

# REPORT ON THE DISCLOSURE OF ADDITIONAL INFORMATION

(FORM 56 - 1)

Submitted to

OFFICE OF THE SECURITIES AND EXCHANGE COMMISSION

OF

CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED

FOR THE YEAR ENDED OF DECEMBER 31, 2014

	Contents	Pages
1	Policy and overall business performance	3
	1.1 Association philosophy, Visibility, Mission, Ideal and Business Target	3
	1.2 Change and development significant	4
	1.3 Shareholding structure of the company group	6
	1.4 Relationship with business group of main shareholder	6
2	Business performance character	7
	2.1 Character of products	8
	2.2 Market and competition	8
	2.3 Procurement	9
	2.4 Undelivered goods	9
3	Risk factors	9
4	Assets for business performance	11
5	Legal disputes	11
6	General information and other important information	12
	6.1 General information	12
	6.2 Others important information	13
7	Securities and Shareholder information	14
	7.1 Register capital securities and paid-up capital securities	14
	7.2 Shareholders	14
	7.3 Other securities issuance	17
	7.4 Dividend payment policy	17
8	Management structure	18
	8.1 Board of company	18
	8.2 Executive officers and Manager	33
	8.3 Company's secretary	35
	8.4 Remuneration for directors and executives	35
9	Corporate Governance	37

	9.1 Policy of Corporate Governance	37
	9.2 Sub Committees	39
	9.3 Selection of directors and executives	41
	9.4 Operation on corporate governance of subsidiary company	42
	9.5 Usage control of inner information	43
	9.6 Audit fee	43
	9.7 To act in accordance with the Code of best practices of SET.	43
10	Social responsibility	43
	Various policies for development on community, society and environment	44
11	Internal control	49
12	Interrelated transactions	49
13	Financial Statements Information	51
	Report of the Independent Auditor	51
	Important accounting policies	52
	Statement of Financial Position	57
	Statement of Comprehensive Income	61
	Statement of Cash Flows	63
	Financial Ratios	67
14	Explanation and analysis financial situation and operation result	68
	Certification of correct information	72
	Details of Directors, Management, Authorized Control and Company Secretary	73
	Details of Directors of Subsidiary Company	75
	Details on Chief of work Internal Audit and chief of work performance of the company	76
	Details on assets evaluation subject	77
	Board of Company's Report	78
	Certification of Chairman of the Audit Committee	80
	Internal Control Report	81

#### Part 1

### **Business Performance**

1. Policy and overall business performance

Chiangmai Frozen Foods Public Company Limited conducts business of producing and distributing frozen vegetables such as Frozen Soy Beans, Frozen Green Beans, Frozen Sweet Corns, Frozen Baby Corns chiefly, having overseas market distribution (include subsidiary company) more than 99%.

1.1 Association philosophy, Visibility, Mission, Ideal and Business Target

### Association philosophy

Maximum satisfaction of the customers is the maximum aspiration of us.

### Visibility

We intend to develop for leadership sake in frozen agriculture products.

#### Mission

- The Company intends to develop and select vegetables of quality, clean, free from chemical and deliver the products quickly as required by the customers.
- The Company intends to make a good investment return by seizure the principle of good corporate governance.

#### Ideal

- Shall treat toward the shareholders and ever group of stakeholders with equally and fair.
- Shall always think of risk and manage the risk appropriately.
- Shall create leadership to occur in every level of personal, promote to incur good working atmosphere with happy and safety in working.
- Shall create good relationship with society, community and intend to maintain environment.
- Shall create organization of quality and intend to reach an organization of learning.
- Shall resist every form of misconduct and corruption.
- Shall not violate and not support any activities that violate human rights.

### **Business target**

- Maintain the product quality always in standard.
- Always strive to produce the goods to meet consumer requirement.
- Seek the business expansion channel for maximum advantage to every stakeholder.
- Fairly conduct business, not ruin an environment and promote of living together with good relationship between company and community.

# 1.2 Change and development significant

Nov. 1988	Established a company with register capital 50 million baht with par value 10 baht per share.
Apr. 1989	Built 1 <sup>st</sup> plant at Nongjom, Sansai, Chiangmai on area 15 rais 36.6 square wahs and finished in Oct. 1989
Feb. 1990	Started earning income from the operation.
Dec. 1991	Increased register capital from 50 million baht to be 125 million baht.
Jan. 1993	Permitted from The Stock Exchange of Thailand to be as register securities.
Jan. 1993	Started buying-selling shares in The Stock Exchange of Thailand under the name "CM"
Feb. 1994	Changed from company limited into Public Company Limited
Mar. 1994	Built 2 <sup>nd</sup> plant at Maefagmai, Sansai, Chiangmai on area 26 rais 29.9 square wahs, finished and started producing in Oct. 1995
Nov. 1998	Increased register capital from 125 million baht to be 210 million baht.
Apr. 2003	Joint investment with River Kway International Co., Ltd. in ratio 51:49 in Agrifood Processing Co., Ltd. with capital invested 120 million baht, paid-up 30 million baht.
Mar. 2004	Built cold storage at Maefagmai, Sansai, Chiangmai on area 8 rais 3 ngans 97 square wahs and finished in Jul. 2005
Jul. 2004	Bought capital investment in Agrifood Processing Co., Ltd.
	from River Kway International Co., Ltd. increased from 51% to 100%.
May. 2005	Increased register capital from 210 million baht to be 315 million baht.
May. 2005	Changed par value from original par value 10 baht per share to be 1 baht per share.
May. 2007	Increased register capital from 315 million baht to be 346 million baht.
May. 2009	Increased register capital from 346 million baht to be 381 million baht.
Aug. 2014	Feasibility study in Land procurement and establish subsidiary company in The Republic of the Union of Myanmar.
Dec. 2014	From December 2014 onward, the company proceeded an exportation of Frozen Sweet Corns to over sea directly without passing Agrifood Processing Co., Ltd., (subsidiary company)

Previous year in controlling company power

No change on controlling power

Previous year of performance business character

No change on performance business character

### Change on holding share Structure, Management or Business performance in previous 3 years

- As at December 26, 2013, Itochu Corporation held amount 50,440,665 shares and Itochu (Thailand) Ltd. held amount 25,789,335 shares total amount 76,230,000 shares or come to 20% had sold all holding shares to the following details.

Name of Purchasers	Securities held acquisition		Securities ac	quired	Securities he acquisiti		Relations
	Number of shares	%	Number of shares	%	Number of shares	%	
1.Northern Agricultural Co., Ltd.	66,755,700	17.51	16,770,400	4.40	83,526,100	21.91	None
2.Mrs.Pornthip Ratanaamornpin	-	-	12,000,000	3.15	12,000,000	3.15	None
3.Mr.Supuck Pataratirakul	-	-	11,434,500	3.00	11,434,500	3.00	None
4.Mr.Supoj Wongjirattikarn	912,649	0.24	8,328,500	2.18	9,241,149	2.42	None
5.Mr.Prasert Trichakraphop	100,000	0.03	7,623,000	2.00	7,723,000	2.03	None
6.Ms.Kornwika Vongsariyavanich	-	-	7,384,000	1.94	7,384,000	1.94	None
7.Mr.Chatree Laowanichwith	-	-	7,353,600	1.93	7,353,600	1.93	None
8.Mr.Thanit Vachareeyanukul	-	-	5,336,000	1.40	5,336,000	1.40	None
Total	67,768,349	17.78	76,230,000	20.00	143,998,349	37.78	

Important incident in 2014

• The Company returned buying tax that had no rights to ask for along with penalty and added money total amount 11,549,250.80 baht.

# 1.3 Shareholding structure of the company group <u>Division policy of company operation in group</u>

1	Northern Agricultural Co., Ltd.	Is a company whose conducts business in agriculture which is not related with the main business of the company and no interrelated cross shareholding in which Mr. Prayoon Pholpipattanaphong is a major shareholder by 30% and is a shareholder in the company amount 306,517 shares come to 0.08%  Northern Agricultural Co., Ltd., holds the share in the company amount 66,755,700 shares come to 17.51% Later, on December 26, 2013 Northern Agricultural Co., Ltd., bought the shares from Itochu Group amount 16,770,400 shares come to 4.40% made at December 31, 2013 held total share in the company 83,526,100 shares come to 21.91%
2	Itochu Group	Is a company whose conducts business of buying-selling, having branches all over the world comprising: Itochu Corporation hold amount share 50,440,665 shares come to 13.23% and Itochu (Thailand) Ltd. Holds amount shares 25,789,335 shares come to 6,77%, having one representative namely Mr. Kenichi Tai, is an representative to distribute goods to the company and has received commission from selling. Later, on December 26, 2013 Itochu Group sold all holding share amount 76,230,000 shares or come to 20%

### 1.4 Relationship with business group of main shareholder

Northern Agricultural Co., Ltd. having Mr. Prayoon Pholpipattanaphong as a major shareholder by 30% and performs duty as Chairman of Chiangmai Frozen Foods Public Company Limited. The Business Operation of the company with the business group of major shareholder has no conflict of interest and no interrelated cross shareholding.

Itochu Corporation Conducts business of buying and selling, having branches all over the world, is an representative of distributing goods of the company and has received commission from selling having one representative director namely Mr. Kenichi Tai and the company still sells the goods through Itochu Corporation owing Itochu Corporation has the customer base in Japan which makes one more channel that the company can distribute the goods. Such selling goods is according to the business mechanical both in fixing the price, provide reduction, giving credit which the company has held the practice same as every customer of the company.

# 2. Business performance character

# Structure of Revenue (Consolidated)

(In Thousand Baht)

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Products	2014	%	2013	%	2012	%
Frozen Vegetables	1,413,564	100.0	1,426,502	100.0	1,491,529	100.0
Others	-	-	-	ı	-	-
Total sales	1,413,564	100.0	1,426,502	100.0	1,491,529	100.0
Profit (loss) from exchange rate	(29,633)		17,717		11,596	
Others income	19,786		19,116		17,737	
Total revenues	1,403,717		1,463,335		1,520,862	

Product markets	2014	%	2013	%	2012	%
Overseas	1,401,701	99.2	1,410,615	98.9	1,469,202	98.5
Domestic	11,863	0.8	15,887	1.1	22,327	1.5
Total sales	1,413,564	100.0	1,426,502	100.0	1,491,529	100.0
Profit (loss) from exchange rate	(29,633)		17,717		11,596	
Others income	19,786		19,116		17,737	
Total revenues	1,403,717		1,463,335		1,520,862	

Nature of Customers	Percentage				
Nature of Castomers	Oversea Market	Domestic Market To			
Total sale value (Consolidated)	99.2	0.8	100.00		

Performance cycle		Percentage				
	2014	2012				
1 <sup>st</sup> Quarter	23.00	22.00	22.00			
2 <sup>nd</sup> Quarter	28.00	31.00	30.00			
3 <sup>rd</sup> Quarter	28.00	26.00	27.00			
4 <sup>th</sup> Quarter	21.00	21.00	21.00			
Total	100.00	100.00	100.00			

# Subsidiary company

Agrifood Processing Co., Ltd., is a distributer (Export) of Frozen Sweet Corns.

# Structure of revenue

(Unit: Thousand baht)

Particular	2014	%	2013	%	2012	%
Overseas	233,393	100.0	263,115	99.2	275,817	98.7
Domestic	55	-	2,189	0.8	3,683	1.3
Total sales	233,448	100.0	265,304	100.0	279,500	100.0
Profit (loss) from exchange rate	(6,712)		6,559		3,187	
Others income	955		596		600	
Total revenues	227,691		272,459		283,287	

#### 2.1 Character of products

Products of the company are of frozen vegetables products which is brought an agricultural products such as Soy Beans, Green Beans, Sweet Corns, Carrots, Baby Corns chiefly to pass the processing method such as selecting, cutting, washing, boiling then bring to freeze and keep in cold storage to wait for grading, contain and export by having efficient producing steps according to the various standards such as ISO 22000, FSSC 22000, HACCP, GMP, GAP. The machines are up-to-date and the products are of quality, fresh, clean, tasty to correspond with the required customers.

#### Investment promotion

The company has received investment promotion in activity of producing Frozen Vegetables. At present privilege still effects that is received tax reduction of juristic person in rate 50% till October 2014 of activity size 15,000 metric tons per year from total activity sizes 42,000 metric tons per year.

### 2.2 Market and competition

#### Previous year of market policy

In the year 2014, the company had total sales at 22,778 metric tons less than target 2,222 metric tons or come to 8.9%, having total sale value 1,413.6 million baht which reduced from previous year 12.9 million baht or come to 0.9%. The Company has market share namely; is a major exporter products of Frozen Green Beans, Frozen Soy Beans and Frozen Sweet Corns by having total export portion more than 99% and having market share in Japan about 15% of above mentioned products. For satisfaction degree of the customers are good.

#### Important of competitive tactics

- 1. Listen every group of customers opinion along with return the customers expectation and requirement very quickly.
- 2. Develop quality of the goods to be of standardize in international level, free from chemical residue and additive continuously.
- 3. Manage to deliver the goods efficiently and always in accordance with the customers requirement.
- **4.** Develop personnel to be of knowledgeable with capable and proceeding the work with maximum effectively. Advantages
- 1. The company has a good relationship with the customers and join conduct business for a long time.
- 2. High rank executives of the company are entirely experienced with knowledge of trading in agricultural products for a decade
- 3. Main products of the company is the produces from agriculture of good quality, fresh and safety
- 4. The growing areas are of plentiful and able to grow throughout the year and few affect from natural peril such as wind storm, heavy rain and flood when compare with the competitor country like China and Taiwan. Disadvantages
- 1. The delivery distant both inland and sea are farther when compare to the competitor in overseas which make the delivery cost capital higher.
- 2. Size of growing areas is mostly small and scatter in wide vicinity, oversee of growing areas is done harder when compare with the competitors in overseas.

#### Target customers

Main customers of the company are importer, big co-trader, representative and small customers which scatter the goods to the supermarket, various retail shops and producer in industrial foods and consumer groups of the company are mostly group of middle class up and business group that needs in the form of semi ready-made, clean, healthy and easy to consume.

### **Pricing policy**

The Company has a policy to distribute the products at the price of capable to compete with the competitors both from domestic and overseas.

#### **Distribution and distribution channels**

Most all the company's products exported to the overseas through the distribution channels of:-

- 1. Distribute through an importer and the representative.
- 2. Distribute directly to the customers.
- 3. Distribute through Agrifood Processing Co., Ltd. (subsidiary company).

### Distribution portion in domestic and overseas

The company distributes goods mainly to the overseas such as Japan, USA, Sweden, Denmark with about 84.3% and sells in domestic through Agrifood Processing Co., Ltd. for export and other small customers with about 15.7%.

Main market of the company is Japan which is a country that likes to consume frozen products due to better quality in product or equivalent to competitor products in oversea. Therefore, satisfaction degree of the consumers toward company products is good

#### Competition condition

Competition condition does not so violent owing Frozen Vegetable products are the products of having consumption demand in considerably volume and the main market of the company is Japan. Japanese customers are the customers of having consumption demand in the form of semi ready-made, fresh, clean, healthy and easy to eat. Also Thailand is a country of plentiful and rather scarce of natural peril problem which differ from competitor country like China, Taiwan which always suffer from national peril problem that make irregular delivery which differ from the company goods that able to deliver the goods regularly the whole year round.

Trade competitor of the company is a competitor in overseas that is China, Taiwan having business size adjacent with the company which the company has capable potential enough to be able to make competition both in quality, price and regularity in deliver.

#### 2.3 Procurement

Products of the company produce from raw materials bought from the farmers in project through the collector of raw materials, covering areas of 16 provinces of Northern region such as: Chiang Mai, Chiang Rai, Phare, Nan, Phayao etc, in which the company will arrange seeds, fertilizers and insecticides to the farmers for substitution and the company shall buy their produces under guarantee price. During growing period, there will be the officer which is our agricultural promotion employee to provide knowledge and advice to the farmers for nursing, fertilizing and governance for using chemical in order to obtain quality of produces, safe for consumer and highest yield per rai. When the produces could harvest, the company would buy at guarantee price and deduct the expenses of seeds, fertilizers and insecticides from buying price of the produces.

Production capacity, production volume and production value

Items	Unit	2014	2013	2012
Full production capacity of machinery	Metric tons	42,000	42,000	42,000
Actual production volume (depend on season and raw	Metric tons	28,216	22,132	26,212
material volume)				
Actual rate of usage capacity	%	67.18	52.70	62.41
Increase (decrease) rate of production volume	%	27.49	(15.57)	(0.26)
Increase (decrease) rate of production value	%	12.64	(2.71)	5.76

<u>Remark:</u> There are three production shifts. Actual production, which depends on the volume of raw materials supplied to the factory, ranges from one to three shifts.

### Buying portion of Raw Material:

Domestic: Approximate 200 collectors of raw material at portion 97%

Oversea: The Company imports raw material at portion 3%

# Impact on environment

Wasted water that passed the process of the company may impact on environment. So the company takes to pass the system of reforming wasted water in order to meet the requirement quality of Department of Industrial Works formulated before to let to the system of drain water. For the remainder of raw material from the process, the company will sell in the form of advantage to use as animal feed make no wasted things in this part to affect the environment.

In the past 3 years, the company effort to reduce environment impact to comply with laws carefully, thus the

company has no any dispute or to be accused concerning environment impact.

#### 2.4 Undelivered goods

Since the company produces the goods for selling all year and manage to deliver according to order regularly, so no any order that unable to deliver.

# 3. Risk factors

#### Raw material

The Company is a manufacturer and distributor of Frozen Vegetables product which must use Soy Beans, Green Beans and Sweet Corns as important raw materials of producing capital and since these raw materials are the agriculture raw materials that mainly depends on the nature factors make the company may receive impact and incur some shortage of such raw materials.

To serve this risk, the company would use the way of increasing more volume of producing in next stage due to raw materials could be able to grow 2-3 stages a year and harvesting life is only about 60-90 days.

Therefore, if the problem arises in any stage of growing, the company would increase more growing area in next stage.

### **Market**

The Company has presently exported Frozen Vegetables product to Japan market about 92% of the total sale which this dependence on Japan market at high portion would impact the company business from their economic slowdown and/or change on the trade policy of such country.

However, as the products of the company is food type that necessary for standard of living and Japanese peoples like to consume Frozen Soy Beans and Frozen Green Beans also the company has a good relationship with the customer throughout, so impact from depending on Japan market as a main would not be so risk.

#### Exchange rate

As the company and subsidiary company have its value export more than 99% of the total sale and the company sells the products in US Dollar currency, so the company may receive impact due to stronger exchange rate, would make the company receive less baht value from less exchange rate.

The measurement to reduce risk in this case, the company has made a US exchange forward contract which can reduce moderate risk from foreign exchange rate in which the company will make forward sell contract for periods time 8 - 12 months make the company would be able to prevent risk in exchange rate approx. 10 months.

### Quality products

Quality products that must free from chemical causes the company having risk in returning products from the customers if incapable to control the quality to free from chemical as agreed with the customers.

The measurement of controlling quality products which is an impact incur from chemical residue, the company is available an inspection process strictly according to GMP standard in which the company has arranged detector for detecting chemical residue that having high efficient which presently the company available 2 detectors capable to detect the chemical residue more than 250 kinds whereas the company uses the chemical about 20 kinds.

### Management

Board of Company comprise 5 directors represented main shareholders which are of experience in agricultural business for a long time and one third of Independent Directors jointly formulate the policy to the Board of Executive, take care and control operation of the Board of Executive continuously and efficiency.

Board of Executive comprise 5 high rank executive team which each of person is of knowledgeable and competent in managing agricultural business excellently, having scatter an authority in management and decision appropriately inclusive meeting together to make decision in an important point.

