major assets are current assets equivalent to 75.37% of total assets. On the other hand, the Company has only 6.40% of current liabilities which mostly consists of trade payable. There is no outstanding borrowing from the financial institution.

The Company has not engaged in any long term borrowing during the year 2016, whereas the debt to equity ratio is remain at 0.10 comparing both year.

	Value	e (THB Mill	lion)	Increase (Decrease) %			% of Total Assets		
	2014	2015	2016	2014	2015	2016	2014	2015	2016
Current Assets									
Cash and short term investment	468.88	559.79	755.81	(19.43)	19.39	35.02	33.80	37.60	46.73
Inventory	116.41	134.35	118.24	(14.17)	15.41	(11.99)	8.39	9.02	7.31
Other current assets	436.67	451.87	345.07	28.63	3.48	(23.64)	31.48	30.36	21.33
Total Current Assets	1,021.96	1,146.01	1,219.12	(3.32)	12.14	6.38	73.68	76.98	75.37
Non-Current Assets									
Property Land and Equipment	347.23	305.90	330.29	(5.64)	(11.90)	7.97	25.03	20.55	20.42
Other Non-Current Assets	17.84	36.72	68.10	(38.74)	105.85	85.48	1.29	2.47	4.21
Total Non-Current Assets	365.07	342.62	398.39	(8.07)	(6.15)	16.28	26.32	23.02	24.63
Total Assets	1,387.03	1,488.62	1,617.52	(4.62)	7.32	8.66	100.00	100.00	100.00
Current Liabilities	79.23	98.74	103.52	(13.90)	24.63	4.83	5.71	6.63	6.40
Non-Current Liabilities	40.30	40.93	44.91	14.17	1.57	9.71	2.91	2.75	2.78
Total Liabilities	119.53	139.68	148.43	(6.11)	16.85	6.26	8.62	9.38	9.18
Shareholder's Equity	1,267.50	1,348.94	1,469.09	(4.47)	6.43	8.91	91.38	90.62	90.82

Summary Table for Company's Financial Position

Certification of correct information

I have reviewed the data in the list of annual data from of the this copy and with caution in the capacity as an executive director of the company or person to hold highest executive rank in accounting field. I hereby certify that such data is perfectly correct, untrue, not make others misunderstanding or not lack of data that should inform in significant substance. Besides, I hereby certify that;

- 1. Financial Statements and financial data that concluded in the list of annual data form have shown perfectly correctness of data in the significant substance related with financial status, operation result and cash flow of the company and subsidiary company.
- 2. I am responsible toward an arrangement for the company to have a good data disclosure system to assure that the company has disclosed data in the part that is significant substance both the company and subsidiary company with perfectly correctness including supervise to have performed according to such system.
- 3. I am responsible toward an arrangement for the company to have a good internal control system and supervise to have performed according to such system and I have informed an assessment data of internal control system on December 31, 2016 to Independent Auditor and Audit Committee of the company which covers defect and significant changes of internal control system including misconduct that may affect toward managing financial report of the company and subsidiary company.

In this case, as an evidence that all documents are the same set document accepted by myself for the correctness. I have assigned <u>Mr. Tewin Rungratanapitak</u> to give signature enclose in every page of this document. If any document has no signature of <u>Mr. Tewin Rungratanapitak</u> enclosed, then I will consider that it is not the data I accepted correctness.

Names	Position	Signature
1.Mr.Prayoon Pholpipattanaphong	Chairman of Board of Company	
2.Mr.Prapas Pholpipattanaphong	Chairman of Executive Committee	
3.Mr.Ankoon Pholpipattanaphong	Managing Director	
Name	Position	Signature
The attorney-in-fact:	Financial Controller and Company's	
Mr.Tewin Rungratanapitak	Secretary	

Attachment 1 Details of Directors, Management, Authorized Control and Company Secretary

Remark: Others details of Directors, Management, Authorized Control and Company Secretary can see data from clause

