# CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED AND SUBSIDIARIES BALANCE SHEETS

### **AS AT DECEMBER 31, 2003 AND 2002**

		IN BAHT			
	_	CONSOL	THE COMP.		
<u>ASSETS</u>	Notes	2003	2002	2003	
CURRENT ASSETS					
Cash and cash equivalents	5	198,419,235	256,846,822	183,051,935	
Current investments					
Deposits at financial institutions-fixed deposits	6	100,000,000	101,466,255	100,000,000	
Accounts receivable - related companies	4.2,7	11,152,082	5,333,200	18,594,923	
- other companies	7	56,517,943	33,546,975	31,408,813	
Inventories-net	8	283,023,286	180,235,289	277,325,259	
Other current assets					
Accounts receivable - planters- net	9	24,081,353	29,857,319	24,081,353	
Current portion of receivables from sales of investment	ents 10	4,747,368	5,314,083	4,747,368	
Value added tax receivable		14,667,341	12,905,973	2,146,768	
Others	4.2	2,870,767	2,773,257	1,899,729	
Total other current assets	_	46,366,829	50,850,632	32,875,218	
TOTAL CURRENT ASSETS	_	695,479,375	628,279,173	643,256,148	
NON - CURRENT ASSETS					
Investments in subsidiaries at equity method	11	-	-	77,845,542	
Property, plant and equipment - net	12	600,191,821	581,910,922	420,834,361	
Other non - current assets					
Deposits pledged as collateral	25.1	760,838	-	-	
Receivables from sales of investments - net	10	1,513,459	5,040,787	1,513,459	
Others	_	2,376,246	1,296,635	2,047,129	
Total other non - current assets	_	4,650,543	6,337,422	3,560,588	
TOTAL NON - CURRENT ASSETS	_	604,842,364	588,248,344	502,240,491	
TOTAL ASSETS		1,300,321,739	1,216,527,517	1,145,496,639	

The accompanying notes are an integral part of these financial statements.

# CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED AND SUBSIDIARIES BALANCE SHEETS

## **AS AT DECEMBER 31, 2003 AND 2002**

	_	IN BAHT			
	_	CONSOL	THE COMP.		
LIABILITIES AND SHAREHOLDERS' EQUITY	Notes	2003	2002	2003	
CURRENT LIABILITIES					
Overdraft and short - term loans from financial institutions	13	35,566,555	5,918,301	772,368	
Accounts payable - trade		59,356,711	58,567,784	51,267,152	
Current portion of liabilities under finance lease contracts	14	1,752,830	385,573	-	
Current portion of liabilities under hire purchase contracts	15	251,180	479,351	-	
Current portion of long-term loans	16	12,100,000	2,550,000	-	
Short - term loan from related peson	4.2	3,000,000	-	-	
Other current liabilities					
Share subscription payable	4.2	-	-	9,800,000	
Accrued income tax and accrued expenses	4.2	28,822,303	26,195,345	26,609,247	
Others	4.2	2,573,355	3,019,439	11,726,724	
Total other current liabilities	_	31,395,658	29,214,784	48,135,971	
TOTAL CURRENT LIABILITIES	_	143,422,934	97,115,793	100,175,491	
NON - CURRENT LIABILITIES					
Liabilities under finance lease contracts - net	14	3,911,303	717,374	-	
Liabilities under hire purchase contracts - net	15	-	251,180	-	
Long - term loans - net	16	37,900,000	40,930,851	<u>-</u>	
TOTAL NON - CURRENT LIABILITIES	_	41,811,303	41,899,405	-	
TOTAL LIABILITIES	_	185,234,237	139,015,198	100,175,491	
SHAREHOLDERS' EQUITY					
Share capital - Common shares, Baht 10 par value					
Authorized share capital 21,000,000 shares					
Issued and fully paid - up 21,000,000 shares		210,000,000	210,000,000	210,000,000	
Premium on share capital		68,000,000	68,000,000	68,000,000	
Retained earnings					
Appropriated for legal reserve		21,000,000	21,000,000	21,000,000	
Unappropriated	_	746,321,148	709,935,515	746,321,148	
Total Shareholders' Equity - Company		1,045,321,148	1,008,935,515	1,045,321,148	
Minority interest	18	69,766,354	68,576,804	_	
Total Shareholders' Equity	_	1,115,087,502	1,077,512,319	1,045,321,148	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUIT	ΓY _	1,300,321,739	1,216,527,517	1,145,496,639	