Working of the Board of Executive and Board of Company are conducting under the policy of Good Corporate Governance, think of every group of stakeholders, transparency, checkable and in every meeting of Board of Company, the meeting has reported operation result and open a chance to every director for making inquiry at their wish, so risk in management of the company then is in a low level.

#### **Financial**

The Company subsidiary company had total assets amount 1,387.0 million baht, total liabilities 119.5 million baht or come to 8.6% of total assets and shareholders' equity 1,267.5 million baht or come to 91.4% of total assets, ratio of liabilities per shareholders' equity 0.09:1, current ratio 12.9 and quick ratio 6.97 also the credit line from 4 financial institutes that the company using the service each is the credit line that must not have bonds surety altogether which show the financial status and reliably of the company that received from financial institutes is on the high level. Besides, the company has held the financial policy principle that stress on carefulness which make the risk of company financial is on the low level.

#### <u>Investors</u>

The Company has a good business result and profitable throughout. At December 31, 2014 the company had retained earnings altogether amount 818.4 million baht or come to 59.0% of total assets and the company could pay dividend to the shareholder every year.

# 4. Assets for business performance

Type of assets	Type of possession	Value (Million baht)	Burden
Land of office building, No.149/32-34 Soi Anglo Plaza, Surawongse Road, Khet Bangrak, Bangkok 54.4 Square wahs	Owner	25.6	None
Land 1 <sup>st</sup> Plant No.92 Moo 3 Chiangmai-Phrao Road, Nongjom, Sansai, Chiangmai 15 rais 36.6 Square wahs	Owner	3.1	None
Land 2 <sup>nd</sup> Plant No. 299 Moo 14 Chiangmai-Phrao Road, Maefagmai, Sansai,Chiangmai 27 rais 3 ngan 98.9 Square wahs	Owner	34.7	None
Land 2 <sup>nd</sup> Plant No. 299 Moo 14 Chiangmai-Phrao Road, Maefagmai, Sansai,Chiangmai 15 rais 1 ngan 53.6 Square wahs	Owner	7.2	None
Land at Maefagmai, Sansai, Chiangmai 16 rais 108.2 Square wahs	Owner	9.6	None
Land at Maefagmai, Sansai, Chiangmai 6 rais 54.3 Square wahs	Owner	3.2	No <b>ne</b>
Land –New Cold storage No. 299/1 Moo 14 Chiangmai- Phrao Road, Maefagmai, Sansai, Chiangmai 8 rais 3 ngan 97 square wahs	Owner	5.4	None
Land at Amphur Bangragum, Phitsunulok Province 154 rais 30 square wahs	Owner	15.4	None
Office Building, 4 Floors, 3 Units No. 149/32-34 Soi Anglo Plaza, Surawongse Road, Bangrak, Bangkok	Owner	4.8	None
1 <sup>st</sup> Plant Building No. 92 Moo 3 Chiangmai-Phrao Road, Nongjom,Sansai, Chiangmai	Owner	23.1	None
2 <sup>nd</sup> Plant Building No. 299 Moo 14 Chiangmai-Phrao Road, Maefagmai,Sansai,Chiangmai	Owner	33.5	None
New cold storage No. 299/1 Moo 14 Chiangmai-Phrao Road, Maefagmai, Sansai, Chiangmai	Owner	49.6	None
Machinery & Equipment	Owner	114.9	No <b>ne</b>

# 5. Legal disputes

In the year of 2014, the company and subsidiary company had no dispute on laws that having important point toward conducting business of the company.

# 6. General information and other important information.

# 6.1 General information

Name	Chiangmai Frozen Foods Public Company Limited
Office Location	149/34 Soi Anglo Plaza, Surawongse Road, Kwaeng Suriyawongse, Khet Bangrak, Bangkok 10500, Thailand.
Registration	0107-537-000-513
Telephone	(662) 238-4091, (662) 634-0061-4
Facsimile	(662) 238-4090
Website	www.cmfrozen.com
Business Type	Manufacture and Export of Frozen Vegetables such as Soy Beans, Green Beans, Sweet Corns, Carrot, Baby Corns etc.
Capacity	42,000 Metric Tons per Year
Factory (Branch)	1 <sup>st</sup> Plant No. 92 Moo 3, Chiangmai-Phrao Road, Nongjom, Sansai, Chiangmai Province 50210, Thailand. 2 <sup>nd</sup> Plant No. 299 Moo 14, Chiangmai-Phrao Road, Mae Fag Mai, Sansai, Chiangmai Province 50290, Thailand.
Registered Capital	381,146,251 common share each with par value 1 baht and in the aggregate value of 381,146,251 baht.
Paid-up Capital	381,145,725 common share each with par value 1 baht and in the aggregate value of 381,145,725 baht.

Shares in juristic persons held by the company from 10% upwards

Name	Agrifood Processing Co., Ltd.
Location	149/34 Soi Anglo Plaza, Surawongse Rd., Kwaeng Suriyawongse, Bangrak,
	Bangkok 10500, Thailand.
Telephone,	Phone: (662) 634-2282-6 Fax: (662) 634-2287
Facsimile	
Business Type	Conduct business buying-selling, distributer (Export) Frozen Sweet Corns.
Registered Capital	Ordinary share 12,000,000 shares of each 10 baht per share total 120,000,000.00 baht.
Paid-up Capital	Ordinary share 12,000,000 shares of each 10 baht per share paid up 30,000,000.00 baht.
Percentage of	100 % by the company.
Shareholding	

# 6.2 Others important information.

Registrar	Thailand Securities Depository Co., Ltd.
	62 The Stock Exchange of Thailand Building, 4,6-7 <sup>th</sup> Floor, Rachadapisek Road,
	Kwaeng Klongtoey, Khet Klongtoey, Bangkok 10110, Thailand.
	Tel.(662)229-2800,654-5599 Fax.(662)359-1262-3
Auditor	Mr. Pradit Rodloytuk, C.P.A.(Thailand) No.218
	AST Master Office of 790/12 Thonglor Tower, Soi Tonglor 18, Sukhumvit Road 55,
	Kwaeng Klongtoey, Khet Wattana, Bangkok 10110, Thailand.
	Tel.(662)381-5716, (662)381-8016
Legal Advisor	Mr. Wanchandr Sivaboonyawongse
	No. 51 Trok Srirubsuk, Kwaeng Taradbangkhen, Khet Laksi, Bangkok 10210, Thailand
	Telephone & Fax. (662) 521-4501
Financial	Siam Commercial Bank Public Co., Ltd.
Institution	Mizuho Corporate Bank, Ltd. – Bangkok Office.
	Thanachart Bank Public Co., Ltd.
	Krungthai Bank Public Co., Ltd.

### Part 2

# Management and Corporate Governance

- 7. Securities and Shareholder information.
  - 7.1 Register capital securities and paid-up capital securities
    - The Company's registered capital is 381,146,251 baht, paid up of 381,145,725 baht, divided into 381,145,725 common shares and each with par value of 1 baht.
    - The company has no other securities such as preference share, warrant, debenture share chiefly.

# 7.2 Shareholders

- Names of main shareholders at the day of closing register book to suspend transferring shares for the right in attending Ordinary Shareholder Meeting are as follows:

At March 2	0,2014	At March 14,2	013
Shares	%	Shares	%
83,526,100	21.91	66,755,700	17.51
24,029,695	6.30	13,318,695	3.49
19,057,313	5.00	19,057,313	5.00
18,030,830	4.73	18,030,830	4.73
15,346,200	4.03	15,346,200	4.03
11,434,500	3.00	-	-
8,837,730	2.32	8,837,730	2.32
7,800,065	2.05	-	-
7,384,000	1.94	-	-
7,353,600	1.93	-	-
6,261,750	1.64	6,261,750	1.64
6,105,309	1.60	6,105,309	1.60
-	-	50,440,665	13.23
-	-	25,789,335	6.77
215,167,092	56.45	229,943,527	60.32
	Shares  83,526,100  24,029,695  19,057,313  18,030,830  15,346,200  11,434,500  8,837,730  7,800,065  7,384,000  7,353,600  6,261,750  6,105,309  -	83,526,100       21.91         24,029,695       6.30         19,057,313       5.00         18,030,830       4.73         15,346,200       4.03         11,434,500       3.00         8,837,730       2.32         7,800,065       2.05         7,384,000       1.94         7,353,600       1.93         6,261,750       1.64         6,105,309       1.60         -       -         -       -         -       -         -       -	Shares         %         Shares           83,526,100         21.91         66,755,700           24,029,695         6.30         13,318,695           19,057,313         5.00         19,057,313           18,030,830         4.73         18,030,830           15,346,200         4.03         15,346,200           11,434,500         3.00         -           8,837,730         2.32         8,837,730           7,800,065         2.05         -           7,384,000         1.94         -           7,353,600         1.93         -           6,261,750         1.64         6,261,750           6,105,309         1.60         6,105,309           -         50,440,665           -         25,789,335

Remark: at December 26, 2013, Itochu Corporation and Itochu (Thailand) Ltd. have sold all holding shares.

	А	t March 20, 201	4	А	t March 14, 201	3
Items	No. of holders	Shares	%	No. of holders	Shares	%
Thai nationality	2,179	297,043,981	77.93	2,332	227,268,181	59.63
Foreign nationality	37	84,101,744	22.07	39	153,877,544	40.37
Total shareholders	2,216	381,145,725	100.00	2,371	381,145,725	100.00
- Taiwanese	13	60,103,878	15.77	10	52,480,878	13.77
- Japanese	10	22,758,595	5.97	13	99,038,595	25.98
- Hong Kong	1	620,000	0.16	-	-	-
- USA	3	330,876	0.09	3	330,876	0.09
- English	4	224,388	0.06	4	224,388	0.06
- Swiss	1	18,150	0.01	2	1,756,950	0.46
- Others	5	45,857	0.01	7	45,857	0.01

- The company holds the share in Agrifood Processing Co., Ltd., (subsidiary company) by holding the shares 100%.
- The company has no agreement between main shareholders that will impact toward issuance and selling propose of securities or work execution of the company.

	А	t March 20, 201	4	A <sup>-</sup>	t March 14, 201	3
Strategic Shareholder	No. of holders	Shares	%	No. of holders	Shares	%
Directors and Executive including related person and who have relationship	30	153,516,637	40.28	29	127,489,673	33.45
Shareholder more than 5% with counting include related person	2	43,087,008	11.30	4	95,287,313,	25.00
Small shareholders	2,029	184,539,206	48.42	2,185	158,365,620	41.55
Holing lower 1 unit of buying-selling	155	2,874	-	153	3,119	-
Total	2,216	381,145,725	100.00	2,371	381,145,725	100.00

	At	March 20, 2014	1	At	March 14, 201	3
Strategic Shareholder	No. of holders	Shares	%	No. of holders	Shares	%
Hold excess 0.5% of share	36	289,797,728	76.03	29	285,579,303	74.93
Hold not excess 0.5% of share but not lower 1 unit of buying-selling	2,025	91,345,123	23.97	2,189	95,287,313,	25.07
Hold share lower 1 unit of buying- selling	155	2,874	-	153	3,119	-
Total	2,216	381,145,725	100.00	2,371	381,145,725	100.00

#### Names of Institution Shareholders of the company

		At March 20	0, 2014	At March	14, 2013
	Name	Shares	%	Shares	%
1	Nomura Securities Co., Ltd.	19,057,313	5.00	19,057,313	5.00
2	Kim Eng Securities (Hong Kong) Ltd.	620,000	0.16	-	-
3	Bank Julius Baer and Co., Ltd.	-	-	1,738,800	0.46
4	Commerz Bank Aktiengesellschaft	29,040	0.01	29,040	0.01
5	Land and House Bank PCL.	18,150	0.01	18,150	-
6	The Securities Srimite PCL.	330	-	330	-
7	The Securities Seamico PCL.	88	-	-	-
	Total	19,724,921	5.18	20,843,633	5.47

### Rights and equality of shareholders

Board of Company has fully realized an important of shareholders by intending the shareholders to be treated equally on the process of good corporate governance. The Company then opens a chance for the shareholders to participate by presenting the subject that think it important to put in the agenda of Ordinary Shareholder Meeting and presenting person name of knowledgeable, competent and appropriate qualified for receiving consideration of electing as company director and enable to send the question concerning agenda of meeting to the Board of Director in advanced before meeting day and the company is still aware of the right of shareholders in receiving the company information with correct, sufficient, in time and equal to make decision in Shareholder Meeting. Therefore, in every Shareholder Meeting, the company will send a letter of convening meeting with document information for meeting that contains full details and sufficient inclusive Board of Company comments in every agenda toward securities registrar of the company in order to reach in hand of the shareholders before meeting 21 days as fixed by law and the shareholders are still able to study an information for meeting in advanced through website of the company at least 30 days before Shareholder Meeting day to open a chance to the shareholders having time to study such information in details. Besides, the company has still given facilities to the shareholders in participating the Shareholders Meeting by fixing day, time and venue to reach convenient and having appropriate size for serving meeting attendant sufficiently and in case the shareholders are unable to attend the meeting by themselves then able to delegate other persons or Independent Director of either of their company to attend and cast a vote by proxy.

#### Shareholders' Meetings

Board of Company managed to have Shareholder Meeting and it is Annual Ordinary Meeting within 4 months from the date of cycle year of account and extraordinary shareholder meeting in case of asking special resolution from shareholders. The Company pays an important to every shareholder both institution shareholders and small shareholders, the company then invites and supports institution shareholders and small shareholders to join the meeting in order to inquire suspicion express one's thought and give various advise that will be useful toward conductive business in which the company is ready to give facilities to every shareholders equally and uses the rights to vote transparently, justice by providing to have the meeting set in agenda order that formulated in an invitation letter. For electing agenda of directors, the company has separated the matter to allow the shareholders use the rights to vote for electing directors individually along with arrange to have an representative of the shareholders in counting the vote for correction and make disclosure of the shareholder meeting resolution with voting result at time 09.00 a.m. of the next working day from the date of shareholder meeting and arrange completely of meeting report and diffuse meeting report toward the Securities and Stock Exchange of Thailand and report through the company website within 14 days from the date of shareholder meeting.

Basis and method of casting a vote in electing director are as follows:

- 1. One shareholder has a vote equal to one share/one vote.
- 2. Each shareholder must use all existing vote as 1 to elect one person or many persons as director but can't share the vote to anyone more or less.
- 3. A person which receives maximum vote respectively shall be elected as director equal to number of available director as it must be and must elect in that time. In case a person which is elected respectively by having equal vote exceed number of director that must have or must elect in that time, let the Chairman vote for arbitrating.
  - 7.3 Other securities issuance
    The company issues the securities as ordinary share only, not issues other securities such as preference share or warrant or debenture share chiefly.
  - 7.4 Dividend payment policy

Normally, the company has a policy to pay dividend not less than 60% of net profit except in case there is a plan to expand investment, then will consider to paid dividend as financial appropriate.

### Record of Dividend

Year	Rate (Baht/share)	Amount of shares (Shares)	Date of closing register book for the right of dividend	Dividend payment dates
2011	0.14	381,145,725	Mar.13-14,2012	May 11,2012
2012	0.28	381,145,725	Mar.13-14,2013	May 10,2013
2013	0.31	381,145,725	Mar.19-20,1014	May 12,2014
2014	0.10	381,145,725	Mar.12-13,2015	May 14,2015

Items	Unit	2014	2013	2012	2011
Net profit Consolidated	,000baht	60,426	135,818	174,062	55,796
Amount of shares	,000shares	381,146	381,146	381,146	381,146
Par value	Baht/share	1.00	1.00	1.00	1.00
Profit per shares	Baht/share	0.16	0.36	0.46	0.15

Items	Unit	2014	2013	2012	2011
Book value	Baht/share	3.33	3.48	3.41	3.07
Annual dividend	,000baht	38,115	118,155	106,721	53,360
Annual dividend	Baht/share	***0.10	0.31	0.28	0.14
Payout ratio	%	63.08	87.00	61.31	95.63

Remark: Ratio of dividend payment and dividend payout date from an operation result of the year 2014\*\*\* are still uncertain. It depends on the resolution of Ordinary Shareholder Meeting for annual 2015 which will be meeting on April 28, 2015.

### 8. Management structure

8.1 Board of company Board of Company

Names	Position	Type of director
Mr. Prayoon Pholpipattanaphong	Chairman	Executive director
2. Mr. Prapas Pholpipattanaphong	Managing Director	Executive director
3. Mr. Suwat Phongphasura	Director	Executive director
4. Mr. Prayuth Pholpipatanaphong	Director	Executive director
5. Mr. Ankoon Pholpipattanaphong	Director	Executive director
6. Mr. Lan, Mu - Chiou	Director	Non-executive director
7. Mr. Amnuay Yossuck	Director	Independent director
8. Mr. Ampon Ruayfupant	Director	Independent director
9. Dr. Phusit Wonglorsaichon	Director	Independent director
10. Miss Darunee Ruangtham	Director	Independent director

### **Board of Audit Committee**

Names	Position	Type of director
1. Mr. Amnuay Yossuck	Chairman	Independent director
2. Mr. Ampon Ruayfupant	Director	Independent director
3. Miss Darunee Ruangtham	Director	Independent director

Mr. Ampon Ruayfupant - Master of Business-Finance, Cornell University, New York, USA., have good knowledge and experience in the field of financials and accounting.