8. Management Structure page 28-35

Name - Surname	Position	Family relations between executive
Mr. Prayoon	Chairman of Board of Company	Brother of Mr. Prapas & Farther of
Pholpipattanaphong	Authorized Director	Mr. Ankoon
Mr. Prapas	Chairman of Executive Committee	Younger brother of Mr. Prayoon
Pholpipattanaphong	Authorized Director	
	Board of Nomination & Remuneration Committee	
	Chairman of Risk Management Committee	
Mr. Ankoon	Managing Director	Son of Mr. Prayoon
Pholpipattanaphong	Authorized Director	
	Marketing Manager	
	Board of Corporate Governance Committee	
	Board of Risk Management Committee	
	Board of Nomination & Remuneration Committee	
	Approved of Information of Company	
Mr. Lan, Mu-Chiou	Non-executive Director	None
Mr. Amnuay Yossuck	Independent Director	None
	Chairman of Board of Audit Committee	
	Chairman of Nomination & Remuneration	
	Committee	
Mr. Ampon Ruayfupant	Independent Director	None
	Board of Audit Committee	
	Board of Nomination & Remuneration Committee	
	Board of Corporate Governance Committee	

Dr. Phusit	Independent Director	None
Wonglorsaichon	Chairman of Board of Corporate Governance	
	Committee	
	Board of Risk Management Committee	
Miss Chutima	Independent Director	None
Tangmatitham	Board of Audit Committee	
Miss Warissara	General Manager and Office Manager 2	Age 50 Years, Education: Diploma,
Kangkanka		Holding: None, Relations: None
Mr. Tewin	Financial Controller & Company's Secretary &	Age 35 Years, Education: Bachelor
Rungratanapitak	Approved of Information of Company (TSD)	of BA, International, Master of BA
		in Finance, Birmingham City
		University, Holding: None,
		Relations: None
Mr. Sakda	Accounting Manager	Age 57 Years, Education: Bachelor
Phimmuang	Issued Information	of Accounting, MBA, Holding:
rinninuang	Board of Corporate Governance Committee	None, Relations: None
	Board of Risk Management Committee	
Miss Piyaluk	Plant Manager 1	Age 48 Years, Education: Bachelor
Chuanhudaa		of Food Science, Holding: None,
Chuaphudee		Relations: None
Mr. Tummarat	Plant Manager 2	Age 44 Years, Education: Bachelor
Charoensanti		of Mechanical Engineer, Holding:
		None, Relations: None
Mr. Rangsit Ojaroen	Officer Manager 1	Age 58 Years, Education: Bachelor
		of Art in Economic, Holding: None,
		Relations: None

Attachment 2 Details of Directors of Subsidiary Company

Chiangmai Frozen Foods Public Company Limited is a shareholder in Agrifood Processing Co., Ltd. (subsidiary company) holds the share amount 100%.

- December 2014 onward, the company proceeded an exportation of Frozen Sweet Corns to over sea directly without passing Agrifood Processing Co., Ltd.
- November' 2015, The Board of Director resolved to liquidate Agrifood Processing Co., Ltd., (Subsidiary company).
- The resolution of the Board of Director's Meeting no. 2/2015 of Agrifood Processing Co., Ltd., on 16
 December 2015, has resolved to appoint and authorize Mr. Vanchandr Sivaboonyawongse, Legal
 Advisor, to proceed the dissolve and liquidation of the company.
- On 21 December 2015, the company has registered the dissolve with the Business Development Department, the Ministry of Commerce.
- The liquidation has been completed on 27 December 2016.

Attachment 3

Details on Chief of work Internal Audit and Chief of work performance of the company

Chief of work performance of the company	Chief of work Internal Audit
Name-Surname: Mr. Sakda Phimmuang	Name-Surname: Mr. Weerawat Sakulmeerit
Position: Accounting Manager & Issued Information	Position: Assistant Internal Audit Manager
Age: 57 years	Age: 41 years
Education:	Education:
-Bachelor Degree, Accounting	-Bachelor Degree in accounting
-MBA	-CPIAT (Institute of Internal Auditors of Thailand)
-Anti-Corruption: ACPG.13/2014	-IACP (Federation of Accounting Professions)
	-IT Audit (NSTDA)
Experience:	Experience:
-Accounting Manger-Chiangmai Frozen Foods PCL. (Aug.1993-present)	-Assistant Internal Audit, Chiangmai Frozen Foods PCL., July'2016-Present
-Director & Secretary of Board of Risk	-Internal Audit Manager, Eastern Technical Engineering PCL.,
Management Committee (Feb.2004-present)	FebJun.'2016
-Director & Secretary of Board of Corporate	-Internal Audit Manager, Group Lease PCL., Jun.'2013 – Jan.'2016
Governance Committee (Nov.2012-present)	
Investor Relations (Jan. 1993-present)	-Control Supervisor, Suzuki Leasing, Apr.'2010 – May.'2013