The accompanying notes are an integral part of the financial statements

# ANY ONLY 2002 254,348,151 101,466,255 5,333,200 25,886,546 176,903,039 29,857,319 5,314,083 2,194,576 2,218,016 39,583,994 603,521,185 65,887,517 404,286,795 5,040,787

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475,342,987

1,078,864,172

ANY ONLY

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1,008,935,515

1,078,864,172

# CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF INCOME

### FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

	_		НТ	
		CONSOLIDATED		THE COMPA
	<u>Notes</u>	2003	2002	2003
REVENUES				
Sales	4.3	1,096,402,180	852,132,933	1,021,468,592
Gain on exchange rate		7,707,769	-	7,707,769
Interest income		3,105,908	5,179,887	3,079,301
Other income	4.3	8,036,636	1,828,580	7,016,484
Total revenues		1,115,252,493	859,141,400	1,039,272,146
EXPENSES				
Cost of sales		821,222,953	603,251,854	735,081,396
Selling and administrative expenses		219,397,076	166,882,645	166,760,789
Loss on exchange rate		-	1,581,698	-
Share of losses from investments in subsidiaries at	equity method	-	-	32,864,476
Director's remuneration		4,400,000	4,400,000	4,400,000
Total expenses		1,045,020,029	776,116,197	939,106,661
Income before interest expense and income tax		70,232,464	83,025,203	100,165,485
Interest expense		(4,109,693)	(1,516,181)	(4,764)
Income tax		(775,088)	(2,738,356)	(775,088)
Income after income tax		65,347,683	78,770,666	99,385,633
Minority interest in net loss of subsidiaries	18	34,037,950	12,297,076	<u>-</u>
NET INCOME	:	99,385,633	91,067,742	99,385,633
BASIC EARNINGS PER SHARE	3.13			
NET INCOME	_	4.73	4.34	4.73

The accompanying notes are an integral part of these financial statements.

NY ONLY 2002 816,035,391 5,173,988 1,305,902 822,515,281 564,480,023 146,873,071 1,138,693 11,814,838 4,400,000 728,706,625 93,808,656 (2,558) (2,738,356) 91,067,742

4.34

91,067,742

# CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CONSOLIDATED CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

IN BAHT

	Issued and	Premium	Retained earnings		Minority
	paid-up	on share	Appropriated	Unappro-	interest
	share capital	capital	for legal	priated	
Notes			reserve		
BALANCE as at January 1, 2002	210,000,000	68,000,000	21,000,000	702,867,773	9,401,380
Dividend 19	-	-	-	(84,000,000)	-
Increase in minority interest	-	-	-	-	59,175,424
Net income		-		91,067,742	-
BALANCE as at December 31, 2002	210,000,000	68,000,000	21,000,000	709,935,515	68,576,804
				_	_
BALANCE as at January 1, 2003	210,000,000	68,000,000	21,000,000	709,935,515	68,576,804
Dividend 19	-	-	-	(63,000,000)	-
Increase in minority interest	-	-	-	-	1,189,550
Net income		-		99,385,633	-
BALANCE as at December 31, 2003	210,000,000	68,000,000	21,000,000	746,321,148	69,766,354

The accompanying notes are an integral part of the financial statements

Total

1,011,269,153

(84,000,000)

59,175,424

91,067,742

1,077,512,319

1,077,512,319

(63,000,000)

1,189,550

99,385,633

1,115,087,502

# CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED AND SUBSIDIARIES STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

		IN BAHT			
		Issued and	Premium	Retained earnings	
		paid - up	on share	Appropriated	Unappro-
		share capital	capital	for legal	priated
	Notes			reserve	
BALANCE as at January 1, 2002		210,000,000	68,000,000	21,000,000	702,867,773
Dividend	19	-	-	-	(84,000,000)
Net income		-			91,067,742
BALANCE as at December 31, 2002		210,000,000	68,000,000	21,000,000	709,935,515
BALANCE as at January 1, 2003		210,000,000	68,000,000	21,000,000	709,935,515
Dividend	19	-	-	-	(63,000,000)
Net income		-			99,385,633
BALANCE as at December 31, 2003		210,000,000	68,000,000	21,000,000	746,321,148