 $By \ Mr. \ Suphot \ \ Sutthiprapa, Assistant \ Internal \ Audit \ Manager \ as \ Secretary \ to \ the \ Board \ of \ Audit \ Committee$ 

# **Board of Executive Directors**

Names	Position	Type of director
Mr. Prayoon Pholpipattanaphong	Chairman	Executive director
2. Mr. Prapas Pholpipattanaphong	Managing Director	Executive director
3. Mr. Suwat Phongphasura	Director	Executive director
4. Mr. Prayuth Pholpipatanaphong	Director	Executive director
5. Mr. Ankoon Pholpipattanaphong	Director & Secretary	Executive director

# Board of Nomination and Remuneration Committee

Names	Position	Type of director
1. Mr. Amnuay Yossuck	Chairman	Independent director
2. Mr. Ampon Ruayfupant	Director	Independent director
3. Mr. Prapas Pholpipattanaphong	Director	Executive director
4. Mr. Wanchandr Sivaboonyawongs	Director & Secretary	Legal Advisor

# Board of Corporate Governance Committee

Names	Position	Type of director
Mr. Prayuth Pholpipatanaphong	Chairman	Executive director
2. Mr. Ankoon Pholpipattanaphong	Director	Executive director
3. Mr. Ampon Ruayfupant	Director	Independent director
4. Dr. Phusit Wonglorsaichon	Director	Independent director
5. Mr. Sakda Phimmuang	Director & Secretary	Accounting Manager
6. Mr. Vanchandr Sivaboonyawongse	Consultant	Law advisor

# Board of Risk Management Committee

Names	Position	Type of director
1.Mr.Prapas Pholpipattanaphong	Chairman	Executive director
2.Mr.Suwat Phongphasrra	Director	Executive director
3.Mr.Ankoon Pholpipattanaphong	Director	Executive director
4.Mr.Prayuth Pholpipatanaphong	Director	Executive director
5.Mr.Wanchandr Sivaboonyasongs	Director	Legal advisor
6.Mr.Sakda Phimmuang	Director & Secretary	Accounting manager

# <u>Directors</u> - Subsidiaries Company (Agrifood Processing Co., Ltd.)

- 1. Mr. Prayoon Pholpipattanaphong
- 2. Mr. Prapas Pholpipattanaphong
- 3. Mr. Suwat Phongphasura
- 4. Mr. Prayuth Pholpipatanaphong
- 5. Mr. Ankoon Pholpipattanaphong

# Biography of the Directors

### 1. Mr. Prayoon Pholpipattanaphong

Ivir. Prayoon Pholpipattanaphong	
Type of director	Executive director (Chairman of Board of Director)
Age	81 years
Education	Accounting profession
Other qualifications	Honorary Doctor, Agricultural, Maejoe University
Director training program/year	DAP-15/2004
Experience	Chairman of Chiangmai Frozen Foods PCL., from Nov. 3, 1988-present
Positions in other listed companies	None
Positions in non-listed companies	Chairman of Agrifood Processing Co., Ltd., from Jun. 6, 2003-present
Positions in rival companies / related companies	None
Meeting attendance in 2014	Board of Director Meeting 5 / 5 times Board of Executive Director Meeting 4 / 4 times
Date and no. of years on the board	November 3, 1988, 27 years
CM Shareholding on Dec. 31'2014	306,517 shares or 0.08%

# 2. Mr. Prapas Pholpipattanaphong

Type of director	Executive director (Managing Director)
Age	66 years
Education	High school certificate
Director training program/year	DAP-8/2004

Experience	Managing Director of Chiangmai Frozen Foods PCL., from Nov. 3, 1988-present
Positions in other listed companies	None
Positions in non-listed companies	Director of Agrifood Processing Co., Ltd., from Jun. 6, 2003-present
Positions in rival companies / related companies	None
Meeting attendance in 2014	Board of Director Meeting 5 / 5 times Executive Director Meeting 4 / 4 times Board of Nomination & Remuneration Meeting 2 / 2 time Board of Risk Management Meeting 1 / 1 time
Date and no. of years on the board	November 3, 1988, 27 years
CM Shareholding on Dec. 31'2014	Private 10,007,830 shares or 2.63%  Spouse 5,338,370 shares or 1.40%  Total 15,346,200 shares or 4.03%

3. Mr. Suwat Phongphasura

3. Mr. Suwat Phongphasura	
Type of director	Executive director
Age	73 years
Education	High school certificate
Director training program/year	DAP-12/2004
Experience	Executive director of Chiangmai Frozen Foods PCL.,
	from Nov. 3, 1988-present
	Authorized director of Chiangmai Frozen Foods PCL
	from Mar. 25, 1997 – present.
Positions in listed companies	None
Positions in non-listed companies	Director of Agrifood Processing Co., Ltd., from Jun. 24,2005-present
Positions in rival companies / related companies	None
Meeting attendance in 2014	Board of Director Meeting 4 / 5 times
	Board of Executive Director Meeting 4 / 4 times
	Board of Risk Management Meeting 1 / 1 time
Date and no. of years on the board	November 3, 1988, 27 years
CM Shareholding on Dec. 31'2014	2,450,250 shares or 0.64%

4. Mr. Prayuth Pholpipatanaphong

Type of director	Executive director
Age	68 years

Education	Bachelor of Science, Chulalongkorn University
Director training program/year	None
Experience	Business Development Manager-Chiangmai Frozen Foods PCL.,
	from Jan. 2, 2003-present
	Executive director-Chiangmai Frozen Foods PCL.,
	from Apr. 30, 2010-present
	Director- Esso Thailand(2000-2001)
Positions in listed companies	None
Positions in non-listed companies	Executive Director- Agrifood Processing Co., Ltd., from Jun. 6, 2003-
	present
Positions in rival companies / related companies	None
Meeting attendance in 2014	Board of Director Meeting 5 / 5 times
Ü	Board of Executive Director Meeting 4 / 4 times
	Board of Corporate Governance Meeting 2 / 2 time
	Board of Risk Management Meeting 1 / 1 time
Date and no. of years on the board	April 30, 2010, 5 years
CM Shareholding on Dec. 31'2014	None

5. Mr. Ankoon Pholpipattanaphong

Type of director	Executive director (Asst. Managing Director, Secretary)
Age	45 years
Education	Master of Business Administration- Colorado University
	Bachelor of Communication, Bangkok University
Director training program/year	DAP-12/2004, UFS-10/2005
Experience	Executive director & Marketing Manager of Chiangmai Frozen Foods PCL.,
	from Apr. 27, 2000-present
	Assis.Managing Director of Chiangmai Frozen Foods PCL.,
	from Feb. 1, 2007-present
	Company's Secretary of Chiangmai Frozen Foods PCL.,
	from Feb. 28, 2008-present
Positions in listed companies	None
Positions in non-listed companies	Authorized director of Agrifood Processing Co., Ltd.,
	from Jun. 6, 2003-present
Positions in rival companies / related companies	None
Meeting attendance in 2014	Board of Director Meeting 5 / 5 times
	Board of Executive Director Meeting 4 / 4 times
	Board of Corporate Governance Meeting 2 / 2 time
	Board of Risk Management Meeting 1 / 1 time

Date and no. of years on the board	April 27, 2000, 15 years			
CM Shareholding on Dec. 31'2014	Private       3,702,600 shares or 0.96%         Spouse       181,500 shares or 0.05%         Child       363,000 shares or 0.10%         Total       4,247,100 shares or 1.11%			

# 6. Mr. Lan Mu Chiou

b. IVII. Lan IVIU Chiou						
Type of director	Non-executive director					
Age	67 years					
Education	High school certificate					
Director training program/year	None					
Experience	Director of Chiangmai Frozen Foods PCL., from Nov. 3,1988-present					
Positions in listed companies	None					
Positions in non-listed companies	None					
Positions in rival companies / related companies	None					
Meeting attendance in 2014	Board of Director Meeting 3 / 5 times					
Date and no. of years on the board	November 3,1988, 27 years					
CM Shareholding on Dec. 31'2014	Private 12,886,724 shares or 3.38% Spouse 5,144,106 shares or 1.35% Total 18,030,830 shares or 4.73%					

# 7. Mr. Santichai Suakanonth

Index and art diseases (Chairman of Doord of Audit Constitution)
Independent director (Chairman of Board of Audit Committee)
81 years
Bachelor of Commercial, Thammasat University
Bachelor of Accounting, Thammasat University
Certified Public Accountant Registration No. 422
DAP-15/2004, ACP13/2006
Manager of Krungsriayudhya Bank, Pernchit Office (1993-1995)
Independent Director-Chiangmai Frozen Foods PCL.,
from Nov. 20, 1992-present
None
None
None

Meeting attendance in 2014	Board of Director Meeting 2 / 2 times  Board of Audit Committee Meeting 1 / 1 times  Board of Nomination & Remuneration Meeting 1 / 2 time
Date and no. of years on the board	November 20, 1992, 22 years
CM Shareholding on Apr. 23'2014	45,738 shares or 0.01%

8. Mr. Amnuay Yossuck

Type of director	Independent director (Chairman of Audit Committee)
Age	78 years
Education	Master of Economic (Agriculture), Arisona University
	Bachelor of Economics, Thammasat University
Other qualification	Honorary Doctor, Cooperative Agricultural, Maejoe University
Director training program/year	DAP-15/2004
Experience	Deputy Minister, Ministry of Public Health(1981-1983)
	Deputy Minister, Ministry of Finance (1983-1985)
	Deputy Minister, Ministry of Commerce (1985-1986)
	Prime Minister Adviser (1988-1990)
	Deputy Minister, Ministry of Foreign Affairs (1985-1986)
	Independent Director-Chiangmai Frozen Foods PCL.,
	from Mar. 12, 1993-present
Positions in listed companies	None
Positions in non-listed companies	Chairman of Board of Director of Piriyapol International (1986-present)
	President of Mae Joe University Council (1999-present)
Positions in rival companies / related	None
companies	
Meeting attendance in 2014	Board of Director Meeting 5 / 5 times
	Board of Audit Committee Meeting 4 / 4 times
	Board of Nomination & Remuneration Meeting 2 / 2 time
Date and no. of years on the board	March 12,1993, 22 years
CM Shareholding on Dec. 31'2014	667,920 shares or 0.18%

9. Mr. Ampon Ruayfupant

Type of director	Independent director (Audit Committee)			
Age	46 years			
Education	Master of Business-Finance, Cornell University Bachelor-Business Administration, Assumption University			
Director training program/year	None			
Experience	Risk Management Manager of GE Capital(1994-1996) Independent Director-Chiangmai Frozen Foods PCL.,			

	from Apr. 26, 2006-present Director-Amarin Printing PCL., from 2013-present)			
Positions in listed companies	Director-Amarin Printing PCL., from 2013-present)			
Positions in non-listed companies	Executive director of Pilot Knit Sport Wear Co., Ltd. (2000-present)			
Positions in rival companies / related companies	None			
Meeting attendance in 2014	Board of Director Meeting 5 / 5 times Board of Audit Committee Meeting 4 / 4 times Board of Nomination & Remuneration Meeting 2 / 2 times. Board of Corporate Governance Meeting 2/2 times			
Date and no. of years on the board	April 26,2006, 9 years			
CM Shareholding on Dec. 31'2014	71,874 shares or 0.02%			

10. Dr. Phusit Wonglorsaichon

Independent director
44 years
Ph.D - Business Administration Nova Southeastern University.
Ph.D - Education Chulalongkorn University.
Master of Business Administration (Honor) Indianapolis University.
Bachelor - Material Science, Ceramics Chulalongkorn University
None
Thai Chamber of Commercestarted Sep. 28, 2012-present
Independent Director-Chiangmai Frozen Foods PCL.,
from Apr. 30, 2010-present
None
None
None
Board of Director Meeting 5 / 5 times
Board of Corporate Governance 2/2 times
April 30, 2010, 5 years
None

# 11. Miss Darunee Ruangtham

Type of director	Independent director (Audit Committee)			
Age	57 years			
Education	Master Degree-Business Management, Tampa Collage, Florida, USA Bachelor Degree-Computer Science, Tampa Collage, Florida, USA			

	Bachelor Degree-Business Administration Major in Finance & Banking,			
	Assumption University			
	Financial Thinking for Finance Manager - Sasin			
Director training program/year	None			
Experience	Independent Director-Chiangmai Frozen Foods PCL.,			
	from Apr.'2014-present			
	Authorized Director, The Regent Cha-am from Oct.'2004-present			
	Manager, Assets & Finance Management, the Regent Group from May '1993-present			
	Finance Manager, the Regent Group from Jul.'1988 – Jan.'1992			
	Finance Department, Fuji Xerox Co., Ltd., from 1980-1983			
Positions in listed companies	None			
Positions in non-listed companies	Authorized Director, The Regent Cha-am from Oct.'2004-present			
	Manager, Assets & Finance Management, the Regent Group			
	from May'1993-present			
Positions in rival companies / related companies	None			
Meeting attendance in 2014	Board of Director Meeting 3 / 3 times			
	Board of Audit Committee Meeting 2 / 2 times			
Date and no. of years on the board	Company Director on April 23,2014, 1 year and Audit Committee on May 15, 2014			
CM Shareholding on Dec. 31'2014	114,856 shares or 0.03%			

### Other important information of directors, independent directors and high rank executives

- Directors or high rank executives of the company have not ever been the officials or partners of outside public account company that the company was using the service in last 2 years.
- No independent directors of the company hold an office in registered company in the Securities and Stock Exchange more than 3 places.
- No executive of the company hold an office more than 3 places.
- The company has at least one none executive having working experience in related with company business.

Change on holding securities of company director in the cycle year of 2014

			Hold the	Hold the	
	Names - Surname	Position	share, beginning of the year	share, end of the year	Change
1	Mr.Prayoon Pholpipattanaohong	Chairman	306,517	306,517	-
	Nortern Agricultural Co., Ltd.		83,526,100	83,526,100	-

(unit: shares)

	Names - Surname		Position	Hold the share, beginning of the year	Hold the share, end of the year	Change
	Total			83,832,617	83,832,617	-
2	Mr.Prapas	Private	Managing Director	10,077,830	10,077,830	-
	Pholpipattanaphong	Spouse		6,338,370	5,338,370	-
		Total		15,346,200	15,346,200	-
3	Mr.Suwat Phongphasura		Executive Director	2,450,250	2,450,250	-
4	Mr.Prayuth Pholpipatanaphong		Executive Director	-	-	-
5	Mr.Ankoon	Private	Executive	3,702,600	3,702,600	-
	Pholpipattanaphong	Spouse	Director	181,500	181,500	-
		Child		363,000	363,000	-
		Total		4,247,100	4,247,100	-
6	Mr.Lan, Mu-Chiou	Private	Director	12,886,724	12,886,724	-
		Spouse		5,144,106	5,144,106	-
		Total		18,030,830	18,030,830	-
7	Mr.Amnuay Yossuck		Independent Director	667,920	667,920	-
8	Mr.Ampon Yuayfupant		Independent Director	71,874	71,874	-
9	Dr.Phusit Wonglorsaichon		Independent Director	-	-	-
10	Miss Darunee Ruangtham		Independent Director	64,856	114,856	50,000
	Total			124,711,647	124,761,647	50,000
	% of paid capital of the company (381,145,725 shares)			32.72	32.73	0.01

Change on holding securities of Executive officers and Manager in the cycle year of 2014 (unit : shares)

	Names - Surname	Position	Hold the share, beginning of the year	Hold the share, end of the year	Change
1	Mr.Prayoon Pholpipattanaohong	Chairman	306,517	306,517	-
	Nortern Agricultural Co., Ltd.		83,526,100	83,526,100	-
	Total		83,832,617	83,832,617	-

				Hold the	Hold the	
				share,	share, end	
	Names - Surname		Position	beginning of	of the year	Change
				the year	or the year	
				,		
2	Mr.Prapas	Private	Managing Director	10,077,830	10,077,830	-
	Pholpipattanaphong					
		Spouse		6,338,370	5,338,370	-
		Total		15,346,200	15,346,200	_
		Total		13,340,200	13,340,200	
3	Mr.Suwat Phongphasura	1	Executive Director	2,450,250	2,450,250	-
4	Mr.Prayuth Pholpipatanaph	nong	Executive Director	-	-	-
5	Mr.Ankoon	Private	Executive	3,702,600	3,702,600	
3	Pholpipattanaphong	Private	Executive	3,702,600	3,702,600	-
	Filoipipattanaphong	Spouse	Director	181,500	181,500	-
		Child		363,000	363,000	-
		Tatal		4 2 4 7 4 0 0	4 2 4 7 4 0 0	
		Total		4,247,100	4,247,100	-
6	Mr. Sakda Phimmuang	<u> </u>	Accounting Manager	-	-	-
	0					
7	Miss Piyalak Chuapoodee		Plant Manager 1	-	-	-
8	Mr. Tummarat Charoensar	nti	Plant Manager 2	-	-	-
9	Mr. Rangsit Ojaroen		Office Manager 1	_	_	_
9	Wir. Karigsit Ojaroen		Office Manager 1	_	-	-
10	Miss Warissara Kangkanda		Office Manager 2	-	-	-
11	Miss Chanita Tiparadee		Vice Account Manager	-	-	-
12	NAITheorem Theorem		\(\(\text{i} = \cdot \text{Off}\):== \(\text{A} = \cdot \text{A} = \cdot \			
12	Miss Thanarat Thepyothin		Vice Office Manager	-	-	-
13	Mr. Pryaraj Koonprayong		Vice Plant Manager	_	-	_
14	Mr. Boonmee Saman		Vice Plant Manager	-	-	-
15	Mr. Thamom Chaiwong		Vice Quality Assurance			
			& Development	_	_	_
			Manager			
16	Mr. Chanwit Suwanrat		Vice Quality Assurance			
			& Development			
			Manager	-	-	-
17	Mr. Sairung Boontom	·	Assis. Office Manager	-	-	- 7
10	NA Mittous Konsus states		Assis Office Manager			
18	Mr. Wittaya Kumrangkeng		Assis. Office Manager	-	-	-
19	Mr. Suphot Sutthiprapa		Assis. Internal Audit	-	-	-
	2.1. 2.2.2		Manager			
· <u></u>	·					_

#### Important property and performance point of directors and executives

- 1. Is a director in registered company in the Securities and Stock Exchange not excess 3 places.
- 2. Must not ever been the officials or partners of public account company that the company was using the service in last 2 years.
- 3. Must manage to make buying-selling securities report of the company in order to report toward Securities and Stock Exchange within 3 working days and report to the company secretary or person that Board of Company assigned for acknowledgement.
- 4. Prohibit directors, executives to use internal information for buying-selling securities.
- 5. Must report of having common interest to the Board of Company for acknowledgement.
- 6. To make important subject among themselves must receive consideration and approval from Board of Company.

Holding an office as director in the subsidiary company (A), other registered companies (B), working experience in

### related business (C), accounting knowledge (D) and training as director in the previous year (E)

Name	Type of directors	А	В	С	D	Е
Mr. Prayoon Pholpipattanaphong	Chairman	1	-	Yes	Yes	-
Mr. Prapas Pholpipattanaphong	Managing Director	1	-	Yes	Yes	-
Mr. Suwat Phongphasura	Executive Director	1	-	Yes	Yes	-
Mr. Prayuth Pholpipatanaphong	Executive Director	1	-	-	Yes	-
Mr. Ankoon Pholpipattanaphong	Executive Director	1	-	Yes	Yes	-
Mr. Lan, Mu - Chiou	Non-executive Director	-	-	-	Yes	-
Mr. Amnuay Yossuck	Independent Director	-	-	-	Yes	-
Mr. Ampon Ruayfupant	Independent Director	-	1	-	Yes	-
Dr. Phusit Wonglorsaichon	Independent Director	-	-	-	Yes	-
Miss Darunee Ruangtham	Independent Director	-	-	-	Yes	-

### **Independent Directors definition**

- 1. Not holding a share excess 0.50% of paid capital of the company, subsidiary company, corporate company or related company, all this include a share hold by related person.
- 2. Be a director in registered company in the Securities and Stock Exchange not excess 3 places.
- 3. Not participate in administration, not be the officials, employee, advisor with regular salary or control authorize company, subsidiary company, corporate company, related company or company that major shareholder hold a share both direct and indirect or a person who has conflict of interest by must not having interest or having common interest in such character for not less than 2 years.

- 4. No relationship on business or service provider on profession public account to the company, subsidiary company, corporate company, related company or juristic person that having conflict of interest except would escape from such character not less than 2 years.
- 5. Is freely or not relate with executive section and major shareholder of the company.
- 6. Not be a director in others registered company in the group of the company, subsidiary company, corporate company, related company or the company that major shareholder hold a share both direct and indirect.
- 7. At least one independent director must have good knowledge and experience in the field of financials and accounting.
- 8. No prohibit character according to the policy of Corporate Governance of the company.
- 9. No prohibit character according to the formulated of Securities and Exchange Commission and Securities and Stock Exchange.

#### Limit of duty authority of Board of Company and Board of Executive Directors (Management Division)

#### Authority of Board of Company Authority of Board of Executive Directors Board of Company have an authority according 1. Formulate execution policy and operating to the regulation of the company which include direction to coordinate with the policy and supervision and management the company in objective of the company by intending to build accordance with laws, objective, regulation up security and maximum advantage to the and resolution at the shareholder meeting. company. 2. To formulate visibility, direction and tactics of 2. Oversee the management to proceed work as the company. formulated policy strictly. 3. To give approval for important tactics and important policy including objective, financial 3. Authorize in approving and making juristic act target and company plan also follow up, under the frame formulated by the Board of supervise to have practice as planned. Company. To manage having account system, financial **4.** Any other acts as assigned by the Board of report and auditing inclusive supervise for Company. having an internal control system and internal audit to be efficiently and effective. 5. To investigate supervising and manage to amend problem of conflicts of interest that may arise inclusive related subject. 6. To formulate line of risk management and supervise executive for having system or efficiently process in risk management. 7. To supervise in having system or mechanism of paying suitable remuneration to the high rank of executive to create inducement power both in short-run and long-run. 8. To supervise for having appropriately channel of communication with each group of shareholder and stakeholder of the company. 9. Allow to have disclosure of correct information, clear, transparent, reliably and high standard. 10. To be a leader and good example in practice.