Attachment 4

Details of assets evaluation subject

Description	Evaluate method	Book value on 30 June 2015	Fair value	Margin
Office Building, Bangkok, Land 54.4 square wahs with Building 4 Floors, 3 Units	Land-Compare with market information Building-Replacement method	27	37	10
Land-Phitsanulok Province, 154 rais 0 ngan 30 square wahs	Compare with market information	13	49	36
Plant 1-Chiangmai Province, Land 15 rais 0 ngan 36.6 square wahs with Factory Building	Land-Compare with market information	10	187	177
Plant 2-Chiangmai Province, Land 74 rais 2 ngan 56.9 square wahs with Factory Building	Land-Compare with market information Building-Replacement method	127	259	132
Machinery & Equipment Plant 1	Replacement method	55	144	89
Machinery & Equipment Plant 2	Replacement method	8	46	38
Total		240	722	482
Assets not evaluate		86	86	-
Grand total (Property, plant and equipment)		326	808	482

Report from the Company's Board of Directors

Dear Shareholders,

The Company's Board of Directors is responsible to the preparation of separate financial statements and consolidated financial statements of the company and its subsidiary, also the financial information that appeared in the form of annual data (type 56-1) and/or 2016 annual report. Such financial statements have been prepared according to the generally accepted auditing standards in Thailand by selecting the appropriate accounting policy and holds practice regularly. The Company used carefully discretion and reasonably estimated in management of financial statements inclusive having disclosed important data sufficiently in notes to financial statements.

The Company's Board of Directors are fully aware an important of managing the business operations under business ethics principle and good corporate governance, the company then appoints Committees, consists of Executives Committee, Audit Committee, Nomination and Remuneration Committee, Corporate Governance Committee, and Risk Management Committee purposely to allow these Committees to perform duty of corporate governance, advise management section to execute work under the laws frame, basis, discipline and practical point that are present of an organization that perform duty of corporate governance and arrange to have internal inspection section and efficient internal control system to ensure that accounting data is correct, having usage the company resources efficiently and capable to know its weak point in order to protect not to raise corruption and damage toward the business with important essence, having efficient management system under appropriate risk on business for sustainable growth.

The Company's Board of Directors fully recognized an important of misconduct protection in organization. Therefore, the resolution in the Board of Directors' Meeting No. 4/2013 on 11 November 2013, had resolved the company to declare intention to join an operation in misconduct resistant, and in the Board of Directors Meeting no. 1/2015 on 26 February 2015 resolved to consent the policy of misconduct and corruption resistant in writing in order to allow directors, executives and officials to hold practice of misconduct and corruption resistant to incur form and appearance earnestly, and later on 21 April 2015, the company has applied for a member of misconduct resistant partnership network for Thailand in order to create the awareness on the misconduct and corruption impact.

In addition, the Company's Board of Directors has played an important role toward good practical on society, community, environment and stakeholders equally. Therefore, the Board of Directors then established the role, duty burden and responsibility of directors, executives and company officials that have to treat the shareholders, customers, co-trader, debtors, creditors, officials, competitors, society, community and environments in the business ethics principle of the company in order to allow the directors, executives and officials of the company to hold for practice to incur equality, transparent, justice and help together to promote development of society, community and environments to have strong, live together in sustainable and happy.