The accompanying notes are an integral part of the financial statements

1

Total

1,001,867,773

(84,000,000)

91,067,742

1,008,935,515

1,008,935,515

(63,000,000)

99,385,633

1,045,321,148

### CHIANGMAI FROZEN FOODS PUBLIC COMPANY LIMITED AND SUBSIDIARIES

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

CONSOLIDATED		THE COMPA	
2003	2002	2003	
99,385,633	91,067,742	99,385,633	
activities			
73,215,437	62,805,266	55,041,574	
176,337	(273,385)	176,337	
229,242	(22,158)	(328,606)	
(641,774)	928,539	(641,774)	
10,987,484	1,482,797	10,987,484	
-	-	32,864,476	
(34,037,950)	(12,297,076)		
149,314,409	143,691,725	197,485,124	
(28,844,958)	17,914,193	(18,839,098)	
(113,775,481)	(43,751,139)	(111,409,704)	
6,417,740	(9,285,394)	6,417,740	
(1,901,798)	(2,863,509)	323,175	
3,000,749	5,505,832	2,161,119	
788,927	(8,626,847)	8,880,575	
2,562,332	(122,368)	1,723,074	
(446,084)	45,700	9,006,190	
17,115,836	102,508,193	95,748,195	
	2003  99,385,633 activities  73,215,437 176,337 229,242 (641,774) 10,987,484 - (34,037,950)  149,314,409 (28,844,958) (113,775,481) 6,417,740 (1,901,798) 3,000,749  788,927 2,562,332 (446,084)	99,385,633 91,067,742 activities 73,215,437 62,805,266 176,337 (273,385) 229,242 (22,158) (641,774) 928,539 10,987,484 1,482,797 - (34,037,950) (12,297,076)  149,314,409 143,691,725 (28,844,958) 17,914,193 (113,775,481) (43,751,139) 6,417,740 (9,285,394) (1,901,798) (2,863,509) 3,000,749 5,505,832  788,927 (8,626,847) 2,562,332 (122,368) (446,084) 45,700	

# ${\bf CHIANGMAI\ FROZEN\ FOODS\ PUBLIC\ COMPANY\ LIMITED\ AND\ SUBSIDIARIES}$

## STATEMENTS OF CASH FLOWS (CONTINUED)

## FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

	IN BAHT			
	CONSOLIDATED		THE COMPA	
	2003	2002	2003	
CASH FLOWS FROM INVESTING ACTIVITIES				
Increase in investment in subsidiaries	-	-	(35,022,500)	
Decrease in deposits at financial institutions-fixed deposits	705,417	99,333,745	1,466,255	
Proceeds from disposal of fixed assets	776,527	219,916	490,234	
Acquisition of fixed assets	(92,502,105)	(152,079,627)	(71,750,768)	
Net Cash Provided By (Used In) Investing Activities	(91,020,161)	(52,525,966)	(104,816,779)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Increase in overdraft and short-term loans from financial institutions	29,648,254	5,918,301	772,368	
Proceeds from short-term loan from related person	3,000,000	-	-	
Proceeds from long -term loans	57,576,625	46,217,774	-	
Repayment of long-term loans	(46,975,641)	(903,445)	-	
Dividends paid	(63,000,000)	(84,000,000)	(63,000,000)	
Cash received for capital from minority interest	35,227,500	71,472,500	-	
Net Cash Provided By (Used In) Financing Activities	15,476,738	38,705,130	(62,227,632)	
Net increase(decrease) in Cash and Cash Equivalents	(58,427,587)	88,687,357	(71,296,216)	
Cash and Cash Equivalents, Beginning of year	256,846,822	168,159,465	254,348,151	
Cash and Cash Equivalents, End of year	198,419,235	256,846,822	183,051,935	
Supplement Disclosures of Cash Flows Information				
Cash paid during the year for :-				
Interest expense	3,909,089	1,787,949	4,764	
Corporate income tax	988,136	3,280,515	987,585	

The accompanying notes are an integral part of these financial statements.

NY ONLY

2002

91,067,742

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NY ONLY

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