### Balance of power for Non-executive Directors

Board of Company consists of 10 Directors as follows:

- 5 Executive Directors
- 1 Non-executive Directors
- 4 Independent Directors

Chairman of the company though it may have blood relationship with Managing Director but viewpoint in operation are freely each other, also structure of Board of Company comprises executive directors and non-executive directors in which in number of non-executive directors are having number of Independent Directors one third of the whole Board or not less than 3 persons make capable to inspect an administration freely. So every group of stakeholder can convince that the Chairman and Managing Director have performed their duty fairly, equality in their capacity as representative of shareholders and having balance of power appropriately.

#### Aggregation or segregation of positions

The Chairman and Managing Director are not the same person so as to make the role separated clearly.

#### Board of Directors' Meeting

 The Company formulates advance table of the Board of Director Meeting yearly by formulating to have a regular meeting at least one time/quarter and each director acknowledges of it. The Company have meeting plan in year 2015 details as follow:

Meeting No.	DD-MM-YY		
1	Thursday	February 26, 2015	
2	Thursday	May 14, 2015	
3	Friday	August 14, 2015	
4	Friday	November 13, 2015	

- 2. The Chairman and Managing Director joint in consideration for agenda meeting.
- 3. To manage in sending invitation letter for meeting, agenda of a meeting and document for meeting to the directors in advanced at least 7 days before meeting enable to have time for considering information sufficiently.
- 4. To formulate in having not less than two third of the directors attend the meeting with quorum when having considered to resolve in important matters such as list of obtained or distributed assets of the company and subsidiary company that impact to the company, expansion of investment project, formulate work level of executive power, formulate financial management policy and risk management above all.
- 5. In the meeting, if any director who is a stakeholder in the considering agenda, must depart from the meeting before begin considering in that agenda.
- 6. Every director has a right to present the subject to the agenda of a meeting, examine document for meeting and other important documents. If any doubt, other directors and management must operate for answering that doubt.
- 7. Company Secretary or one who has assigned must manage minutes of the Board of Director Meeting completely within time formulated by the laws.

Meeting attendance of each director concludes as follows:

		Attending meeting / total meeting (times)		
Name list	Period of rank hold	Normal meeting	Special meeting	Total
1.Mr. Prayoon Pholpipattanaphong	3 years	4/4	1/1	5/5
2.Mr. Prapas Pholpipattanaphong	3 years	4/4	1/1	5/5
3.Mr. Suwat Phongphasura	3 years	3/4	1/1	4/5
4.Mr. Prayuth Pholpipatanaphong	3 years	4/4	1/1	5/5
5.Mr. Ankoon Pholpipattanaphong	3 years	4/4	1/1	5/5
6.Mr. Lan, Mu-Chiou	3 years	3/4	-/1	3/5
7.Mr. Santichai Suakanonth	3 years	1/1	1/1	2/2
8.Mr. Amnuay Yossuck	3 years	4 / 4	1/1	5/5

		Attending mee	ting / total meeting	I meeting (times)	
Name list	Period of rank hold	Normal meeting	Special meeting	Total	
9.Mr. Ampon Ruayfupant	3 years	4 / 4	1/1	5/5	
10.Dr. Phusit Wonglorsaichon	3 years	4 / 4	1/1	5/5	
11.Miss Darunee Ruangtham	3 years	3/3	-	3/3	

Every director are having portion of attendance Board of Director Meeting, come to 94% of whole year meeting in the year 2014.

# Meeting attendance of each sub-committee concludes as follows:

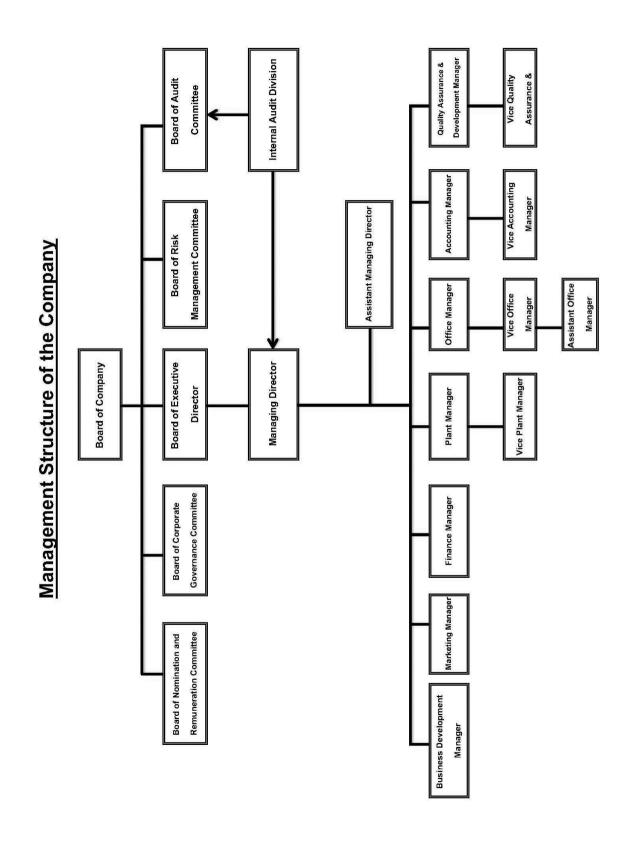
Remark: BED=Board of Executive Directors, BAC=Board of Audit Committee, BNR=Board of Nomination & Remuneration Committee, BCG=Board of Corporate Governance Committee, BRM=Board of Risk Management Committee

Name list	BED	BAC	BNR	BCG	BRM
1.Mr. Prayoon Pholpipattanaphong	4 / 4				
2.Mr. Prapas Pholpipattanaphong	4 / 4		2/2		1/1
3.Mr. Suwat Phongphasura	4 / 4				1/1
4.Mr. Prayuth Pholpipatanaphong	4/4			2/2	1/1
5.Mr. Ankoon Pholpipattanaphong	4 / 4			2/2	1/1
6.Mr. Santichai Suakanonth		4/4	1/2		
7.Mr. Amnuay Yossuck		4/4	2/2		
8.Mr. Ampon Ruayfupant		4/4	2/2	2/2	
9.Dr. Phusit Wonglorsaichon				2/2	
10.Mr.Wanchandr Sibaboonyawongse			2/2		-/1
11.Mr. Sakda Phimmuang				2/2	1/1

# 8.2 Executive officers and Manager

# Management , Executive Officers and Manager

Names	Position	Education
1.Mr.Prayoon Pholpipattangphong	Chairman	Accounting profession,
	Authorized Director	Honorary Doctor, Agricultural,
		Maejoe University
2.Mr. Prapas Pholpipattanaphong	Managing Director	High school certificate
	Authorized Director	
3.Mr. Suwat Phongphasura	Executive Director	High school certificate
	Authorized Director	
4.Mr. Prayuth Pholpipatanaphong	Executive Director	Bachelor of Science,
	Business Development Manager	Chulalongkorn University
5.Mr.Ankoon Pholpipattanaphong	Executive Director,	Master of Business Administration,
	Assistant Managing Director,	Colorado University
	Marketing Manager and	Bachelor of Communication,
	Company Secretary	Bangkok University
6.Mr.Sakda Phimmuang	Accounting Manager	Bachelor of Accounting, MBA
7.Miss Piyalak Chuapoodee	Plant Manager 1	Bachelor of Food Science
8.Mr. Tummarat Charoensanti	Plant Manager 2	Mechanical Engineer
9.Mr. Rangsit Ojaroen	Office Manager	Bachelor of Art in Economic
10.Miss Warissara Kangkanka	Office Manager	Diploma
11.Miss Chanita Tiparadee	Vice Accounting Manager	Bachelor of Accounting
12.Miss Thanarat Thepyothin	Vice Office Manager	M.SArt in Industrial Psychology
13.Mr.Piyaraj Koonprayong	Vice Plant Manager	Bachelor of Food Science
14.Mr. Boonmee Saman	Vice Plant Manager	Bachelor of Plant Science (Agronomy)
15.Mr. Thanom Chaiwong	Vice Quality Assurance &	Master of Food Science
	Development Manager	
16.Mr. Chanwit Suwannarat	Vice Quality Assurance &	Bachelor of Food Science
	Development Manager	
17.Mr. Sairung Boontom	Assis.Office Manager	Agricultural Education Horticulture
18 Mr. Suphot Sutthiprapa	Assis. Internal Audit Manager	Bachelor of Accounting and Business,
		Financial Management
19 Mr. Wittaya Kumlungkeng	Assis. Office Manager	Master of Business Administration



#### 8.3 Company's secretary

The Company manages to have company secretary to perform duty of governance activity of the Board

of Company inclusive to cooperate in the following various matters:

- To give primary advice to the directors concerning provision, rule, discipline and various regulations of the company and follow up to act properly and regularly inclusive alteration report of important point to the directors.
- To manage shareholder meeting and Board of Director Meeting in accordance with laws, regulation of the company and various practices.
- To record the proceedings of Shareholder Meeting and Board of Company Meeting inclusive follow up to act as resolution at the Shareholder Meeting and resolution at the Board of Company.
- To governance in having disclose information and report news in responsible part in accordance with discipline and provision of Securities and Stock Exchange of Thailand and Securities and Exchange Commission.
- To contact and communicate with General Shareholders to learn about various right and information of the company.
- To governance activity of the Board of Company.

#### 8.4 Remuneration for directors and executives

The Company has fixed clearly and transparently the remuneration for Directors and Executives in the appropriate basis to uphold as Directors and Executives with required qualification. The Directors that assigned as Audit Committee will receive additional remuneration according to the volume of work.

Remuneration amount: In the year 2014, the company has paid various remuneration to the Directors and Executives as following details:

#### Remuneration in value

<u>Directors</u> (Unit : Baht)

Names	Position	2014	2013
1.Mr. Prayoon Pholpipattanaphong	Chairman	400,000	400,000
2.Mr. Prapas Pholpipattanaphong	Managing Director	400,000	400,000
3.Mr. Suwat Phongphasura	Executive Director	400,000	400,000
4.Mr. Prayuth Pholpipatanaphong	Executive Director	400,000	400,000
5.Mr. Ankoon Pholpipattanaphong	Executive Director	400,000	400,000
6.Mr. Lan, Mu-Chiou	Director	400,000	400,000
7.Mr. Kenichi Tai	Director	33,333	400,000
8.Mr. Santichai Suakanonth	Independent Director	125,556	400,000
9.Mr. Amnuay Yossuck	Independent Director	400,000	400,000
10.Mr. Ampon Ruayfupant	Independent Director	400,000	400,000
11.Dr. Phusit Wonglorsaichon	Independent Director	400,000	400,000
12.Miss Darunee Ruangtham	Independent Director	277,260	-

Other remuneration such as meeting fee, bonus, insurance premium etc.	Directors 11 persons	None	None
Total		3,877,260	4,400,000

Audit Committee (Unit : Baht)

Names	Position	2014	2013
1.Mr. Amnuay Yossuck	Chairman	390,968	240,000
2.Mr. Santichai Suakanonth	Chairman	150,666	480,000
3.Mr. Ampon Ruayfupant	Director	240,000	240,000
4.Miss Darunee Ruangtham	Director	150,968	-
Other remuneration such as meeting fee, bo	nus, insurance premium	None	None
etc.			
Total		932,602	960,000

Mr. Amnuay Yossuck acts as Chairman of Board of Audit Committee on May 15, 2014 Miss Darunee Ruangtham holds as Audit Committee on May 15, 2014

Mr. Santichai Suakanonth quitted from the Chairman of Audit Committee on April 23, 2014

#### **Executive Directors and Executives**

Particular	Y	ear 2014	Year 2013		
i articular	No. of person	Total amount (baht)	No. of person	Total amount (baht)	
Salary	7	18,663,280	7	18,484,680	
Bonus, remuneration	7	5,752,735	7	6,271,535	
Cost of living	7	54,600	7	54,600	
Social security fund	7	63,000	7	50,400	
Provident fund	7	554,498	7	549,140	
Sub total	7	25,088,113	7	25,410,355	
Grand total		29,897,975		30,770,355	

Other remuneration not in value

- Director: none (such as meeting fee, bonus, insurance premium etc.)
- Executive Directors and Executives: Provident fund 3% of payroll, office car.

# Remuneration structure of Non-executive directors details as follow:

- Director's Remuneration for 5 persons each 400,000.00 baht per year.
- Remuneration for Chairman of Audit Committee amount 40,000.00 baht per month.
- Remuneration for 2 member of Audit Committee amount 20,000.00 baht per month.
- Other remuneration : None

#### Remuneration payment policy

Board of Nomination and Remuneration Committee perform duty in proposing remuneration of Board of Company, Board of Sub-Committee, Managing Director, Executives and High Rank Executives that suitable as increase work volume by compare with the same industrial information or remuneration information report of Thai Company Director Institution Promotion Co., Association or equal to remuneration in the previous year and are remuneration suitable with work volume, knowledge and ability that would last for directors and executives required by the company to propose the shareholders for considering approval every year in which the company has a policy to pay remuneration of Board of Company, Board of sub-committee, Managing Director, Executive Directors and High Rank of Executives in the suitable degree coordinate with directors task that have to perform in accordance with the laws and related discipline.

#### Personnel

Particular	Meal	Female	Total
Management/Administration Department	25	45	70
Manufacture/Technical Engineering Department	85	21	106
Daily employees	405	1,116	1,521
Total	515	1,182	1,697

- No change shall be made on number of employee or an dispute in labor during the passed three years.
- In the meeting of Board of Company No. 1/2014 on February 27, 2014 resolve to consent remuneration for Management, Executive Officers and Manager for annual 2014 amount 3,962,000.00 baht.
- The remuneration of the employees amount 274,767,384.-bahts comprises salary, wages, remuneration, bonus, overtime, diligent cowries, hospital charge, cost of insurance group, cost of living, provident fund 3% of salary, employee benefit when reach age limit of 60 years.
- Provide to have provident fund with name: Provident fund Thai Commercial Piemsub which already registered under no. 77/1997 by having Thai Commercial Public Company Limited as fund manager at the date of December 31, 2014. Fund membership specific part of Chiangmai Frozen Foods Public Company Limited have 169 persons and having saving money, add money and interest total amount 51,004,991.06 baht.
- The development on employee has made every year by inviting outside scholar to train and provide knowledge both in practical, safety on working and to cooperate in developing association. Besides, the company has sent them for training in various training institute regularly. In the year 2014, the company had training hour for the officials with average 5.55 hours/person/year or come to amount 9,639 hours.

### 9 Corporate governance

# 9.1 Policy of Corporate Governance

Board of Company have realized the important of Good Corporate Governance for clearness, to add limit of ability in work racing and add confident to the Shareholders, investors and every concerned, then have formulated the operation policy for cooperating governance by covering the following keystones:

- 1. The Company will serve the shareholders and stakeholders in equal manner with justice for everyone.
- 2. Board of Company are intended to build up lasting growth of the company in long-run, to execute the company activity with careful and caution under regulation frame of law and business morality. All this Board of Company will perform duty with full capability in order to produce maximum advantage toward the shareholders, and

- other stakeholders, also take care of not having conflict of interest arises and responsible toward decision and self-performance.
- The Company will operate with transparency, able to check and disclose sufficiently information to every party concern.
- 4. The Company will conduct the business with always thinking of risk and will execute risk appropriately.
- 5. The Company has formulated an important policy that will be the operation direction of the company in advance every year. Board of Company will pay an important toward internal control and inspection system by governance executive section to proceed as efficiency policy.
- 6. The Company has managed business morality to let directors, executives and every officer practice.

#### **Leadership and Vision**

Board of Director have considered to review and approve vision, company mission, renovate business ethics, Corporate Governance Policy and other sides policy to have suitable, coordinate with rule, regulation that exist in present and to be occur regularly in future at least every 5 years.

#### Conflict on interest

Board of Company have executed carefully and cautiously to prevent conflict of interest when incur any matter that may cause conflict of interest. Board of Audit Committee will learn about the subject that get conflict of interest and related subject and have considered the suitability thoroughly every time by formulating to have practice according to the basis of Securities of Stock Exchange in which prices and conditions as if doing subject with outsiders and disclose details, subject value, partnership, reason/necessity in the annual report and type 56-1 also have disclosed in notes to Financial Statements heading, general information and account with related person.

#### Various groups of stakeholders

Board of Company acknowledge and aware of the right of concerned stakeholders and have a policy to support in incurring a cooperation between the company with every group of stakeholders in creating advantage among themselves and take care firmly that all stakeholders have received well protected and served by the company pay important toward the right of every group of stakeholder such as officers, customers, co-partners, competitors, shareholders and think of safety and health, responsibility toward community and society, environment and national resources, human rights and misconduct and corruption resistant by formulating performance line for directors, executives and officials distinctly in business ethics and formulate as policy in the policy of Corporate Governance, manage to have channel for every group of stakeholder enable to grievance toward the company in case of not receiving justice from company performance whatever by directors, executives or officials. All this, the company can convince that grievance of every group of stakeholder are likely to receive protection and keep for secret. The Company shall proceed for inspecting as formulate process and find a remedy way quickly.

### **Business Morality**

Board of Company have permitted discipline of business morality to promote the directors, executives and every rank of officers to hold in practice regularly as usual which the directors, executives and every officers have signed for document concerning such discipline and confirmed in practice which regards as practical standard frame of the company, also all Board of Company have assigned one who responsible to follow up result of practice continuously and always revise such discipline appropriately. Business Morality 3<sup>rd</sup> revise edition which has received permission to modify from the Board of Company Meeting no. 1/2015 dated February 26, 2015 (2<sup>nd</sup> revise edition which has received permission to modify from the Board of Company Meeting no. 1/2013 dated February 26, 2013)

### Corporate Governance

Board of Company Director have an intently to build up the process of Good Corporate Governance that standardizes and allow scatter the practice to every rank of the officers of the whole company to create real culture of Good Corporate Governance, so wish the directors, executives and every officer to hold in practice according to the policy of Good Corporate Governance 3<sup>rd</sup> revise edition which has received permission to modify from the Board of Company Meeting no. 1/2015 dated February 26, 2015 (2<sup>nd</sup> revise edition which has received permission to modify from the Board of Company Meeting no. 1/2013 dated February 26, 2013)

#### Corruption resistance

The Company pays an important concerning misconduct and corruption and regards as a part of policy in conducting business which the company formulates in the business ethics, heading: misconduct and corruption resistant and formulates in the policy of Corporate Governance – heading: "policy of misconduct and corruption resistant" so as directors, executives and every official to hold practice. In the meeting of Board of Company no. 4/2013 dated November 11, 2013 Board of Company have resolved to agree the company to show intentional in order to join cooperation of Thai private sector in resisting misconduct and in the meeting of Board of Company no. 1/2015 on February 26, 2015 have resolved to consent in managing policy of misconduct and corruption resistant in writing in order to be an performance line distinctly in conducting business and intends to develop to an organization sustainable.

#### 9.2 Sub Committees

The Board of Company have appointed Board of Sub-committee to help in governing the activity of the company as follows:

#### **Board of Executive Directors**

Established on January 4, 2000 consist of 3 Executive Directors, appointed more 1 person on March 22, 2005 and more 1 person on August 13, 2010 total 5 persons by formulating authority as follows:

- 1. To formulate an executive policy and operation direction to coordinate with policy and company objectives with intends to create security and maximum advantage to the company.
- 2. To governance the management to proceed as policy that formulate with efficiently and effectively.
- 3. To have authority to consent in buying assets investment, other expenditures and/or borrow money in the credit line as formulated by Board of Company.
- 4. To act others as assigned by Board of Company.