In the year 2016, the Board of Company's had gather 5 meetings and had completely fulfilled the duty as director, also committed to the continuous improvement for the performance. Further, the Board of Directors had made self-assessment. For result of assessment for the year 2016, the overall results indicated the effective and good performance for the duty of Board of Company.

long to

(Mr. Prayoon Pholpipattanaphong) Chairman of the Board of Directors

24 February 2017

Message from the Chairman of the Audit Committee

Dear Shareholders,

As the Board of Company has resolved to nominate the Board of Audit Committee which comprise three independent non-executives directors, namely Mr. Amnuay Yossuck as Chairman of the Board of Audit Committee, Mr. Ampon Ruayfupant and Miss Chutima Tangmatitham as Audit Committee to perform the duties assigned from the Board of Company which is according to the provision of The Stock Exchange of Thailand.

On July 1, 2016, Miss Darunee Ruangtham has resigned from the Audit Committee Member and The resolution of the Board of Director's Meeting No. 4/2016 hold on August 11, 2016, which resole the appointment of Miss Chutima Tangmatitham as to Audit Committee in replacement, effective from August 11, 2016 onwards.

During the year 2016, the Board of Audit Committee conducted 6 meetings by inviting Auditors, Management and Internal Auditor. The significant tasks could be summarized as follows:

- 1. Reviewed the Financial Statements quarterly and Annual Financial Statements of 2016 and adequately listen the clear explanations and report from the Management and Auditor in related subject, therefore, the Audit Committee were of a same opinion with the External Auditors that said quarterly annual financial statements were correct in essence in conformity with the generally accepted accounting principles.
- 2. Reviewed the disclosure of connected and related information between the company, subsidiary company and concerned company and it was of opinion that such related information were adequately and correctly disclosed.
- 3. Reviewed the compliance with the laws and regulation of Securities and Stock Exchange and related laws with the company business and not found any point in the matter of not acting in accordance with the law of Securities and Securities of Stock Exchange and related laws with the company business.
- 4. Promoted the independence of internal audit operation, agreeing with annual internal audit plan and reviewing to have the adequacy and effective internal control system and risk management, evaluate to have the adequacy of internal control system accordance with guideline of The Securities and Exchange Commission (SEC) that are factor of Control Environment, Risk Assessment, Control Activities, Information & Communication and Monitoring Activities. In summary, The Board of Audit Committee reviewed and determined that to have the adequacy and effective internal control system and risk management and found no significant weakness of control that may have adverse impact.
- 5. Considered to propose the Board of Company for asking approval to appoint Auditor and audit fee for annual 2017 by proposing Auditor of AST Master Office who is independence and approved by the office of the SEC.
- 6. Verified and governance work performance of the director executives and officials to perform in accordance with anti-policy of misconduct and corruption strictly. From

reviewed of internal audit operation with anti – corruption policy were not found misconduct and corruption.

7. From self-assessment of the Board of Audit Committee which was an assessment of yearly result. For result assessment of annual 2016, sum up the results overall that effective in performing duty of the Board of Audit Committee and accordance with plan.

Juny Jossack

(Mr. Amnuay Yossuck) Chairman of Audit Committee February 23, 2017

24 March 2017

The Board of Directors Chiangmai Frozen Foods Public Company Limited

Subject: Internal Control Report

Dear Sirs:

We have audited the financial statements of Chiangmai Frozen Foods Public Company Limited as of 31 December 2016 in accordance with generally accepted auditing standards as indicated in the audit report dated 24 February 2017. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements present fairly, in all material respects, the financial position, financial performance and cash flows in accordance with Thai Financial Reporting Standards. During the auditing process, we have studied and appraised the efficiency of the company's accounting internal audit deemed necessary to set the planned scope, testing, and timing of auditing procedure. We do not find any material weakness in the accounting internal control which will significantly affect the opinion on the financial statement for the year ended 31 December 2016.

We also would like to notify that the audit was not done for all accounts, but only by testing. Furthermore, the study and appraisal of the efficiency of the accounting internal control was done on the purposes specified prior. We, therefore, may not specify absolute assurance that there are no misstatements weakness in the internal auditing control.

We would like to thank all officers of the company for their sincere cooperation during the operation.

Yours sincerely,

Rodet Poologht.

(Mr. Pradit Rodloytuk) Certified Public Accountant Registration No. 218