"Mr. Prayoon Pholpipattanaphong, Chairman or Mr. Prapas Pholpipattanaphong, Managing Director or Mr. Suwat Phongphasura, Director gives signature and stamp of the company"

### **Board of Audit Committee**

Established on August 28, 1998 with holding term each time 3 years, consist of 3 directors which are all Independent Directors and one Independent Director namely: Mr. Ampon Ruayfupant is knowledgeable in accounting and financial which names are as follows:

- 1. Mr. Amnuay Yossuck Chairman
- 2. Mr. Ampon Ruayfupant Audit Committee
- 3. Miss Darunee Ruangtham Audit Committee

By Mr. Suphot Sutthiprapa, Assistant Internal Audit Manager as Secretary to the Board of Audit Committee

#### **Board of Audit Committee authority**

- 1. Have an authority in proposing to appoint and quit employ external auditor.
- 2. Have an authority in proposing to appoint, transfer and quit employ Internal Audit.
- 3. To verify financial statements of the company to be in accordance with generally accepted auditing standards.
- 4. Inspect sufficiency of internal control system.
- 5. Inspect sufficiency of risk protection and misconduct and corruption resistant.
- 6. Manage to report performance work of Board of Audit Committee.
- 7. Other performance works concerning with inspect activity as assigned by Board of Company.

# Report of Board of Audit Committee

During the year 2014, the Board of Audit Committee conducted 4 meetings by inviting Auditors, Management and Internal Auditor. The significant tasks could be summarized as follows:

- Reviewed the Financial Statements quarterly and Annual Financial Statements of 2014 and adequately
  listen the clear explanations and report from the Management and Auditor in related subject,
  therefore, the Audit Committee were of a same opinion with the External Auditors that said quarterly
  annual financial statements were correct in essence in conformity with the generally accepted
  accounting principles.
- Reviewed the disclosure of connected and related information between the company, subsidiary company and concerned company and it was of opinion that such related information were adequately and correctly disclosed.
- 3. Reviewed the compliance with the laws and regulation of Securities and Stock Exchange and related laws with the company business and not found any point in the matter of not acting in accordance with the law of Securities and Securities of Stock Exchange and related laws with the company business.
- 4. Promoted the independence of internal audit operation, agreeing with annual internal audit plan and reviewing to have the adequacy and effective internal control system and risk management, evaluate to have the adequacy of internal control system accordance with guideline of The Securities and Exchange Commission (SEC) that are factor of Control Environment, Risk Assessment, Control Activities, Information & Communication and Monitoring Activities. In summary, The Board of Audit Committee reviewed and determined that to have the adequacy and effective internal control system and risk management and found no significant weakness of control that may have adverse impact.
- Considered to propose the Board of Company for asking approval to appoint Auditor and audit fees for annual 2015 by proposing Auditor of AST Master Office who is independence and approved by the office of SEC.

#### Board of Nomination & Remuneration Committee

Established on August 13, 2009 with holding term each time 3 years. There are 5 Directors, consist of 3 Independent Directors, 1 Executive Director and 1 Legal Advisor in which Independent Director performs duty as Chairman, having an authority to select appropriate qualified person to be director as provision of the company and qualified as the provision of Securities and Stock Exchange of Thailand and Securities and Exchange Commission to present toward Board of Company to consider for approval and present to the Shareholder Meeting for appointing and have an authority to consider the style and basis of paying remuneration of directors to recommend an opinion toward Board of Company and Board of Company will present in the Shareholder Meeting for approval.

# Report of Board of Nomination and Remuneration Committee

In the year 2014, Board of Nomination and Remuneration Committee had gathered 2 times meeting. Board of Director had attended meeting and looked for the director to replace completed term director in which Board of Director were of the same opinion that those completed term directors were of knowledgeable with capable, experience in agriculture industry business management and excellent financial statement, had devoted in performing duty of company directors continuously which were much useful to the company, then it is of opinion that should propose those completed term directors namely: 1) Mr. Prayoon Pholpipattanaphong, executive director 2) Mr. Ankoon Pholpipattanaphong, executive director 3) Mr. Lan, Mu-Chiou, non-executive director and 4) Mr. Ampon Ruayfupant, independent director to turn into company director once again, altogether, remuneration for these directors had already considered with a views that remuneration received at present is appropriated with the duty performed in their capacity as company directors.

The Company opens an opportunity for shareholders to propose name list of person having suitable property to be Independent Director of the company to replace complete term Independent Director. This year, the company opens an opportunity to propose name list from October 2, 2014 till January 9, 2015. When due time, it appears that no any shareholder propose name list for such purpose.

Board of Nomination and Remuneration Committee had performed the duty with always thinking of company benefits, to make reviewing the Charter to be up-to-date and review performance by using data bases in the same industry level and Board of Nomination and Remuneration Committee had made self-assessment which were annual assessment

result. For the result of assessment in the year 2014 which sum up overall that Board of Nomination and Remuneration Committee performed duty with attainable as target.

#### **Board of Corporate Governance Committee**

Appointed on November 12, 2012, having holding period of each 3 years. There are five directors consisting of Board of Company, executives and/or other qualified persons. At least one director of corporate governance must come from Independent Director which have an authority in arranging policy of corporate governance under the frame of laws, basis, discipline and regulations that are current issue of organization that perform duty on corporate governance such as The Stock Exchange of Thailand, Securities and Exchange Commission and related units through the guide line in good corporate governance that are international standard and provide advice to the directors, executives, officials of the company in performance duty as frame and basis of corporate governance policy so as to allow performance duty of directors and management of executive section to be in good manner, good resulting in performance and having appropriate continuation to be in accordance with expectancy of the shareholders and every group of stakeholders.

#### Report of Board of Corporate Governance Committee

In the year 2014, Board of Corporate Governance Committee had gathered 2 times meeting in order to renovate, modify the policy of Corporate Governance, Business ethics through the Charter of Board of Director and small board for appropriate and always up-to-date and perform duty with corporate governance to the directors, executives and officials to acknowledge the policy of Corporate Governance and business ethics for holding practice and found from assessment that the directors, executives and officials all well-acknowledge and held practice with satisfactory.

Board of Corporate Governance Committee had renovated, modified the policy of Corporate Governance, Business ethics and the Charter of Board of Corporate Governance Committee through oversee the directors, executives, officials to hold practice according to the policy of corporate governance and business ethics that company formulated and Board of Corporate Governance Committee had made self-assessment which were assessment annual result. For the result of assessment in the year 2014 with sum up overall that Board of Corporate Governance Committee had performed duty with attainable as target.

#### **Board of Risk Management Committee**

The company manages to have Board of Risk Management Committee comprise 4 Executive Directors, 1 Executive and 1 Legal Adviser to consider formulating the policy and system of risk management, follow up result in risk management from the process of pointing out, analyze, management assess, follow up and report in system inclusive to provide supporting by managing to have advisory of risk management process to various internal sections through follow up to have continuously and regularly practice to the whole company.

#### **Board of Risk Management Committee Report**

In the year 2014, Board of Risk Management Committee had gathered one time meeting in arrange to make policy of risk management in writing for being a guide line in risk management suitably and order to make assessment of risk management in each side, that were: producing side, business performance side, exchange rate side, goods quality side, management side, financial side and investor side. From assessment result found that the company could manage the risk in each side with very satisfactory made the company was still in good performance and acceptable of risk level.

Board of Risk Management had managed the risk of the company in many sides in order the company to have the least as possible on business risk and Board of Risk Management Committee had made self-assessment which were annual result assessment. For the result of assessment in the year 2014 with sum up overall that Board of Risk Management Committee had performed duty with attainable as target.

### 9.3 Selection of directors and executives

# Basis and process on select and appoint new director

The Company opens an opportunity for shareholders enable to propose person name which is non-prohibit person according to the Royal Act of Securities and Securities and Stock Exchange and provision of Securities and Exchange Commission and get along with company provision and person who is proposed the name must allow to propose the name for electing as Independent Director of the company in which this year the

company formulates to propose the name since October 2, 2014 till January 9, 2015 which the company has proposed details, basis and performance method on website of the company – www.cmfrozen.com under group "Investor Relations" heading: Rights of shareholder and notify through website of The Stock Exchange of Thailand – www.set.or.th.

Board of Nomination and Remuneration shall consider name list of person from recommending of shareholders (if any), name list from director information base and complete term director to select property of above said person to be in accordance with the laws and various basis through it must be a person to have profession skill, business talented in related with company business and/or having skill on accounting and financial inclusive necessary skill of Board of Director which still lacking by not restrict sex, age, race, religion and propose toward Board of Company for consideration and give approval and propose to the shareholder for consideration to select for appointing next person.

In the Shareholder Meeting must have shareholders and proxy from shareholders (if any) to attend meeting not less than 25 persons and must hold the shares total not less than one third of 381,145,725 shares to be as quorum.

Each shareholder has to use all theirs vote to elect one person or many persons as director but can't share the vote to either of them more or less.

To nominate director must receive approval from the Shareholder Meeting. The person who gets highest vote respectively will be elected as director according to the number of available directors or election that time. In case of the elected respective person who has equal vote exceed quota, final vote will be made by Chairman for arbitration.

#### Self - Assessment

The Company arranges to have performance result assessment of Board of Director every year which company secretary shall send form of such assessment to each director and collect to propose Chairman of Board of Nomination and Remuneration for assessing performance result and bring performance result to consult in the Board of Company Meeting. All this, various recommend that receive from performance result assessment of Board of Director, the company shall bring to use in revision working efficient of Board of Director so as to produce maximum advantage in corporate governance of the company.

### Descend plan

The Company executes a plan concerning development for recompensing the position with object in making preparation on manpower both in quality and volume to create continuation in appropriate administration for selecting and make preparation of suitable person in holding an office that is the main position of the company, for instance: company supreme executive inclusive important position in management structure or company conducting business or a position with specific skill, sharp talented or hard to recompense. So the company has formulated arrangement basis for descending plan such as important position, consideration basis and select through arrangement procedure of descend plan chiefly.

# Training and knowledge development

The Company has a policy to support new director in director curriculum training to enhance knowledge, understanding, role and duty of director through for acknowledging various regulations, rules, discipline and related laws.

- 9.4 Operation on corporate governance of subsidiary company
- The Company is a shareholder of Agrifood Processing Co., Ltd. (subsidiary company) at portion 100%, then having management policy in the subsidiary company as follows:
- The subsidiary company manages work under the same policy of Corporate Governance and business ethics with the company.
- The directors and executives are all represented from the company.

- Practical discipline and any provision of the subsidiary company have received resolution for approval from the company.
- To disclose financial status and operation result, related subject between the subsidiary company with related person, procurement or distribution of assets use the same basis of the company.
- The subsidiary company has appropriate and enough tightened of internal control system.
- Corporate Governance, approval on capital increase, reduce capital or dissolve activity must receive approval from the company.
- 9.5 Usage control of inner information

The Company has a policy and method to look after directors, executives and officials of the company in bringing internal information which does not yet disclose toward public to use for own sake and other persons and punishment, communicate for providing knowledge to the directors, executives and officials for acknowledgement and hold practice as follows:

- Provide knowledge to the directors including executives concerning the duty that must report of self-holding securities, married couple and child of un-attain majority and lesson of penalty formulation according to Royal Act of Securities and Stock Exchange of 1992 and according to the provision of Securities and Stock Exchange of Thailand.
- Prohibit the directors, executives and officials whose acknowledge important essence of internal information which effects toward change of par value of company securities to disclose information or use internal information or make buying-selling securities or persuade other persons buying-selling securities of the company both direct or indirect way. Whatever, such act would do for own interest or others. Before financial statements or internal information would disclose toward public, persons whose concern with internal information must not disclose that information to other persons to know until it has informed that information to the Stock Exchange of Thailand.

Penalty measurement, if violate such discipline, the company regards as guilty in discipline according to the company working regulation by considering punish according to circumstances for instance: warning by speech, warning in writing, condone a fault through quit employ out-of-status from officials with the cause of expel, dismiss or quit as the case may be.

#### 9.6 Audit fee

According to the resolution at Ordinary Shareholder Meeting for annual year 2014 approved to select AST Master Office Co., Ltd., by having 1) Mr. Pradit Rodloytuk, register no. 218 and 2) Miss Nongram Laohaareedilok, register no. 4334 are doing inspect financial statements of the company for annual year 2014 which are an Auditor of having independence4, reliably and are an Auditor whose receive approval from Securities and Exchange Commission.

- The Company and Subsidiaries paid audit fees for 2014 amount 750,000 baht.
- Other service: none
- $9.7\,\,$  To act in accordance with the Code of best practices of SET.

The Company has acted in accordance with the Code of best practices very well in which the company has made self-assessment of the Board of Director every year and has tried to improve to allow administration to be according to the practical of Securities and Stock Exchange of Thailand, business ethics and Corporate Governance policy in which the company has received selecting consideration to accept good prominent award type register company award in the field of operation result for annual 2013 and the company has still received better points from CG and AGM assessment as follows:

Subjects		Ye	ar	
	2013	2012	2011	2010
Average point by adding up of CG assessment	-	87	81	82
AGM assessment point result	100	93.75	-	-

# 10. Social responsibility

Board of Company pays an important toward the development of community, society and environment to have strong and live together with sustainable and happy. The company then formulates the role, duty and responsibility of the directors, executives and officials of the company that have to treat toward community, society and environment in the business ethics principle of the company in order to allow the directors, executives and offices of the company to hold for practice.

In the year 2014, the company arranges to make report of responsibility toward society and environment separately from annual report, can see information from website: www.cmfrozen.com heading: Investor Relations.

Various policies for development on community, society and environment comprise:

#### a. Shareholder treatment policy

The Company holds the principle of equality treatment toward shareholders by having guide line as follows:

- The Company intends to create growth with quality and security in order the shareholders receive good return sustainable from efficient working and good business result of the company.
- The Company shall respect rights of shareholders in receiving equality necessary information and disclose business result, financial status along with support information that correct as the truth according to the Securities and Stock Exchange of Thailand and Securities and Exchange Commission formulated.
- The Company shall perform duty with honest, upright, transparent, fair in order to create conviction that any decision and act always think of maximum interest of every shareholder and every related group.
- The company shall control to have operation, act in accordance with company policy and develop performance to have better quality continuously.

#### b. Customer treatment policy

The Company has a policy to create satisfaction to customers then formulate a guide line as follows:

- The Company manages to have service system to create satisfaction to the customers by treating every customer with equality without choosing.
- The Company shall provide information concerning services completely, correct and not distort the facts with thinking of customer interest as main.
- The Company shall manage the system for the customers capable to grievance concerning services or conducting business of the company by rush proceed and return reply the customers at the best.
- The Company shall oversee an environment internal areas and vicinity of the factory and office to have safety toward life and customers possessions and one who contact business with the company.
- The Company has an intention to create impression and satisfaction with the customers in order the customers receive best services.

#### c. Co-trader treatment policy

The Company wish to see goods procure and services in accordance with standard measure and aim to develop and maintain sustainable relationship with co-traders and co-partners which have clear objective in the matter of goods quality and services that suits with money value, technique quality and reliable with each others, the company then has a guide line concerning goods procure and services procedure as follows:

- The Company manages to have competition on received information equality.
- The Company manages to have basis in assessment and select co-traders and co-partners with just.
- The Company manages to make contract form with appropriate co-traders and fair.

- The Company manages to have management and pursuit system to ensure that it having follow the condition of contract completely and protect misconduct and corruption in every step of procure procedure.
- The Company pays money to the co-traders and co-partners with on time according to the agreed payment condition.

#### d. Trade competitor treatment policy

The Company conducts business under rule frame of fair competition by holding the principle as follows:

- The Company shall not seek the secret information of trade competitors by the way of bad faith or not suitable.
- The Company shall conduct business under rule frame of good competition, not ruin fame of competitors by find fault with competitors.

# e. Creditor treatment policy

The Company has a policy to treat with creditor with fair by having guide line as follows:

- The Company shall maintain and follow the conditions toward creditors strictly.
- The Company shall control to return back loans and interest to every type of loan creditors completely with on time and follow the conditions of loan as agreed by not using loan in the way that contrary to the objective of loan.
- The Company shall administer the work to make creditors assure in financial status and ability in paying debt of the company.
- The Company shall report and provide correct information of the company and complete to the creditors.

#### f. Officials treatment policy

The Company is fully aware of human resources value and wish the personnel proud of organization by having working atmosphere like participate and progress in profession equality. The personnel shall receive potential promotion development to have knowledge talent throughout and continuously for creating value and uphold excellence in business. The Company then has a policy on remuneration and welfare, policy on knowledge development and officials potential, policy on safety and health and others policy by having guide line as follows:

- The Company selects a person for hiring to hold various offices with fair by thinking of property of each position, study qualification, experience and other provisions which necessary to work without obstruct in the matter of sex, age, race, religion.
- The Company formulates remuneration and welfare to the officials with fair, having suitability with knowledge and talent, condition and character of work, performance result and coordinate with operation result of the company both in shot-run and long-run by considering from business result of the company, administration and assessment result of whole organization.
- The Company supports the officials to receive training, knowledge development, talent, develop working potential to be higher in order to add working efficient and open opportunity for officials to progress in duty.
- The Company supports the officials to always receive related news as opportunity and as far as it can be done for adding efficient and good relationship in collaboration.

#### g. Treatment policy on safety and health

The Company is fully aware that safety and health are the basis responsibility of the company and is an important factor toward sustainable growth of organization, the company then formulate the policy that would give the officials and co-partners work safety and in accordance with provision of related law by:

- The Company shall find a way to protect accident, wounded and illness due to work performance with
  earnestly cooperation of every official inclusive to seek a way to get rid and control risk in un-safety
  work performance.
- The Company shall give cooperation with government unit and other organizations in suppressing emergency trouble or accident which happen from work performance quickly, efficient and cautious.
- The Company shall act in accordance with law and various regulations in the matter of safety strictly and shall bring management standard measure concerning reliable safety to be effective in case not yet available of laws and regulation formulated.
- The Company managed to have designing on equipments, making performance discipline, operation
  planning and officials training to have knowledge and understanding and receive sufficient information
  in the matter of working safety to protect danger which may happen from machines, working method
  or various diseases.
- The Officials whose join working by having illegal narcotics essence in the body system or having liquor
  power or other narcotics essence in a level that able to cause damage on performance would receive
  punishment by discipline as company regulation.
- Statistics on accident to cease work for about 3 days come to 2.26 persons / 1,000 persons.

#### h. Participation development on community and society policy

In order to maintain for good community and society, the company then formulates the following guide lines:

- The Company shall behave as own rights in their capacity as a good population by law and/or discipline issued by corporate governance section strictly and give cooperation with public sector regularly.
- The Company supports the officials and related person to acknowledge, understand guide line in operation in order to participate in community and society development.
- The Company shall proceed the structure or do activity for society continuously in order to create affection union, unanimous with community and society.
- The Company shall take good care and protect not to allow company operation to incur damage toward life quality of community and society.
- The Company shall create mind conscious in responsibility toward community and society in every level of official group continuously and earnestly.
- The Company shall cooperate to support and create community and society, support any activities which related with community development both in the part of life quality development and exchange experience from operation with community and society for bringing to improve working regularly.

# i. Environment and Natural Resources policy

The Company has an intention to attend business with responsibility, friendly toward environment and natural resources as below principles:

• The Company shall administer by having target in protection not to incur impact toward environment and natural resources and better than provision of laws.

- The Company intends to develop operation process to be in accordance with international standard measure through revise and operation assess regularly.
- The Company shall establish firmly and promote officials including related person to have responsibility toward environment and natural resources.
- The Company shall fully aware of maintenance environment and natural resources for nice living and is
  a source of river and brook manage to have a process for providing knowledge to the officials by
  training in order to allow every official fully aware of its important, incur guarding jealously, maintain
  and use most worthwhile on natural resources.
- The Company shall maintain environment condition and biodiversity in operation areas to incur balance of residence system sustainable.
- The Company shall participate in reducing incurred green house gas that shall impact toward change of climate.
- The Company shall seek an opportunity to exchange, learning and share experience from operation with other units for renovating operation continuously.

#### j. Human rights policy

The Company has a policy to conduct business by holding principle of respect toward human rights as international principle below:

- The Company shall treat every official with respect in honor and dignity.
- The Company supports the officials to use their legal rights as population according to edit of constitution and to be prescribed by the laws.
- The Company shall maintain personal information of the officials such as autobiography, health record, working resume, disclosure or personal information transfer of the officials to the public would be able to do when receive consent from those official. All this, violation regards as fault by discipline except has done according to the company discipline or as laws.
- The Company does not violate and not support activities that violate human rights.
- Every official must not do anything that violate or threaten either by speech or act toward other persons on basis of race, sex, religion, age cripple on body.

# k. <u>Misconduct and corruption resistant policy</u>

The Company has an ideal in conducting business with virtue, act in accordance with law, transparent, adhere to responsible toward society and every group of stakeholder according to the principle of good Corporate Governance (private) and ethics in conducting business, not supporting every form of misconduct and corruption. Therefore, in the year 2013 the company has joint the operation of Thai private sector in misconduct and corruption resistant and formulate following guide lines:

• The Company formulate the policy of resisting misconduct and corruption that is: the directors, executives and officials of the company are prohibited to do whatever that are retaled with every form of misconduct and corruption both for own benefit, family, friend and acquainted persons, both direct or indirect, not even in the status as recipient, provider or proposer, even its money or not to the government service units or private units that the company has conducted business or contacted and must perform strictly according the company policy. If not, shall be punished by discipline as company formulated rule and may be punished by law if that doing is illegal.

- The Company pays an important in human resources administration, can bring the policy of misconduct and corruption resistant to use practicing to incur form and appearance of things, communicating, provide knowledge and train officials concerning protection for seeking improper interest in duty and guide line to promote the personnel to understand and perform as organization culture.
- For the officials whose refuse to misconduct and corruption, the company has a policy not to reduce rank, punish or give result in a bad way to those officials, though refusal on misconduct and corruption would make the company lose an opportunity in business.
- The Company has available internal inspection section that having independence and upright by report
  direct to the Board of Audit Committee in inspecting risk assess on misconduct, possibility assess in the
  matter of misconduct and consider on protection and control measurement to have maximum
  efficiency in order to assure that the company shall be able to protect and control misconduct and
  corruption efficiently.
- The Company has a guide line to oversee for protecting and follow performance assess as the policy of misconduct and corruption resistant by formulate Board of Audit Committee perform duty on governance to act in accordance with policy of misconduct and corruption resistant at least once a year through revise, practical line and provision in operation to coordinate with change on business, discipline, regulation and provision by law.

# I. Clue notification policy

The Company manages to have measurement in clue notification or grievance from offending or morality or behavior that may reveal for misconduct and corruption or behave improper of the person in organization both from directors, executives, officials and other stakeholders which grievance or clue by every group of stakeholder are likely to receive protection, its regarded as secret and not regarded as fault in discipline in case one who grievance or notify clue is an official of the company and the company shall rush inspection and remedy problem quickly.

The Company will inspect and find a remedy way quickly by the stakeholders can send their complaint directly to the Board of Director by sending to:

Secretary and Investor Relations	Tel. (662) 238-4091,(662)634-0061-4
E-mail address	cg@cmfrozen.com
Send letter to	Chairman of Board of Audit Committee or
	Chairman of Board of Corporate Governance Committee or
	Secretary or Personnel Department
	Chiangmai Frozen Foods Public Company Limited
	149-34 Soi Anglo Plaza, Surawongse Road, Kwaeng Suriyawongse, Khet Bangrak, Bangkok 10500, Thailand
	Niet Bangrak, Bangkok 1990, Manana
Website Company's	www.cmfrozen.com, heading : Investor Relations

#### **Relations with investors**

Board of Company realize that company information both concern and not concern with financial are entirely effected to the decision of investor and stakeholders of the company. Board of Company then have a policy to let the executives section disclosing complete information to correspond with truth, reliable, regular and in time which the company has paid an important and kept throughout practicing. With regard to work in investment relation, the company

has not set up this section owing such activity is not much but has assigned Mr. Ankoon Pholpipattanaphong - Company Secretary or Mr. Sakda Phimmuang - Accounting Manager to contact and communicate with institution investors, shareholders, analyst and state concerned which the investors can see the company information at Website: www.cmfrozen.com or contact at phone: (662) 238-4091 or at E-mail address: cg@cmfrozen.com.

#### 11. Internal control

The Company pays an important on internal control system with efficiently both in executive level and practical level, then has formulated duty, operation power of proceeding and executives in writing, having control usage of company assets to incur advantage and available development of good internal control system in regard to financial and accounting include effective report system.

The Company has an internal inspection section which are appointed by Board of Executive Director with an approval of Board of Audit Committee to perform inspection duty to ensure that the main practical and important financial activity of the company have proceeded as estimated way with efficiently inclusive inspection practice as laws and provision of the company as per work chains.

#### Risk Management

Board of Company are aware of the important risk management and see that such process is one of the most important component of good corporate governance. So it manages to have risk management process which is standard system and more efficiently by assigning the Board of Risk Management Committee to formulate the policy, objectives, tactics in risk management and risk level that the company acceptable inclusive notify these matters to everyone in association to acknowledge for aware an important and is to make culture in risk management to incur in every rank of the company enabling to bring for continuously practice to overtake changed situation for being as practice on background of risk management inclusive take care of having formulate to follow up method of risk management result appropriately owing it is an important final step that effect toward success of risk management and formulate for reporting to the Board of Company.

#### 12. Interrelated transactions

### **Conflict of interests**

Board of company have executed carefully and cautiously to prevent conflict of interest when any matter that may cause conflict of interest. Board of Audit Committee will learn about the subject that get conflict of interest and related subject and have considered the suitability cautiously every time by formulating to have practiced according to the basis of Securities and Stock Exchange of Thailand in which prices and conditions are as if doing subject with outsider and have already disclosed details, subject value, partnership, reason/necessity in the annual report and type 56-1 also have disclosed in notes to Financial Statements heading : general information and account with related person.

The Company has a policy to fix the selling price of the products to the related company as trade agreement in the same manner with sages should do with general partners under same circumstances.

The necessity of listing among themselves, owing the company established from business cooperation between investor Thai, Taiwan and Japan to Manufactured and Export Frozen Vegetables to Japan. Also Japan and Taiwan investors have their own customer bases make the company has an advantage that able to produce goods by having their market served. There the company uses their customer bases as good export base. Meanwhile, the company has tried to look for further new customers. For domestic sale, the company has sold through P.P. Foods Supply Co., Ltd., which the executive has a good relationship with main shareholder of the company. With reason that Thailand is the land with plenty of fresh vegetables in season, able to buy throughout the year with cheap price cause popularity of frozen vegetables in domestic declined and the important is that price is expensive, also very few customers in Thailand, so the company is necessary to distribute through such company to have more channels of distributing and to release the products that cannot export. However, the company is in position to accept every new customer which intends to sell our product by fixing the sale price as per market same with everyone.

For the step of making list among themselves will be in accordance with the business mechanic in all respects both in fixing the price, provide discount and credit by the authorized officer who responsible directly with an approval of the executives. For the shareholders who have common interest, take no part in such approval. However, to fix the price, provide discount and credit shall be in accordance with the market mechanic which the company has treated in the same way with every customer of the company.

In future this making list among themselves shall have to continue further with thinking of the company maximum advantage that the company would receive as main.

#### Agrifood Processing Co., Ltd. (Subsidiary)

In 2014, AFP is having total buying value 206.0 million baht or come to 14.6% of the total sale and has rented an office building from Chiangmai Frozen Foods Public Company Limited, 4<sup>th</sup> floor No. 149/32-34 Soi Anglo Plaza, Surawongse Road, Kwaeng Suriyawongse, Khet Bangrak, Bangkok with number of area 102 square meters, monthly rental 25,500.00bahts by making year by year contract.

<u>P.P. Foods Supply Co., Ltd.,</u> is a company to conduct business of buying and selling, having joint shareholder, is a representative for distributing goods to the company which receive commission from selling in the year 214 amount 1,997,887.00 baht.

<u>C.T. Prosper Group Co., Ltd.</u>, is a company to conduct business of buying – selling, having joint shareholder and director, hire office building from the company with 30 square metres areas for rent rate 7,500.00 baht per month.

#### Remark:

- On December 26, 2013, Itochu Group held share in the company total 76,230,000 shares or come
  to 20% had sold all holding share along with resigned from director of Mr. Kenichi Tai which was
  representative director. Therefore, in the year 2014 selling goods and pay commission fee from
  selling to Itochu Corporation was not the subject among themselves.
- Ing Shiang Co., Ltd., first Mr. Lu, Tsung Jen was an executive and held the share in the company amount 5,550,281 shares or come to 1.46% and was a director in the company. On June 9, 2009, Mr. Lu, Tsung Jen had passed away. Later, Ing Shiang Co., Ltd. had Mr. Lu, Yu Chin as executive and held the share in the company amount 6,105,309 shares or come to 1.60%. As Mr. Lu, Yu Chin was not a director, executive or had any authority in Chiangmai Frozen Foods Public Company Limited and held the share in the company only 1.60% so not regarded as major shareholder. Therefore, selling goods and pay commission fee from selling to Ing Shiang Co., Ltd., was not the subject among themselves.

#### Part 3

#### Financial status and operation result

#### 13. Financial data

- 1) Financial Statements information
  - A. Report of the Independent Auditor

#### To: The Board of Directors and Shareholders of

#### **Chiangmai Frozen Foods Public Company Limited**

I have audited the accompanying consolidated financial statements of Chiangmai Frozen Foods Public Company Limited and its subsidiary, which comprise the consolidated statement of financial position as at 31 December 2014, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, and have also audited the separate financial statements of Chiangmai Frozen Foods Public Company Limited for the same period.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standard, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chiangmai Frozen Foods Public Company Limited and its subsidiary and of Chiangmai Frozen Foods Public Company Limited as at 31 December 2014, and their financial performance and cash flows for the year then ended, in according with Thai Financial Reporting Standards.

PREDIT RODLOYTUK

**Certified Public Accountant** 

Registration No. 218

AST Master Co., Ltd.

26 February 2015

Remark: -Opinion in the Auditor's report of the past three years

is unconditional

#### **Important Accounting Policies**

#### Basic for financial statements preparation

The consolidated and the separate financial statements have been prepared in accordance with Thai Financial Reporting Standard (TFRS); guidelines promulgated by the Federation of Accounting Professions (FAP); and applicable rules and regulations of the Thai Securities and Exchange Commission.

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies.

The consolidated financial statements include the financial statements of Chiangmai Frozen Foods Public Company Limited and its subsidiary, Agrifood Processing Company Limited. with the holding of 100% of authorized share.

"The Company" represents "Chiangmai Frozen Foods Public Company Limited", while "The Group" represents "Chiangmai Frozen Foods Public Company Limited" and its subsidiary which is "Agrifood Processing Company Limited".

The significant transactions between the Company and its subsidiary have been eliminated in the consolidated financial statements.

For the convenience of the user, an English translation of the financial statements has been prepared from the financial statements that are issued in the Thai language.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash in hand, cash at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

Deposits at financial institutions that are restricted in use are presented as "Fixed deposits pledged as collateral" as part of non-current assets in the statements of financial position.

# Accounts receivable

Accounts receivable are carried at original invoice amount less allowance for doubtful accounts.

#### Allowance for doubtful accounts

The Group provide allowance for doubtful accounts equal to the estimated losses that may be incurred in the collection of receivables and receivables-planters. The estimated losses are based on the collection experiences and the review of the current status of the existing receivables Bad debts are written off during the year in which they are identified.

#### **Inventories**

Inventories are stated at the lower of cost or net realizable value. Cost is determined by the weighted average method. The cost of purchase comprises both the purchase price and costs directly attributable to the acquisition of the inventory, such as import duties and transportation charges, less all attributable discounts, allowances or rebates. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads, the latter being allocated on the basis of normal operating activities. Net realizable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

At the end of year, the Company considers the physical of finished goods in the estimation of adequately allowance for obsolete.

#### **Investments in subsidiary**

Subsidiary, which is those entities in which the Group has an interest of more than one half of the voting rights or otherwise has power to exercise control over the operations are consolidated. Subsidiary is consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. All intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated; unrealized losses are also eliminated unless cost cannot be recovered. Where necessary, accounting policies of subsidiary has been changed to ensure consistency with the policies adopted by the Group.

Investment in subsidiary is reported by using the cost method of accounting in the separate financial statements.

# Property, plant and equipment

Property, plant and equipment are initially recorded at cost. All assets except for land are stated at historical cost less accumulated depreciation.

Depreciation of plant and equipment are calculated on the straight line method over their estimated useful lives are as follows:

	No. of Years
Buildings	20 years
Machineries and equipment	5-10 years
Vehicles	5 years
Office equipment and fixtures	5 years

When assets are sold or retired, the Group will eliminated their costs and accumulated depreciation from the accounts and any gain or loss resulting from their disposal is included in the statements of income.

Building-in-progress and machinery under installation are stated at cost. These assets are not depreciated until such time as the relevant assets are completed and ready for their intended operational use.

#### Intangible asset and amortization

Intangible asset is computer software which is stated at historical cost and amortized using the straight line method over its useful life (3-5 years).

#### Impairment of assets

The Group reviewed the impairment of assets whenever events or charges in circumstances indicate that the recoverable amount of assets is below the carrying amount (the higher of an assets selling price or value in use). The review is made for individual assets or the cash generating unit.

In case that the carrying value of an asset exceeds its recoverable amount, the Group recognize the impairment losses in the statements of income. The reversal of impairment losses recognized in prior years is recorded as other income when there is an indication that the impairment losses recognized for the assets no longer exits or are decreased.

#### Foreign currency transactions

Foreign currency transactions are translated into Thai Baht using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currency are translated to Thai Baht at the exchange rate prevailing at the statements of financial position date. Gains and losses resulting from the settlement of foreign currency transactions and from the transaction of monetary assets and liabilities denominated in foreign currencies, are recognized in the statement of income.

#### Accounting for leases – where a company is the lessee

Leases of assets which substantially transfer all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Each lease payment is allocated to the principal and to the finance charges so as to achieve a constant rate on the finance balance outstanding. The outstanding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the profit or loss over the lease period. The property, plant or equipment acquired under finance leases is depreciated over the useful life of the assets.

Leases not transferring a significant portion of the risks and rewards of ownership to the lease are classified as operating leases. Payments made under operating leases (net of any incentives received from the less or) are charged to the profit or loss on a straight-line basis over the period of the lease.

# **Employee benefits**

Short-term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognized as expenses when incurred.

Post-employment benefits

Defined contribution plans

The Company, its subsidiaries and its employees have jointly established a provident fund. The fund is monthly contributed by employees and by the Group. The fund's assets are held in a separate trust fund and the Group contributions are recognized as expenses when incurred.

#### Defined benefit plans

The Group have obligations in respect of the severance payments it must make to employees upon retirement under labor law. The Company and its subsidiaries treat these severance payment obligations as a defined benefit plan.

The obligation under the defined benefit plan is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from other long-term benefits are recognized immediately in other comprehensive income.

The defined benefits liability comprises the present value of the defined benefit obligation less unrecognized past service cost and unrecognized actuarial gains or losses.

#### **Provisions**

Provisions are recognized when the Group have a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Company and subsidiary expect a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

#### Revenue recognition

The Group recognized sales as income when goods are delivered and the risks and rewards are transferred to customers.

Interest income is recognized on a time proportion basis that reflects the effective yield on the asset.

#### Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### Current tax

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

#### Deferred tax

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Group recognize deferred tax liabilities for all taxable temporary differences while they recognize deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilized.

At each reporting date, the Group reviews and reduces the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The Group records deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

### Basic earnings per share

Basic earnings per share is calculated by dividing the net income by weighted average number of paid-up common shares during the years.

#### **Financial instruments**

Financial assets carried on the statements of financial position include cash and cash equivalents, fixed deposit, trade and other receivable and loan to. Financial liabilities carried on the statements of financial position include trade accounts payable, accrued income tax and accrued expenses. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

#### Significant accounting judgments and estimates

The preparation of financial statements in conformity with generally accepted accounting principles at times requires management to make subjective judgments and estimates regarding matters that are inherently uncertain. These judgments and estimates affect reported amounts and disclosures and actual results could differ from these estimates. Significant judgments and estimates are as follows:

#### Allowance for doubtful accounts

In determining an allowance for doubtful accounts, the management needs to make judgment and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the prevailing economic condition.

#### Allowance for net realizable value

The Group considers the allowance for net realizable value based on the estimate of selling price in the ordinary course of business and normal condition of inventory. The net realizable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

#### Property plant and equipment/Depreciation

In determining depreciation of plant and equipment, the management is required to make estimates of the useful lives and residual values of the Company's plant and equipment and to review estimate useful lives and residual values when there are any changes.

In addition, the management is required to review property, plant and equipment for impairment on a periodical basis and record impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgments regarding forecast of future revenues and expenses relating to the assets subject to the review.

#### Related person and companies

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiary and fellow subsidiary are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

# **B. Summary of Financial Statements**

# **Statements of Financial Position**

ASSETS		Separate Financial Statements					
	2014	%	2013	%	2012	%	
Current Assets							
Cash and cash equivalents	129,142	9.5	150,493	10.5	327,082	23.0	
Short-term investments	290,000	21.3	400,000	28.0	200,000	14.1	
Trade and other receivables	91,561	6.8	94,744	6.6	67,181	4.7	
Accounts receivable-planters-net	24,831	1.8	39,645	2.8	49,733	3.5	
Inventories-net	436,666	32.1	339,472	23.8	356,818	25.2	
Total Current Assets	972,200	71.5	1,024,354	71.7	1,000,814	70.5	
Investments in subsidiary	23,354	1.7	23,354	1.6	23,354	1.6	
Property, plant and							
equipment-net	347,151	25.5	367,506	25.7	380,464	26.8	
Computer software-net	6,751	0.5	4,038	0.3	4,579	0.3	
Deferred tax assets	9,094	0.7	7,895	0.6	6,730	0.5	
Other non-current assets	1,760	0.1	1,759	0.1	4,204	0.3	
Total non-current assets	388,110	28.5	404,552	28.3	419,331	29.5	
TOTAL ASSETS	1,360,310	100.0	1,428,906	100.0	1,420,145	100.0	

Separate Financial Statements					
2014	%	2013	%	2012	%
72,769	5.4	79,896	5.6	91,601	6.4
957	0.1	6,879	0.5	16,617	1.2
3,346	0.2	3,029	0.2	2,767	0.2
77,072	5.7	89,804	6.3	110,985	7.8
40,304	2.9	34,182	2.4	28,169	2.0
117,376	8.6	123,986	8.7	139,154	9.8
381,146	28.0	381,146	26.7	381,146	26.8
68,000	5.0	68,000	4.8	68,000	4.8
38,115	2.8	38,115	2.7	38,115	2.7
755,673	55.6	817,659	57.1	793,730	55.9
1,242,934	91.4	1,304,920	91.3	1,280,991	90.2
1,360,310	100.0	1,428,906	100.0	1,420,145	100.0
	72,769 957 3,346 77,072 40,304 117,376  381,146 68,000  38,115 755,673 1,242,934	2014       %         72,769       5.4         957       0.1         3,346       0.2         77,072       5.7         40,304       2.9         117,376       8.6         381,146       28.0         68,000       5.0         38,115       2.8         755,673       55.6         1,242,934       91.4	2014         %         2013           72,769         5.4         79,896           957         0.1         6,879           3,346         0.2         3,029           77,072         5.7         89,804           40,304         2.9         34,182           117,376         8.6         123,986           381,146         28.0         381,146           68,000         5.0         68,000           38,115         2.8         38,115           755,673         55.6         817,659           1,242,934         91.4         1,304,920	2014         %         2013         %           72,769         5.4         79,896         5.6           957         0.1         6,879         0.5           3,346         0.2         3,029         0.2           77,072         5.7         89,804         6.3           40,304         2.9         34,182         2.4           117,376         8.6         123,986         8.7           68,000         5.0         68,000         4.8           38,115         2.8         38,115         2.7           755,673         55.6         817,659         57.1           1,242,934         91.4         1,304,920         91.3	2014         %         2013         %         2012           72,769         5.4         79,896         5.6         91,601           957         0.1         6,879         0.5         16,617           3,346         0.2         3,029         0.2         2,767           77,072         5.7         89,804         6.3         110,985           40,304         2.9         34,182         2.4         28,169           117,376         8.6         123,986         8.7         139,154           68,000         5.0         68,000         4.8         68,000           38,115         2.8         38,115         2.7         38,115           755,673         55.6         817,659         57.1         793,730           1,242,934         91.4         1,304,920         91.3         1,280,991

# **Statements of Financial Position**

ASSETS		Consc	olidated Financia	al Statemen	its	
	2014	%	2013	%	2012	%
Current Assets						
Cash and cash equivalents	172,884	12.5	175,934	12.1	354,251	24.6
Short-term investments	296,000	21.3	406,000	27.9	205,600	14.3
Trade and other receivables	91,582	6.6	95,991	6.6	63,329	4.4
Accounts receivable-planters-net	24,831	1.8	39,645	2.7	49,733	3.4
Inventories-net	436,666	31.5	339,472	23.4	356,818	24.7
Total Current Assets	1,021,963	73.7	1,057,042	72.7	1,029,731	71.4
Fixed deposit pledged as collateral	-	-	15,197	1.0	14,942	1.0
Property, plant and equipment-net	347,231	25.0	367,991	25.3	381,281	26.5
Computer software-net	6,752	0.5	4,038	0.3	4,579	0.3
Deferred tax assets	9,323	0.7	8,119	0.6	7,013	0.5
Other non-current assets	1,761	0.1	1,760	0.1	4,205	0.3
Total non-current assets	365,067	26.3	397,105	27.3	412,020	28.6
TOTAL ASSETS	1,387,030	100.0	1,454,147	100.0	1,441,751	100.0

LIABILITIES AND SHAREHOLDERS' EQUITY	Consolidated Financial Statements						
EQUIT	2014	%	2013	%	2012	%	
Current Liabilities							
Trade and other payables	74,187	5.4	81,671	5.6	93,435	6.5	
Accrued income tax	1,664	0.1	7,165	0.5	17,237	1.2	
Other current liabilities	3,377	0.2	3,180	0.2	2,827	0.2	
Total Current Liabilities	79,228	5.7	92,016	6.3	113,499	7.9	
Employee benefit obligations	40,304	2.9	35,302	2.5	29,588	2.0	
Total Liabilities	119,532	8.6	127,318	8.8	143,087	9.9	
Shareholders' Equity							
Share capital - Baht 1 par value							
Authorized shares							
381,146,251 common shares							
in 2012- 2014							
Issued and paid-up Shares							
381,146,251 in 2012-2014	381,146	27.5	381,146	26.2	381,146	26.4	
Premium on share capital	68,000	4.9	68,000	4.7	68,000	4.7	
Retained earnings							
-Appropriated for legal							
reserve	38,115	2.7	38,115	2.6	38,115	2.7	
-Un appropriated	780,237	56.3	839,568	57.7	811,403	56.3	
Total Shareholders' Equity	1,267,498	91.4	1,326,829	91.2	1,298,664	90.1	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	1,387,030	100.0	1,454,147	100.0	1,441,751	100.0	

Particular		S	eparate Financial	Statements		
	2014	%	2013	%	2012	%
Revenues from sales	1,386,116	100.0	1,407,756	100.0	1,466,095	100.0
Cost of sales	(1,140,891)	(82.3)	(1,112,922)	(79.1)	(1,108,121)	(75.6)
Gross profit	245,225	17.7	294,834	20.9	357,974	24.4
Gain on exchange rate	(22,921)	(1.7)	11,157	0.8	8,410	0.6
Other income	19,476	1.4	19,196	1.4	17,813	1.2
Profit before expenses	241,780	17.4	325,187	23.1	384,197	26.2
Selling expenses	(87,222)	(6.3)	(89,282)	(6.3)	(93,907)	(6.4)
Administrative expenses	(87,426)	(6.3)	(83,914)	(6.0)	(86,033)	(5.9)
Total expenses	(174,648)	(12.6)	(173,196)	(12.3)	(179,940)	(12.3)
Profit before income tax	67,132	4.8	151,991	10.8	204,257	13.9
Income tax	(9,360)	(0.7)	(19,918)	(1.4)	(33,367)	(2.2)
Profit for the year	57,772	4.1	132,073	9.4	170,890	11.7
Earnings per share	0.15		0.35		0.45	
Actuarial losses–net of tax	(1,604)		(1,427)		-	
Total comprehensive						
income for the year	56,168		130,646		170,890	
Equity holders of the parent	56,168		130,646		170,890	
Un-appropriated						
retained earnings						
Beginning balance						
	817,659		793,729		676,199	
Appropriated for						
-Dividend paid	(118,154)		(106,716)		(53,360)	
Ending balance	755,673		817,659		793,729	

# Statement of Comprehensive Income

Particular		Cor	nsolidated Financi	al Statemen	ts	
	2014	%	2013	%	2012	%
Revenues from sales	1,413,564	100.0	1,426,502	100.0	1,491,529	100.0
Cost of sales	(1,140,891)	(80.7)	(1,112,921)	(78.0)	(1,110,786)	(74.5)
Gross profit	272,673	19.3	313,581	22.0	380,743	25.5
Gain on exchange rate	(29,633)	(2.1)	17,717	1.3	11,596	0.8
Other income	19,786	1.4	19,116	1.3	17,738	1.2
Profit before expenses	262,826	18.6	350,414	24.6	410,077	27.5
Selling expenses	(100,516)	(7.1)	(104,589)	(7.3)	(110,222)	(7.4)
Administrative expenses	(91,817)	(6.5)	(89,109)	(6.3)	(91,422)	(6.1)
Total expenses	(192,333)	(13.6)	(193,698)	(13.6)	(201,644)	(13.5)
Profit before income tax	70,493	5.0	156,716	11.0	208,433	14.0
Income tax	(10,067)	(0.7)	(20,898)	(1.5)	(34,371)	(2.3)
Profit for the year	60,426	4.3	135,818	9.5	174,062	11.7
Earnings per share	0.16		0.36		0.46	
Actuarial losses–net of tax	(1,604)		(936)		-	
Total comprehensive	58,822		134,882		174,062	
income for the year						
Equity holders of the parent						
	58,822		134,882		174,062	
Un-appropriated						
retained earnings						
Beginning balance						
	839,568		811,403		690,701	
Appropriated for						
-Dividend paid	(118,153)		(106,717)		(53,360)	
Ending balance	780,237		839,568		811,403	

# STATEMENT OF CASH FLOWS

Particular		Separate F/S.	
	2014	2013	2012
Cash flows from operating activities:			
Profit before income tax			
	67,132	151,991	204,257
Adjustments to reconcile net profit to net cash			
provided by operating activities			
Unrealized gain on exchange rate	(78)	(846)	1
Reversal of doubtful accounts	41	-	(447)
Reversal of loss on diminution of inventories	115	(2,823)	(1,440)
Loss(gain) on disposal of equipment and written off	(1,763)	44	(3,214)
Depreciation	59,892	59,304	61,368
Impairment of assets	-	2,635	4,679
Provisions for employee benefit obligations	6,095	4,686	3,650
Profit from operating activities before change			
in operational assets and liabilities	131,434	214,991	268,854
Decrease (increase) in operational assets			
Trade accounts receivables	3,302	(26,570)	(6,732)
Accounts receivable-planters	14,773	10,088	(20,465)
Inventories	(97,309)	20,169	(19,120)
Other non-current assets	(1)	2,445	849
Increase (decrease) in operational liabilities			
Trade accounts payable	(7,659)	(8,316)	19,698
Employee benefit obligations	189	90	(380)
Other current liabilities	(1,299)	(458)	(28)
Cash received from operation	43,430	212,439	242,676
Income tax paid	(16,080)	(30,464)	(19,955)
Net cash provided by operating activities	27,350	181,975	222,721

Cash flows from Investing Activities			
Decrease (increase) in short-term investments	110,000	(200,000)	(50,000)
Proceeds from disposal of vehicle and equipment	1,892	152	5,303
Cash paid for acquisition of plant and equipment	(39,812)	(49,913)	(38,950)
Cash paid for acquisition of computer software	(2,756)	(2,258)	(1,602)
Net cash provided by (use in) Investing Activities	69,324	(252,019)	(85,249)
Cash flows from financial activities			
Cash paid for dividends	(118,025)	(106,545)	(53,173)
Net cash used in financing activities	(118,025)	(106,545)	(53,173)
Net increase (decrease) in cash and			
cash equivalents	(21,351)	(176,589)	84,299
Cash and cash equivalents, Beginning of year	150,493	327,082	242,783
Cash and cash equivalents, End of year	129,142	150,493	327,082
Supplement disclosure of cash flows information			
1.Property, Plant and Equipment:-			
Acquisition of plant and equipment			
during the year	(39,624)	(46,377)	(42,566)
Increase (decrease) in payable from			
acquisition of assets	(188)	(3,536)	3,617
Cash paid for acquisition of plant and			
equipment	(39,812)	(49,913)	(38,949)
2.Cash paid for Dividends			
Dividends paid	(118,154)	(106,716)	(53,360)
Increase in accrued dividends	129	171	187
Cash paid for dividends	(118,025)	(106,545)	(53,173)

# STATEMENT OF CASH FLOWS

Particular	Co	nsolidated F/S.	
	2014	2013	2012
Cash flows from operating activities:			
Profit before income tax	70,493	156,716	208,433
Adjustments to reconcile net profit to net cash			
provided by operating activities			
Unrealized gain on exchange rate	(78)	(940)	(2)
Reversal of doubtful accounts	41	-	(446)
Reversal of loss on diminution of inventories	115	(2,823)	(1,440)
Loss(gain) on disposal of equipment and written off	(2,245)	24	(3,222)
Depreciation	60,279	59,698	61,749
Impairment of assets	-	2,635	4,679
Provisions for employee benefit obligations	6,120	5,001	3,727
Profit from operating activities before change in Operational assets and			
liabilities	134,725	220,311	273,478
Decrease (increase) in operational assets			
Trade accounts receivables	4,527	(31,561)	(2,239)
Accounts receivable-planters	14,773	10,089	(20,465)
Inventories	(97,309)	20,169	(19,120)
Other non-current assets	(1)	2,445	849
Increase (decrease) in operational liabilities			
Trade accounts payable	(9,161)	(8,389)	20,426
Employee benefit obligations	69	181	(380)
Other current liabilities	(1,299)	(458)	(93)
Cash received from operation	46,324	212,787	252,456
Income tax paid	(16,371)	(31,841)	(21,261)
Net cash provided by operating activities	29,953	180,946	231,195
Cash flows from Investing Activities			

Decrease (increase) in short-term investments	110,000	(200,400)	(50,000)
Increase in fixed deposits pledged as collateral	15,197	(255)	(270)
Proceeds from disposal of vehicle and equipment	2,406	172	5,312
Cash paid for acquisition of plant and equipment	(39,825)	(49,976)	(38,983)
Cash paid for acquisition of computer software	(2,756)	(2,258)	(1,602)
Net cash provided by (used in) Investing Activities	85,022	(252,717)	(85,543)
Cash flows from financing activities			
Cash paid for dividends	(118,025)	(106,545)	(53,173)
Net cash used in financing activities	(118,025)	(106,545)	(53,173)
Net increase (decrease) in cash and cash equivalents	(3,050)	(178,316)	92,479
Cash and cash equivalents, Beginning of year	175,934	354,250	261,772
Cash and cash equivalents, End of year	172,884	175,934	354,251
Supplement disclosure of cash flows information			
1.Property, Plant and Equipment			
Acquisition of plant and equipment			
during the year	(39,637)	(46,440)	(42,600)
Increase (decrease) in payable from			
acquisition of assets	(188)	(3,536)	3,617
Cash paid for acquisition of plant and			
equipment	(39,825)	(49,976)	(38,983)
2.Cash paid for dividends			
Dividends paid	(118,154)	(106,716)	(53,360)
Increase in accrued dividends	129	171	187
Cash paid for dividends	(118,025)	(106,545)	(53,173)

# 2) FINANCIAL RATIOS

Particular		Con	solidated	F/S.	Se	eparate F/S	S.
	Unit	2014	2013	2012	2014	2013	2012
Liquidity Ratios							
Current ratio	Time	12.9	11.5	9.1	12.6	11.4	9.0
Quick ratio	Time	7.0	7.4	5.5	6.6	7.2	5.4
Cash flow ratio	Time	0.3	1.8	2.4	0.3	1.8	2.4
Account receivable turnover	Time	15.1	17.9	24.0	14.9	17.4	23.0
Debt collection period	Days	24	20	15	24	21	16
Inventory turnover	Time	2.9	3.2	3.2	2.9	3.2	3.2
Good distribution ratio period	Days	124	113	113	124	113	113
Account payable turnover	Time	14.6	12.7	13.6	14.9	13.0	13.9
Debt payment period	Days	25	28	26	24	28	26
Cash cycle	Days	123	105	102	124	106	103
Profitability Ratios							
Gross profit margin	%	19.3	22.0	25.5	17.7	20.9	24.4
Operation profit margin	%	5.7	8.4	12.0	5.1	8.6	12.1
Cash ratio against making profit	%	37.3	150.9	129.1	38.8	149.6	125.1
Net profit margin	%	4.3	9.5	11.7	4.2	9.4	11.7
Return on equity	%	4.7	10.3	13.9	4.5	10.2	14.0
Efficiency Ratios							
Return on total assets	%	4.3	9.4	12.8	4.1	9.3	12.7
Return on fixed assets	%	33.8	52.2	59.8	32.9	51.2	59.1
Total assets turnover	Time	1.0	1.0	1.1	1.0	1.0	1.1
Financial Policy Ratios							
Ratio debt against equity part	Time	0.1	0.1	0.1	0.1	0.1	0.1
Dividends paid rate	%	63.1	87.0	61.3	66.0	89.5	62.4

### 13. Explanation and analysis financial situation and operation result

#### 1. Overview of previous operation

The Company conducts business as manufacturer of Frozen Vegetable Products for exportation. In the year 2014, Income earned by the company and subsidiary company decreased from the year 2013 amount 59.6 million baht caused net profit decreased 75.4 million baht due to sale value decreased from slow down of the consumer, also products as a whole of the company decreased from the quality of raw material.

#### 1.1 Operation result

#### Income

In the year 2014, the company and subsidiary company earned income from selling equal 1,413.6 million baht, decreased 12.9 million baht or 0.9% compared with the year 2013 and in the year 2014, the company and subsidiary company earned total income equal 1,403.7 million baht decreased 59.6 million baht or 4.1% compared with the year 2013. In the year 2014, main cause of decreased total income due to sale volume in the year 2014 was equal to 22,778 metric tons which decreased 1,591 metric tons or 6.5% when compared with the year 2013 from slowdown of consumers and loss from exchange rate 29.6 million baht in the year 2014 whereas having profit 17.7 million baht in the year 2013.

#### **Cost of Sales**

In the year 2014, the company and subsidiary company had cost of sales equal to 1,140.9 million baht, increased 28.0 million baht or 2.5% compared with the year 2013 due to in the year 2014, the company had an expenditure on fuel and energy equal to 156.4 million baht increased 14.4 million baht or 10.1% when compared with the year 2013 also productivity in the year 2014 decreased due to quality of raw materials when compared with the previous year 2013 made sale capital average per unit in the year 2014 increased from the year 2013 equal to 4.42 million baht or 9.7%.

#### **Selling and Administration Expenses**

In the year 2014, the company and subsidiary company had an expenditure in selling and administration equal to 192.3 million baht compared with the year 2013 equal to 193.7 million baht decreased 1.4 million baht come to 0.7%.

#### Income tax

In the year 2014, the company and subsidiary company had a burden on income tax amount 10.1 million baht, compared with the year 2013 equal to 20.9 million baht decreased 10.8 million baht or 51.7% due to the company had profit from decreased attending business made income tax in the year 2014 decreased.

#### **Net Profit**

In the year 2014, the company and subsidiary company had net profit equal to 60.4 million baht, come to 4.3% of total income, decreased from the year 2013 which had net profit equal to 135.8 million baht come to 9.3% of total income made net profit portion per income decreased 5.0% or net profit decreased 75.4 million baht come to 55.5% when compared with the year 2013 due to following caused:

- 1 Total sale does not meet the target due to internal economic condition of the customer country still slow down.
- 2 Impact from exchange rate.
- 3 In the part of higher cost of sales from fuel factor and energy used in production, productivity decrease due to raw material quality.

# 1.2 Effect on economic condition and industrial toward operation

As Japan which is an important co-trader of the company met the slowdown of economic condition continuously in the stage of many year passed, also Japan Governance had resolved to increase value added tax (VAT) from original 5% to 8%. Since April 1, 2014 inclusive weaken of direction on Yen currency value from the cause of Middle Bank of Japan had proclaimed to enlarge additional measurement of QE from 60 million million yens to 80 million million yens per year to stimulate internal economic of the country which effected value of Yen currency per US Dollar weaken about 7.6% (from 106 yens/US dollar to 118 yens/US Dollar) in the previous year end of 2014 and met direct impact toward importer which made higher in capital but incapable to adjust local selling price to reflect with increased capital due to it would strike against local small consumers that caused the company incapable to ask for raising a price to reflect with actual capital of the company

#### 1.3 Management tactics Policy

The Company has a principle policy in goods quality development and additional productivity per rai continuously but with the cause of increased wages and lack of labor in agricultural sector, the company then solves the problem by bringing machines to use in harvesting some parts to replace lack of labor but such plan still not success as expected. As from usage of such machines made quality of raw material inferior caused growing capital higher.

#### 1.4 Product lines

The Company is a manufacturer and distributor of Frozen Vegetables which has one line product comprising Frozen Green Beans, Frozen Soy Beans, Frozen Sweet Corns, Frozen Baby Corns and Frozen Mixed Vegetables.

#### 1.5 Estimation compare

In the year 2014, the company had sale volume amount 22,778 metric tons, decreased from sale estimation amount 2,222 metric tons or 8.9% decreased from previous year amount 1,591 metric tons or 6.5%.

#### 1.6 Auditor viewpoint

Auditor expresses viewpoint toward financial statements of the company with no conditions and no remarks.

#### 1.7 Change of important accounting policy

The Company has no change on accounting policy. There is only change according to the standard measure of new accounting edition which effective but such change has no impact toward financial statements of the company with important essence.

#### 1.8 Irregular subject

The Company returns buying tax money which has no rights to ask for along with penalty and added money total amount 11.5 million baht.

#### 2. Operation result and ability in making profit

#### 2.1 State and change with important essence

			Consolidated	
Financial Ratio		2014	2013	2012
Gross profit	%	19.29	21.98	25.53
Net profit on total Sales	%	4.27	9.52	11.67
Net profit on total Income	%	4.30	9.28	11.44
Return on equity	%	4.66	10.35	14.06
Return on assets	%	4.25	9.38	12.79
Net profit per share	Baht	0.16	0.36	0.46
Dividend per share	Baht	***0.10	0.31	0.28
Book value per share	Baht	3.33	3.48	3.41
Net total assets per share	Baht	3.64	3.82	3.78

Remark: Ratio of dividend payment from an operation result of the year 2014\*\*\* are still uncertain. It depends on the resolution of Ordinary Shareholder Meeting for annual 2015.

#### 2.2 Cause of important change

	Consolidated				
Items	2014	2013	+,-	%	
Net profit	60,426,087	135,817,973	(75,391,886)	(55.51)	

Net profit of consolidated in the year 2014 decreased from the year 2013 amount 75.4 million baht or 55.5% excess 20%, having the cause of change as explained in point 1 overview of operation.

#### 3. Ability in exercise assets

#### 3.1 Trade accounts receivable

As the company sells the goods mainly by export and it is selling in the form of L/C and T/T, having time of collecting debt about 18 -25 days and existent trade accounts receivable are the debtors that have been traded for a long time, as passed, it found no bad debt problem, so the company does not reserve allowance for doubtful accounts – trade accounts receivable.

#### 3.2 Inventories

- Most of the company products are semi-products which keep in cold storage with temperature -20 degree Celsius and are the products that produce for whole year customers.
- Inventories at date December 31, 2014 amount 438.9 million baht, deduct reserve deteriorate products amount 2.2 million baht with net 436.7 million baht.

#### 3.3 Investment, goodwill and impairment

The Company makes recording impairment of assets when having point out that book value of assets may not receive back or when book value of assets excess than value which expected to receive back and has made to learn record of loss items from impairment in statements of income.

#### 3.4 Important component parts of other assets and cause of change

Other non-current assets have no change with important essence.

### 3.5 Cash, cash equivalents and current investments

The Company has a cash, cash equivalent and current investments which decreases from previous year 113 million baht. The Company bring to pay for buying products 97 billion baht, buying machines and renovate building 40 million baht.

#### 4. Liquidity and investment sufficiency

#### 4.1 Source of investments, suitability of investment structure

Items			Consolidated	
		2014	2013	+,-
Debt to Equity Ratio	Time	0.09:1	0.10:1	(0.01):1
Current Ratio	Time	12.90	11.49	1.41
Quick Ratio	Time	6.97	7.31	(0.34)

- Source of investment comes from all conducting business and use in an operation activities, having net cash 29.9 million baht, investment activity decreases amount 85.0 million baht and pay dividend amount 118.0 million baht.
- The Company has liabilities ratio: shareholder equity only 0.09:1. Therefore, investment structure of the company has security and suitable.

# 4.2 <u>Investment expenditure, objective explain and capital source</u>

The Company uses the capital from operation result of the company to buy goods amount 97 million baht, buy acquisition of fixed assets amount 40 million baht and pay dividend amount 118 million baht.

#### 4.3 <u>Liquidity sufficiency</u>

The Company has ratio of liquidity 12.9 times and ratio of quick liquidity 6.97 times which regard as a good ratio of liquidity and having stability.

# 4.4 Ability in paying debt and act in accordance with important loan conditions, ability in seeking additional investment source

The Company has no debt burden from loan, there is only debt burden of normal business and obligation of official interest when age limit. As the company has a good liquidity, the company then has an ability in paying all debts.

- 5. <u>Debt obligation and out of balance sheets burden management</u>
- The Company has no dispute or to be prosecuted which shall impact toward financial status of the company.
- The Company learns and record obligation of official interest which age limit from working as standard accountant edition 19.
- The Company has an ability in paying incurred obligation and to be duce in future and inclusive out of balance sheets burden due to the company has ratio of liabilities: shareholder equity very low and has good liquidity.

### 6. Impact factor and future operation

### External

- The Company may receive impact as Japan had adjusted to increase rate of value added tax (VAT) and weaken of Yen currency direction effect toward higher import capital, may effect toward consuming goods decrease.
- Fluctuate exchange rate make the company is still using the policy to reduce risk with financial implements same as previous year.
- Due to measurement to pawn the rice of previous government made the formers turn to grow more rice, but since this policy has changed make the formers turn to grow more plants in company project make the production having chance to adjust higher.
- From the trend of oil cost in the world market decreased, it may have good impact to the company both
  producing capital and transportation cost which trend to decrease as well as cost direction of world oil.
  Internal
- The Company has a policy to increase production per rai continuously by having plan to adjust harvesting method to provide higher productivity.
- Not much change on competition nature so no effect on change in the market competition with important
  essence. But however, the company still lasts the policy to follow up original competitor and new
  competitor that shall enter to the market in future continuously.

# Certification of correct information

I have reviewed the data in the list of annual data from of the this copy and with caution in the capacity as an executive director of the company or person to hold highest executive rank in accounting field. I hereby certify that such data is perfectly correct, untrue, not make others misunderstanding or not lack of data that should inform in significant substance. Besides, I hereby certify that;

- 1. Financial Statements and financial data that concluded in the list of annual data form have shown perfectly correctness of data in the significant substance related with financial status, operation result and cash flow of the company and subsidiary company.
- 2. I am responsible toward an arrangement for the company to have a good data disclosure system to assure that the company has disclosed data in the part that is significant substance both the company and subsidiary company with perfectly correctness including supervise to have performed according to such system.
- 3. I am responsible toward an arrangement for the company to have a good internal control system and supervise to have performed according to such system and I have informed an assessment data of internal control system on December 31, 2014 to Independent Auditor and Audit Committee of the company which covers defect and significant changes of internal control system including misconduct that may affect toward managing financial report of the company and subsidiary company.

In this case, as an evidence that all documents are the same set document accepted by myself for the correctness. I have assigned Mr. Vanchandr Sivaboonyawongse to give signature enclose in every pages of this document. If any document has no signature of Mr. Vanchandr Sivaboonyawongse enclosed, than I will consider that it is not the data I accepted correctness.

Names	Position	Signature
1.Mr.Prayoon Pholpipattanaphong	Chairman	
2.Mr.Prapas Pholpipattanaphong	Managing Director	
3.Mr.Suwat Phongphasura	Executive Director	
Name	Position	Signature
The attorney-in-fact:		
Mr.Vanchandr Sivaboonyawongse	Legal advisor	

Attachment 1 Details of Directors, Management, Authorized Control and Company Secretary

<u>Remark</u>: Others details of Directors, Management, Authorized Control and Company Secretary can see data from clause 8. Management Structure: Biography of the Directors page 20-26

Name - Surname	Position	Family relations between executive
Mr. Prayoon	Chairman of Board of Company	Brother of Mr. Prayuth & Mr. Prapas
·	Chairman of Executive Director	Farther of Mr. Ankoon
Pholpipattanaphong	Authorized Director	
Mr. Prapas	Managing Director	Younger brother of Mr. Prayoon and Mr.
	Executive Director	Prayuth
Pholpipattanaphong	Authorize Director	
	Board of Nomination & Remuneration	
	Committee	
	Chairman of Risk Management Committee	
Mr. Suwat	Executive Director	None
	Authorized Director	
Phongphasura	Board of Risk Management Committee	
	Approved of Information of Company	
Mr. Prayuth	Executive Director	Younger brother of Mr. Prayoon Brother
	Business & Development Manager	of Mr. Prapas
Pholpipatanaphong	Chairman of Corporate Governance	
	Committee	
	Board of Risk Management Committee	
	Authorized Director of Sub Company	
Mr. Ankoon	Executive Director	Son of Mr. Prayoon
	Assistant Managing Director	
Pholpipattanaphong	Marketing Manager	
	Company's Secretary	
	Board of Corporate Governance	
	Committee	
	Board of Risk Management Committee	
	Approved of Information of Company	
	Authorized Director of Sub Company	
Mr. Lan, Mu-Chiou	Non-executive Director	None
Mr. Amnuay Yossuck	Independent Director	None
	Board of Audit Committee	
	Chairman of Nomination & Remuneration	
	Committee	
Mr. Ampon	Independent Director	None
_	Board of Audit Committee	
Ruayfupant	Board of Nomination & Remuneration	
	Committee	
	Board of Corporate Governance	

Name - Surname	Position	Family relations between executive
	Committee	
Dr. Phusit	Independent Director	None
	Board of Corporate Governance	
Wonglorsaichon	Committee	
Mr. Sakda	Accounting Manager	Age 56 Years, Education: Bachelor of
	Issued Information	Accounting, MBA, Holding: None,
Phimmuang	Board of Corporate Governance	Relations: None, Experience: Accounting
	Committee	Manager, Chiangmai Frozen Foods PCL.
	Board of Risk Management Committee	(Jan.1993-present)
Miss Piyaluk	Plant Manager	Age 46 Years, Education: Bachelor of
		Agriculture, Holding: None, Relations:
Chuaphudee		None, Experience: Plant Manager,
		Chiangmai Frozen Foods PCL. (Feb.2004-
		present)

Chiangmai Frozen Foods Public Company Limited is a shareholder in Agrifood Processing Co., Ltd. (subsidiary company) holds the share amount 100% and five directors of subsidiary company are all entirely representative directors from the company which comprise:

No.	Name - Surname	Agrifood Processing Company Limited	Chiangmai Frozen Foods Public Company Limited	
1	Mr. Prayoon	Chairman	Chairman	
	Pholpipattanaphong		Authorized Director	
2	Mr. Prayuth	Managing Director	Executive Director	
	Pholpipatanaphong	Authorized Director	Business & Development Manager	
3	Mr. Ankoon	Vice Managing Director	Executive Director	
	Pholpipattanaphong	Authorized Director	Assistant Managing Director Marketing Manager Company's Secretary	
4	Mr. Prapas	Director	Managing Director	
	Pholpipattanaphong		Authorized Director	
5	Mr. Suwat	Director	Executive Director	
	Phongphasura		Authorized Director	

# Information summary of subsidiary company

The Financial status and operation results of the subsidiary company are as follow:

# AGRIFOOD PROCESSING CO., LTD.

(Unit: Baht)

Particular	2014	2013	2012
Total assets	49,875,030	64,920,191	58,202,265
Total liabilities	2,186,459	19,880,406	17,458,310
Shareholders' equity	47,688,571	45,039,785	40,743,955
Sales	233,447,951	265,303,759	279,500,126
Total revenues	227,691,156	272,459,496	283,286,965
Gross profit	27,447,899	18,789,913	22,768,804
Net income (loss)	2,648,786	3,681,884	3,156,776

# <u>Details on Chief of work Internal Audit and Chief of work performance of the company</u>

Chief of work performance of the company	Chief of work Internal Audit			
Name-Surname: Mr. Sakda Phimmuang	Name-Surname: Mr. Suphot Sutthiprapa			
Position: Accounting Manager	Position: Assistant Internal Audit Manager			
Age: 56 years	Age: 40 years			
Education:	Education:			
-Bachelor Degree, Accounting -MBA	-Bachelor Degree, accounting of Sukhothai Thammathiraj University			
-Anti-Corruption : The Practical Guide (ACPG 13/2014)	-Bachelor Degree, Business-Financial Management of Ramkhamhaeng University			
	-Syllabus Evaluating : A COSO Based Approach by Internal Inspector Association of Thailand			
	-Syllabus Consulting : Activities Skills, Attitudes by Internal Inspector Association of Thailand			
Experience:	Experience:			
-Accounting Manger-Chiangmai Frozen Foods PCL. (Aug.1993-present)	-Assistant Manager of Internal Audit of Chiangmai Frozen Foods Public Company Limitied (2008 till present)			
-Director & Secretary of Board of Risk	-Assistant Manager Operation Audit Division of Total Asset Communication Public Co., Ltd. (2005-2008)			
Management Committee (Feb.2004-present)				
-Director & Secretary of Board of Corporate Governance Committee (Nov.2012-present)	-Chief of Branch Inspection Team of United Oversea Bank Public Co., Ltd. (2003-2005)			
Investor Relations (Jan.1993-present)	-Branch Inspection Officer of Siam City Bank Public Co., Ltd. (1996-2002)			

# Details on assets evaluation subject

The Company has not evaluated asset due to:

- ${\bf 1.} \quad \text{The company has no related subject that must show evaluation with making subject.}$
- 2. The company has no adjustment conducting business structure that resulted to have procurement or distribution of assets.
- 3. The company has no evaluation on new assets during cycle period of accounting time.



# บริษัท เชียงใหม่โฟรเช่นฟูดส์ จำกัด (มหาชน)

149/34 ขอยแองโกลพลาซ่า ถนนสุรวงศ์ แขวงสุริยวงศ์ เขตบางรัก กรุงเทพ 1 10500 CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED. 149/34 Soi Anglo Plaza Surawongse Rd., Suriyawongse, Bangrak, Bangkok 10500 Thailand

Tel: (662) 634-0061-4, 238-4091 Fax; (662) 238-4090

# **Board of Company's Report**

To: Shareholders of Chiangmai Frozen Foods Public Company Limited

Board of Company are responsible toward separate financial statements and consolidated financial statements of the company and subsidiary company and financial information that appeared in the form of annual data (type 56-1) and/or 2014 annual report. Such financial statements have managed according to the generally accepted auditing standards in Thailand by selecting to use appropriate account policy and holds practice regularly. The Company used carefully discretion and reasonably estimated in management of financial statements inclusive having disclosed important data sufficiently in notes to financial statements.

Board of Company are fully aware an important of work execution under business ethics principle and good corporate governance, the company then appoints Board of Director (small board), consists of Board of Executives, Board of Audit Committee, Board of Nomination and Remuneration Committee, Board of Corporate Governance Committee and Board of Risk Management Committee in order to allow these small boards to perform duty of corporate governance, advise management section to execute work under the laws frame, basis, discipline and practical point that are present of an organization that perform duty of corporate governance and arrange to have internal inspection section and efficient internal control system to ensure that accounting data is correct, having usage the company resources efficiently and capable to know its weak point in order to protect not to raise corruption and damage toward the business with important essence, having efficient management system under appropriate risk on business for sustainable and securely growth.

Board of Company realizes fully an important of misconduct protection in organization. Therefore, the resolution in the Board of Company Meeting No. 4/2013 on November 11, 2013, had resolved the company to show intentional to join an operation in misconduct resistant and in the Board of Company Meeting no. 1/2015 on February 26, 2015 resolved to consent the policy of misconduct and corruption resistant in writing in order to allow directors, executives and officials to hold practice of misconduct and corruption resistant to incur form and appearance earnestly.

# บริษัท เชียงใหม่โฟรเช่นฟูดส์ จำกัด (มหาชน)

Attachment 5



149/34 ซอยแองโกลพลาซ่า ถนนสุรวงค์ แขวงสุริยวงศ์ เขตบางรัก กรุงเทพฯ 10500 CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED.

149/34 Soi Anglo Plaza Surawongse Rd., Suriyawongse, Bangrak, Bangkok 10500 Thailand

Tel: (662) 634-0061-4, 238-4091 Fax; (662) 238-4090

Board of Company still pay an important toward good practical on society, community, environment and stakeholders equally. Therefore, Board of Company then formulate the role, duty burden and responsibility of directors, executives and company officials that have to treat the shareholders, customers, co-trader, creditors, officials, competitors, society, community and environments in the business ethics principle of the company in order to allow the directors, executives and officials of the company to hold for practice to incur equality, transparent, justice and help together to promote development of society, community and environments to have strong, live together in sustainable and happy.

In the cycle year of 2014, Board of Company had gather 4 times of Board of Director Meeting and had performed duty together completely in its capacity as director and realize fully on efficient renovation in performing duty to get better and better continuously, then had made self-assessment of Board of Director which was an assessment of yearly result. For result assessment of annual 2014, sum up the results overall that effective in performing duty of Board of Company were in a good basis.

(Mr. Prayoon Pholpipattanaphong)

Chairman

February 26, 2015

#### Clarification of Chairman of the Audit Committee

#### To: The Shareholders;

As the Board of Company has resolved to nominate the Board of Audit Committee which comprise three independent non-executives directors, namely Mr. Amnuay Yossuck as Chairman of the Board of Audit Committee, Mr. Ampon Ruayfupant and Miss Darunee Ruangtham as Audit Committee to perform the duties assigned from the Board of Company which is according to the provision of The Stock Exchange of Thailand.

During the year 2014, the Board of Audit Committee conducted 4 meetings by inviting Auditors, Management and Internal Auditor. The significant tasks could be summarized as follows:

- Reviewed the Financial Statements quarterly and Annual Financial Statements of 2014 and adequately
  listen the clear explanations and report from the Management and Auditor in related subject, therefore,
  the Audit Committee were of a same opinion with the External Auditors that said quarterly annual
  financial statements were correct in essence in conformity with the generally accepted accounting
  principles.
- Reviewed the disclosure of connected and related information between the company, subsidiary company and concerned company and it was of opinion that such related information were adequately and correctly disclosed.
- 3. Reviewed the compliance with the laws and regulation of Securities and Stock Exchange and related laws with the company business and not found any point in the matter of not acting in accordance with the law of Securities and Securities of Stock Exchange and related laws with the company business.
- 4. Promoted the independence of internal audit operation, agreeing with annual internal audit plan and reviewing to have the adequacy and effective internal control system and risk management, evaluate to have the adequacy of internal control system accordance with guideline of The Securities and Exchange Commission (SEC) that are factor of Control Environment, Risk Assessment, Control Activities, Information & Communication and Monitoring Activities. In summary, The Board of Audit Committee reviewed and determined that to have the adequacy and effective internal control system and risk management and found no significant weakness of control that may have adverse impact.
- Considered to propose the Board of Company for asking approval to appoint Auditor and audit fee for annual 2015 by proposing Auditor of AST Master Office who is independence and approved by the office of SEC.

(Mr.Amnuay Yossuck)

Chairman of Audit Committee

February 24, 2015

**ACCOUNTING SYSTEM & TAX** 

**Certified Public Accountants** 

# Attachment 5

# บริษัท เอเอสที มาสเตอร์ จำกัด

790/12 ทองหล่อทาวเวอร์ ซอยทองหล่อ 18 ถนนสุขุมวิท 55 แขวงคลองตันเหนือ เขตวัฒนา กรุงเทพฯ 10110

โทร : 0-2714-8842-3, 0-2185-0342

แฟ็กซ์ : 0-2185-0225

9 March 2015

The Board of Directors Chiangmai Frozen Foods Public Company Limited

Subject: Internal Control Report

Dear Sirs:

We have audited the financial statements of Chiangmai Frozen Foods Public Company Limited as of 31 December 2014 in accordance with generally accepted auditing standards as indicated in the audit report dated 26 February 2015. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. During the auditing process, we have studied and appraised the efficiency of the company's accounting internal audit deemed necessary to set the well-conceived and appropriate auditing procedure. We do not find any material weakness in the accounting internal control which will significantly affect the opinion on the financial statement as at 31 December 2014.

We also would like to notify that the audit was not done for all accounts, but only by testing. Furthermore, the study and appraisal of the efficiency of the accounting internal control was done on the purposes specified prior. We, therefore, may not specify absolute assurance that there are no misstatements weakness in the internal auditing control.

We would like to thank all officers of the company for their sincere cooperation during the operation.

Yours sincerely,

(Mr. Pradit Rodloytuk)/ Certified Public Accountant

Registration No.218